



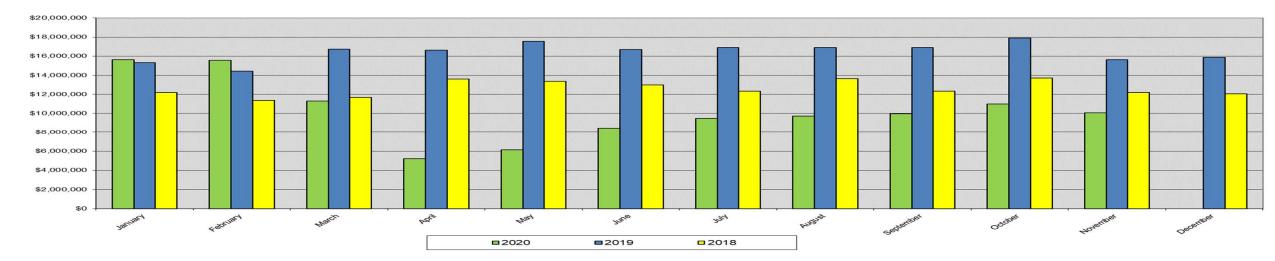


Prepared by the Office of Finance
January 2021

### Toll Road Revenue

- \$112.5 million year-to-date
- Revenues are 38.0% lower than prior year-to-date
- Revenues are 38.8% lower than forecast
- Electronic toll collections at 95.5% (1)
- At 91.7% through the year, revenues are 56.2% of annual budgeted revenues

(1) Electronic Tolls percentage is a percentage of total revenue excluding violation revenue

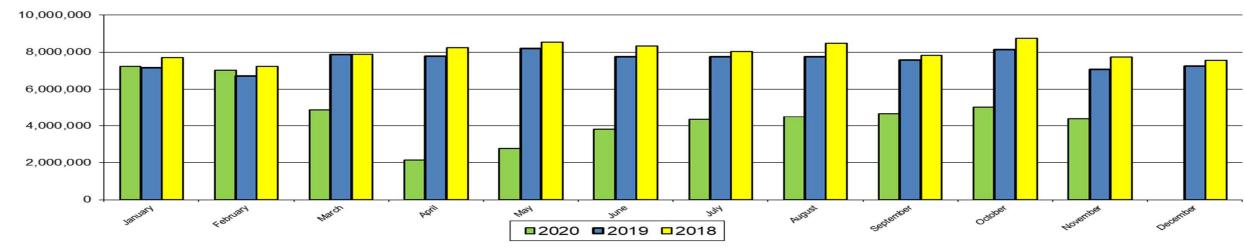




### **Toll Road Transactions**

- 50.8 million year-to-date transactions
- Transactions 39.4% lower than prior year-to-date
- Transactions are 40.1% lower than forecast year-to-date
- Electronic toll collections at 94.9% (1)
- At 91.7% through the year, transactions are 54.9% of annual budgeted transactions

  (1) Electronic Tolls percentage is a percentage of total transactions excluding non-revenue and violation transactions





### Toll Road Expenditures

- \$21.3 million year-to-date
- Expenditures are 29.4% lower than prior year-to-date
- Expenditures are 31.1% lower than forecast
- At 91.7% through the year, expenditures are 63.0% of budgeted expenditures





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## METROPOLITAN WASHINGTON AIRPORTS AUTHORITY DULLES CORRIDOR ENTERPRISE FUND - FINANCIAL REPORT NOVEMBER 2020

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## Metropolitan Washington Airports Authority Financial Statements November 2020 Dulles Corridor Enterprise Fund – Highlights in Brief

