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Airports Authority Hosts 17th Annual Business Opportunity Seminar

Event Aimed at Informing and Recruiting Local Businesses for Airport Projects

The Metropolitan Washington Airports Authority will hold its 17th Annual Business Opportunity Seminar on Friday, November 16 from 10 a.m. to 5:30 p.m. at the Omni Shoreham Hotel, located at 2500 Calvert Street, NW, Washington, DC. The Airports Authority is committed to actively recruiting local small businesses to work with the Authority and our contractors. Local Disadvantaged Business Enterprises, Disadvantaged Business Enterprises, and Minority and Woman-Owned Businesses interested in doing business with the Airports Authority are encouraged to attend.

The seminar will provide information on upcoming contracting opportunities in construction, concessions, and goods and services for the airports. Airports Authority representatives will be available to discuss ongoing contract opportunities with the Airports Authority for suppliers, vendors and service-related companies.

In addition to information about contracting directly with the Airports Authority, representatives from prime contractors will be available to provide information about their companies and how a contractor may qualify for business opportunities with them. An Exhibit Hall allows attendees to network with Airport contractors and resource organizations.

The program will include a morning pre-seminar workshop: *How to Do Business with the Authority* and *How to Get the Most of Your LDBE Status.* Additionally, there will be information sessions on the 12 to18-month forecast of construction, goods and services and concession opportunities coming up at both Reagan National and Dulles International Airports with emphasis on the expansion program at Dulles.

There is no cost to attend the Business Opportunity Seminar. However, attendees are required to register online in advance at www.mwaa.com/contracting.

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