- The increase in net position (i.e. net income) for the Dulles Corridor Enterprise Fund in November 2020 was \$12.5 million. Year-to-date, the increase in net position for the Dulles Corridor Enterprise Fund was \$79.9 million including the transfer of \$11.3 million to WMATA for the Metrorail Silver Line (Phase 1) and the transfer of \$2.5 million to WMATA for the Metrorail Silver Line (Phase 2).
- November 2020 operations of the Dulles Toll Road resulted in total revenues of \$10.1 million, of which \$0.3 million was in cash toll collections, and \$8.9 million was in AVI toll collections. Total revenues decreased by \$0.9 million (8.4%) as compared to October 2020. As compared to November 2019, revenues decreased by \$5.6 million (35.7%). Year-to-date revenues through November 2020 totaled \$112.5 million, which was \$69.1 million (38.0%) lower than year-to-date November 2019.
- November 2020 operating expenses for the Dulles Toll Road operations were \$2.5 million. As compared to October 2020, operating expenses increased \$0.7 million (39.4%). Year-to-date expenses through November 2020 totaled \$21.4 million, which was \$8.9 million (29.4%) lower than year-to-date November 2019 primarily due to a decrease in services of \$4.9 million, a decrease in ETC transaction fees of \$3.6 million and a decrease in materials and supplies of \$0.3 million.
- → Operating income for the Dulles Toll Road for November 2020 was \$7.6 million compared to operating income of \$9.2 million for October 2020. As compared to November 2019, operating income was \$5.4 million (41.9%) lower. Year-to-date operating income through November 2020 was \$91.0 million, which was \$60.1 million (39.8%) lower than prior year.
- The DCE CIP program had \$0.8 million in operating expenses for November 2020. Operating expenses for the DCE CIP program consist primarily of allocated overhead expenses, audit related expenses, and depreciation. Year-to-date operating expenses through November 2020 were \$12.6 million.
- Federal grants of \$4.8 million, state grants of \$10.9 million and Local contributions of \$3.4 million were recognized for the Rail project in November 2020. Year-to-date through November 2020, the rail project has recognized \$9.7 million in Federal grants, \$100.7 million in state grants and \$44.2 million in Local contributions. Federal grant revenue of \$1.2 million was recorded in November 2020 relating to the Build America Bond interest subsidy, bringing the year-to-date subsidy amount to \$12.6 million.
- The Rail project recorded \$0.4 million for Phase 1 and \$9.0 million for Phase 2 in November 2020. Year-to-date Rail project costs totaled \$11.8 million for Phase 1 and \$114.7 million for Phase 2.

### METROPOLITAN WASHINGTON AIRPORTS AUTHORITY DULLES CORRIDOR ENTERPRISE FUND FINANCIAL INDICATORS NOVEMBER 2020

#### Actuals versus Budget

Actuals

		Current Year-to-Date	•	Prior Year-to-Date	Percent Change PY to CY	S	Seasonalized Budget	Percent Change CY to Seasonalized Budget		Actual YTD Compared to Seasonalized Budget
Tolls - Cash	\$	4,831,917	\$	14,002,749	(65.5%)	\$		(78.1%)	<u> </u>	<u>Duuget</u>
Tolls - AVI (Electronic Tolls)	Ψ	102,067,733	Ψ	160,325,960	(36.3%)	Ψ	161,722,114	(36.9%)	÷	÷
Tolls - Violations		5,561,259		7,199,229	(22.8%)		-	N/A	÷	<u> </u>
Other		2,301,237		56	(100.0%)		_	N/A	÷	_
Total Revenue	\$	112,460,910	\$	181,527,994	(38.0%)	\$	183,775,130	(38.8%)	<u> </u>	
Total Revenue	Ψ	112,400,710	Ψ	101,527,774	(30.070)	Ψ	105,775,150	(30.070)	·	•
Personnel Compensation	\$	5,151,231	\$	5,218,656	(1.3%)	\$	5,420,973	(5.0%)	▼	▼
Employee Benefits		2,011,736		1,927,063	4.4%		2,149,893	(6.4%)	<b>A</b>	▼
Services		13,233,332		21,807,492	(39.3%)		21,899,894	(39.6%)	▼	▼
Supplies and Materials		217,558		532,238	(59.1%)		648,753	(66.5%)	▼	▼
Lease and Rental Expenses		-		-	0.0%		-	0.0%	_	_
Utilities		137,493		156,927	(12.4%)		192,163	(28.4%)	▼	▼
Telecommunications		101,018		101,490	(0.5%)		103,778	(2.7%)	_	▼
Travel		6,421		24,953	(74.3%)		26,449	(75.7%)	▼	▼
Insurance		463,948		453,765	2.2%		513,292	(9.6%)	<b>A</b>	▼
Project Expense		-		-	0.0%		-	0.0%	_	_
Non-cash expenses (gains)		-		-	0.0%		-	0.0%	_	_
Total Expenses before Deprec & Non-										
Toll Road Expenses	\$	21,322,736	\$	30,222,582	(29.4%)	\$	30,955,195	(31.1%)	▼	▼
Operating Income (Loss) before Deprec										
& Non-Toll Road Expenses	\$	91,138,173	\$	151,305,411	(39.8%)	\$	152,819,935	(40.4%)	▼	▼
_										
Depreciation and Amortization		9,530,283		8,887,308	7.2%			N/A	<b>A</b>	N/A
Non-Operating Budget Expenses		6,346,148		7,675,143	(17.3%)			N/A	▼	N/A
Total Expenses	\$	37,199,167	\$	46,785,034	(20.5%)			N/A	▼	N/A
Operating Income (Loss)	\$	75,261,743	\$	134,742,960	(44.1%)			N/A	▼	N/A

Additional Dulles Corridor Enterprise Fund Information:												
					Percent		Percent	Actual YTD	Actual YTD			
					Change		Change CY to	Compared	Compared to			
					PY to	Seasonalized	Seasonalized	to Prior	Seasonalized			
		2020		2019	CY	Budget	Budget	YTD	Budget			
# Toll Transactions - year-to-date		50,825,066		83,868,529	(39.4%)	84,887,416	(40.1%)	▼	▼			
# Toll Transactions - current month		4,372,602		7,214,773	(39.4%)	7,438,149	(41.2%)	▼	▼			
Electronic Tolls - year-to-date percent 1		95.5%		92.0%	3.5%	N/A	N/A	<b>A</b>	N/A			
Electronic Tolls - year-to-date percent <sup>2</sup>		94.9%		91.8%	3.1%	N/A	N/A	<b>A</b>	N/A			
Federal Grant Revenue - YTD	\$	22,315,367	\$	20,925,630	6.6%	N/A	N/A	<b>A</b>	N/A			
State/Local Grant Revenue - YTD	\$	100,672,935	\$	17,204,817	485.1%	N/A	N/A	<b>A</b>	N/A			
Local/MWAA Contribution to Rail Project												
(Phase 1&2) - YTD	\$	44,168,683	\$	80,050,722	(44.8%)	N/A	N/A	▼	N/A			
Transfer of Rail Project Phase 1 - YTD	\$	11,309,154	\$	7,723,201	46.4%	N/A	N/A	<b>A</b>	N/A			
Transfer of Rail Project Phase 2 - YTD	\$	2,456,644	\$	7,344,460	(66.6%)	N/A	N/A	▼	N/A			
Principal Payments	\$	3,206,684	\$	6,029,109	(46.8%)	N/A	N/A	▼	N/A			
Interest Expense	\$	159,019,783	\$	153,178,069	3.8%	N/A	N/A	<b>A</b> .	N/A			

<sup>&</sup>lt;sup>1</sup> Electronic tolls percentage of total revenue excluding violation revenue

<sup>&</sup>lt;sup>2</sup> Electronic tolls percentage of total transactions excluding non-revenue and violation transactions

#### Statement of Net Position Dulles Corridor Enterprise November 30, 2020

	As o	of November 30, 2020	А	s of October 31, 2020
ASSETS				
Current assets				
Cash and cash equivalents	\$	249,653,509	\$	254,070,486
Restricted cash and cash equivalents		95,967,688		85,037,118
Accounts receivable, net		886,685		626,686
Restricted Investments		302,875,460		262,775,971
Inventory		370,346		370,347
Prepaid expenses and other current assets		490,200		544,202
Total current assets		650,243,888		603,424,810
Non-current assets				
Restricted:				
Cash and cash equivalents		252,212,662		263,264,623
Accounts receivable		10,527,324		8,967,509
Investments		118,578,385		142,207,252
Net pension assets		933,744		933,744
Total restricted		382,252,115		415,373,128
Unrestricted:				
Bond insurance costs		11,217,644		11,323,551
Total unrestricted		11,217,644		11,323,551
Capital assets:				
Construction in progress		2,253,567		2,293,470
Construction in progress - Dulles Metrorail Project		2,330,866,514		2,321,517,312
Buildings, systems and equipment		164,579,215		164,579,215
Less: accumulated depreciation		(50,540,954)		(49,845,198)
Capital assets, net		2,447,158,342		2,438,544,799
Total non-current assets		2,840,628,101		2,865,241,478
Total assets	\$	3,490,871,989	\$	3,468,666,288
DEFERRED OUTFLOWS OF RESOURCES				
Deferred outflows - debt refundings		4,876,354		4,893,404
Deferred outflows - pension plans		784,462		784,462
Deferred outflows - OPEB plans		792,743		792,743
Total deferred outflows of resources	\$	6,453,559	\$	6,470,609

#### Statement of Net Position Dulles Corridor Enterprise November 30, 2020

	As of November 30, 2020	As of October 31, 2020
LIABILITIES		
Current liabilities		
Accounts payable and accrued expenses	\$ 69,224,611	\$ 71,505,549
Advance billings and payments received in advance	198,762,841	210,698,530
Due to (due from) other funds	(23,716,983)	(33,226,612)
Accrued interest payable	26,115,770	13,079,227
Current portion of bonds payable	3,466,610	3,466,610
Total current liabilities	273,852,849	265,523,304
Non-current liabilities		
Other liabilities	105,145	105,145
Net OPEB liability	605,029	605,029
Bonds payable, net	3,452,885,151	3,451,565,835
Total non-current liabilities	3,453,595,325	3,452,276,009
Total liabilities	\$ 3,727,448,174	\$ 3,717,799,313
DEFERRED INFLOWS OF RESOURCES		
Deferred inflows - debt refundings	1,333,497	1,338,160
Deferred inflows - pension plans	699,587	699,587
Deferred inflows - OPEB plans	1,054,461	1,054,461
Total deferred inflows of resources	\$ 3,087,545	\$ 3,092,208
NET POSITION (DEFICIT)		
Total net position (deficit)	\$ (233,210,171)	\$ (245,754,624)

### MWAA DCE Monthly Comparative Income Statement

Period: 2020 - Nov

Period: 2020 - Nov								
Income Statement	Current Month	Prior Month	Variance	Current Month (Prior Year)	Variance	Year-to-Date	Year-to-Date (Prior Year)	Variance
OPERATING REVENUES								
Tolls - Cash	\$269,451	\$312,394	(\$42,943)	\$1,122,416	(\$852,965)	\$4,831,917	\$14,002,749	(\$9,170,832)
Tolls - AVI	8,904,581	10,174,836	(1,270,256)	13,662,192	(4,757,611)	102,067,733	160,325,960	(58,258,226)
Tolls - Violations	887,715	499,950	387,765	859,095	28,620	5,561,259	7,199,229	(1,637,970)
Other	0	0	0	0	0	0	56	(56)
Total Operating Revenues  OPERATING EXPENSES	10,061,746	10,987,180	(925,434)	15,643,702	(5,581,956)	112,460,910	181,527,994	(69,067,084)
Salaries and Related Benefits	1,281,032	247,217	1,033,815	864,670	416,362	9,459,012	9,067,923	391,089
Services	215,486	774,492	(559,006)	921,186	(705,700)	6,468,866	12,529,425	(6,060,559)
ETC Transaction Fees	1,191,671	1,137,463	54,208	1,302,423	(110,752)	10,472,438	14,092,763	(3,620,326)
Materials and Supplies	(23,255)	27,747	(51,002)	33,748	(57,004)	273,364	606,560	(333,196)
Lease and Rental Expenses	0	0	0	0	Ó	0	0	0
Utilities	10,451	11,995	(1,543)	18,379	(7,928)	137,493	156,927	(19,434)
Telecommunications	43,899	0	43,899	21,835	22,064	246,629	240,182	6,447
Travel	(12,419)	0	(12,419)	6,161	(18,579)	12,292	38,271	(25,979)
Insurance	48,708	135,968	(87,260)	35,341	13,367	463,948	453,765	10,183
Project Expenses	0	0	Ó	0	0	134,843	711,911	(577,068)
Non-Cash Expenses (Gains)	0	0	0	0	0	0	0	Ó
Depreciation and Amortization	801,662	805,058	(3,396)	774,103	27,559	9,530,283	8,887,308	642,975
Total Operating Expenses	3,557,235	3,139,940	417,295	3,977,846	(420,611)	37,199,167	46,785,034	(9,585,867)
OPERATING INCOME	6,504,511	7,847,240	(1,342,729)	11,665,856	(5,161,345)	75,261,743	134,742,960	(59,481,217)
NON-OPERATING REVENUES (EXPENSES)								
Investment Gain (Loss)	166,984	(150,642)	317,627	530,591	(363,607)	10,239,399	23,570,349	(13,330,950)
Interest Expense	(14,368,250)	(14,368,246)	(4)	(13,810,528)	(557,722)	(159,019,783)	(153,178,069)	(5,841,715)
Federal, State and Local Grants	0	0	0	0	0	0	0	0
Contributions from (to) Other Governments	3,373,310	3,728,025	(354,714)	3,251,966	121,344	30,402,884	64,983,061	(34,580,177)
Other Gain (Loss)	0	0	0	0	0	0	0	0
Total Non-Operating Revenues (Expenses)	(10,827,956)	(10,790,864)	(37,092)	(10,027,971)	(799,985)	(118,377,500)	(64,624,658)	(53,752,842)
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	(4,323,445)	(2,943,623)	(1,379,821)	1,637,885	(5,961,330)	(43,115,757)	70,118,301	(113,234,059)
CAPITAL CONTRIBUTIONS								
Federal, State and Local Grants	16,867,897	6,334,713	10,533,184	1,294,895	15,573,002	122,988,303	38,130,447	84,857,856
Total Capital Contributions	16,867,897	6,334,713	10,533,184	1,294,895	15,573,002	122,988,303	38,130,447	84,857,856
INCREASE (DECREASE) IN NET POSITION	\$12,544,453	\$3,391,089	\$9,153,363	\$2,932,780	\$9,611,672	\$79,872,545	\$108,248,748	(\$28,376,203)

Period: 2020 - November

	O & M	R&R	CIP	Total
	Current Period	Current Period	Current Period	Current Period
OPERATING REVENUES				
Tolls - Cash	\$269,451	\$0	\$0	\$269,451
Tolls - AVI	8,904,581	0	0	8,904,58
Tolls - Violations	887,715	0	0	887,715
Other	0	0	0	(
Total Operating Revenue	10,061,746	0	0	10,061,746
OPERATING EXPENSES				
Salaries and Related Benefits	881,541	0	399,491	1,281,032
Services	365,801	0	(150,315)	215,486
ETC Transaction Fees	1,191,671	0	Ó	1,191,67
Materials and Supplies	(2,260)	0	(20,996)	(23,255
Lease and Rental Expenses	Ó	0	0	. (
Utilities	10,451	0	0	10,45
Telecommunications	17,981	0	25,918	43,899
Travel	(7,992)	0	(4,427)	(12,419
Insurance	44,489	0	4,219	48,708
Project Expenses	0	0	0	(
Non-Cash Expenses (Gains)	0	0	0	(
Depreciation and Amortization	8,668	244,035	548,960	801,662
Total Operating Expenses	2,510,350	244,035	802,850	3,557,235
OPERATING INCOME	7,551,396	(244,035)	(802,850)	6,504,51
NON-OPERATING REVENUES (EXPENSES)				
Investment Gain (Loss)	13,739	0	153,245	166,984
Interest Expense	(4)	0	(14,368,246)	(14,368,250
Federal, State and Local Grants	Ò	0	Ó	` ' '
Other Capital Property Contributed	0	0	3,373,310	3,373,310
Other Gain (Loss)	0	0	0	
Total Non-Operating Revenues (Expenses)	13,735	0	(10,841,690)	(10,827,956
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	7,565,131	(244,035)	(11,644,541)	(4,323,445
CAPITAL CONTRIBUTIONS				
Federal, State and Local Grants	0	0	16,867,897	16,867,897
Total Capital Contributions	0	0	16,867,897	16,867,897
INCREASE (DECREASE) IN NET POSITION	\$7,565,131	(\$244,035)	\$5,223,356	\$12,544,453

Period: 2020 - November				- age : e.
	O & M	R&R	CIP	Total
	Current Period YTD	Current Period YTD	Current Period YTD	Current Period YTD
OPERATING REVENUES		<u>.                                      </u>	<u>.                                      </u>	
Tolls - Cash	\$4,831,917	\$0	\$0	\$4,831,917
Tolls - AVI	102,067,733	0	0	102,067,733
Tolls - Violations	5,561,259	0	0	5,561,259
Other	0	0	0	0
Total Operating Revenue	112,460,910	0	0	112,460,910
OPERATING EXPENSES				
Salaries and Related Benefits	7,162,967	0	2,296,045	9,459,012
Services	2,771,352	252,003	3,445,511	6,468,866
ETC Transaction Fees	10,461,980	0	10,458	10,472,438
Materials and Supplies	217,558	5,367	50,439	273,364
Lease and Rental Expenses	0	0	0	0
Utilities	137,493	0	0	137,493
Telecommunications	101,018	0	145,610	246,629
Travel	6,421	0	5,871	12,292
Insurance	463,948	0	0	463,948
Project Expenses	0	134,843	0	134,843
Non-Cash Expenses (Gains)	0	0	0	0
Depreciation and Amortization	107,206	2,759,429	6,663,647	9,530,283
Total Operating Expenses	21,429,942	3,151,643	12,617,581	37,199,167
OPERATING INCOME	91,030,967	(3,151,643)	(12,617,581)	75,261,743
NON-OPERATING REVENUES (EXPENSES)				
Investment Gain (Loss)	954,065	0	9,285,334	10,239,399
Interest Expense	(252)	0	(159,019,531)	(159,019,783)
Federal, State and Local Grants	Ó	0	Ó	Ó
Other Capital Property Contributed	0	0	30,402,884	30,402,884
Other Gain (Loss)	0	0	0	0
Total Non-Operating Revenues (Expenses)	953,813	0	(119,331,313)	(118,377,500)
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	91,984,780	(3,151,643)	(131,948,894)	(43,115,757)
CAPITAL CONTRIBUTIONS				
Federal, State and Local Grants	0	0	122,988,303	122,988,303
Total Capital Contributions	0	0	122,988,303	122,988,303
INCREASE (DECREASE) IN NET POSITION	\$91,984,780	(\$3,151,643)	(\$8,960,592)	\$79,872,545
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Period: 2020 - November

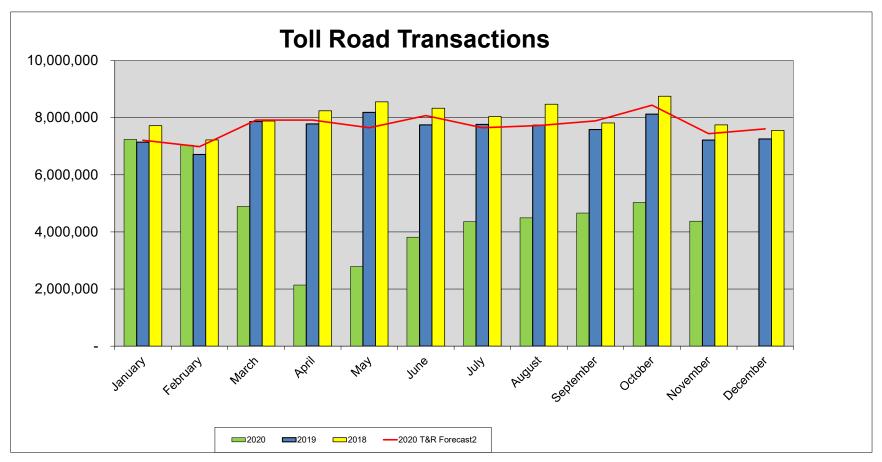
Budget To Actual	MTD - Actual	MTD - Budget	MTD Variance	YTD - Actual	YTD - Budget	YTD - Variance	Annual Budget	Annual Budget Remaining
OPERATING REVENUES				•				
Tolls - Cash	\$269,451	\$1,932,367	(\$1,662,916)	\$4,831,917	\$22,053,016	(\$17,221,098)	\$24,029,400	\$19,197,483
Tolls - AVI	\$8,904,581	\$14,170,691	(\$5,266,110)	\$102,067,733	\$161,722,114	(\$59,654,381)	\$176,215,600	\$74,147,867
Tolls - Violations	887,715	0	887,715	5,561,259	0	5,561,259	0	(5,561,259)
Other	0	0	0	0	0	0	0	C
Total Operating Revenue	10,061,746	16,103,058	(6,041,312)	112,460,910	183,775,130	(71,314,220)	200,245,000	87,784,090
OPERATING EXPENSES								
Salaries and Related Benefits	881,541	681,141	200,401	7,162,967	7,570,866	(407,899)	8,268,161	1,105,195
Services	365,801	880,493		2,771,352	8,985,755	(6,214,403)	9,859,598	7,088,246
ETC Transaction Fees	1,191,671	1,174,013	, , ,	10,461,980	12,914,139	(2,452,159)	14,088,152	3,626,172
Materials and Supplies	(2,260)	63,318	,	217,558	648,753	(431,195)	714,322	496,765
Lease and Rental Expenses	0	0	, ,	0	0	0	0	(
Utilities	10,451	17,833	(7,382)	137,493	192,163	(54,670)	210,000	72,507
Telecommunications	17,981	9,434	8,547	101,018	103,778	(2,760)	113,213	12,194
Travel	(7,992)	1,393	(9,385)	6,421	26,449	(20,029)	27,842	21,422
Insurance	44,489	46,667	(2,179)	463,948	513,292	(49,344)	559,970	96,022
Project Expenses	0	0	0	0	0	0	0	(
Non-Cash Expenses (Gains)	0	0	0	0	0	0	0	C
Depreciation and Amortization	8,668	0	8,668	107,206	0	107,206	0	(107,206)
Total Operating Expenses	2,510,350	2,874,292	(363,942)	21,429,942	30,955,195	(9,525,252)	33,841,258	12,411,316
OPERATING INCOME	7,551,396	13,228,766	(5,677,369)	91,030,967	152,819,935	(61,788,968)	166,403,742	75,372,774
NON-OPERATING REVENUES (EXPENSES)								
Investment Gain (Loss)	13.739	0	13,739	954,065	0	954,065	0	(954,065)
Interest Expense	(4)	0	(4)	(252)	0	(252)	0	252
Federal, State and Local Grants	0	0	0	(202)	0	(_0_)	0	
Contributions from (to) Other Governments	0	0	0	0	0	0	0	Č
Other Gain (Loss)	0	0	0	0	0	0	0	C
Total Non-Operating Revenues (Expenses)	13,735	0	13,735	953,813	0	953,813	0	(953,813
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	7,565,131	13,228,766	(5,663,635)	91,984,780	152,819,935	(60,835,155)	166,403,742	74,418,961
CAPITAL CONTRIBUTIONS								
Federal, State and Local Grants	0	0	0	0	0	0	0	C
Total Capital Contributions	0	0		0	0	0	0	(
INCREASE (DECREASE) IN NET POSITION	\$7,565,131	\$13,228,766	(\$5,663,635)	\$91,984,780	\$152,819,935	(\$60,835,155)	\$166,403,742	\$74,418,961

Period: 2020 - Nov

Income Statement	Current Month	Prior Month	Variance	Current Month (Prior Year)	Variance	Year-to-Date	Year-to-Date (Prior Year)	Variance
OPERATING REVENUES								
Tolls - Cash	\$269,451	\$312,394	(\$42,943)	\$1,122,416	(\$852,965)	\$4,831,917	\$14,002,749	(\$9,170,832)
Tolls - AVI	8,904,581	10,174,836	(1,270,256)	13,662,192	(4,757,611)	102,067,733	160,325,960	(58,258,226)
Tolls - Violations	887,715	499,950	387,765	859,095	28,620	5,561,259	7,199,229	(1,637,970)
Other	0	0	0	0	0	0	56	(56)
Total Operating Revenue	10,061,746	10,987,180	(925,434)	15,643,702	(5,581,956)	112,460,910	181,527,994	(69,067,084)
OPERATING EXPENSES								
Salaries and Related Benefits	881,541	247,217	634,324	652,822	228,719	7,162,967	7,145,718	17,248
Services	365,801	248,048	117,753	592,179	(226,379)	2,771,352	7,714,729	(4,943,377)
ETC Transaction Fees	1,191,671	1,137,463	54,208	1,302,423	(110,752)	10,461,980	14,092,763	(3,630,783)
Materials and Supplies	(2,260)	11,679	(13,938)	27,519	(29,778)	217,558	532,238	(314,680)
Lease and Rental Expenses	0	0	0	0	0	0	0	0
Utilities	10,451	11,995	(1,543)	18,379	(7,928)	137,493	156,927	(19,434)
Telecommunications	17,981	0	17,981	9,226	8,755	101,018	101,490	(472)
Travel	(7,992)	0	(7,992)	1,504	(9,496)	6,421	24,953	(18,532)
Insurance	44,489	135,968	(91,480)	35,341	9,148	463,948	453,765	10,183
Project Expenses	0	0	0	0	0	0	0	0
Non-Cash Expenses (Gains)	0	0	0	0	0	0	0	0
Depreciation and Amortization	8,668	8,667	0	10,081	(1,414)	107,206	126,972	(19,765)
Total Operating Expenses	2,510,350	1,801,038	709,313	2,649,475	(139,125)	21,429,942	30,349,554	(8,919,611)
OPERATING INCOME	\$7,551,396	\$9,186,143	(\$1,634,746)	\$12,994,227	(\$5,442,831)	\$91,030,967	\$151,178,440	(\$60,147,473)

#### Dulles Corridor Enterprise Fund Dulles Toll Road Transaction Comparisons

Transaction <sup>1</sup> 2020 2019 2018	January 7,237,663 7,144,353 7,721,766	February 7,035,089 6,711,659 7,220,350	March 4,889,939 7,867,055 7,881,365	April 2,139,828 7,784,296 8,240,851	May 2,782,419 8,187,345 8,554,042	June 3,816,576 7,749,606 8,333,660	July 4,359,409 7,764,267 8,042,336	August 4,494,911 7,737,501 8,469,333	September 4,663,477 7,583,080 7,815,932	October 5,033,153 8,124,594 8,752,423	November 4,372,602 7,214,773 7,747,540	December - 7,255,313 7,553,116	YTD Comparative 50,825,066 83,868,529 88,779,598	Annual 50,825,066 91,123,842 96,332,714
2020 T&R Forecast <sup>2</sup>	7,211,770	6,984,767	7,916,110	7,915,503	7,645,031	8,073,648	7,650,279	7,728,189	7,887,252	8,436,718	7,438,149	7,607,584	84,887,416	92,495,000
% of Forecast	100.4%	100.7%	61.8%	27.0%	36.4%	47.3%	57.0%	58.2%	59.1%	59.7%	58.8%		59.9%	54.9%
Avg. Weekday Trans. <sup>3</sup>	January	February	March	April	May	June	July	August	September	October	November	December	YTD Comparative	Annual
2020 2019 2018	273,360 272,260 295,508	284,992 274,972 306,096	184,147 296,993 302,925	80,305 292,632 316,667	100,376 304,115 318,411	136,872 300,846 320,552	153,489 290,348 306,485	159,174 285,780 309,351	166,197 298,477 314,351	174,289 296,004 319,056	162,642 285,269 300,176	280,238 295,866	1,875,843 3,197,696 3,409,578	1,875,843 3,477,934 3,705,444



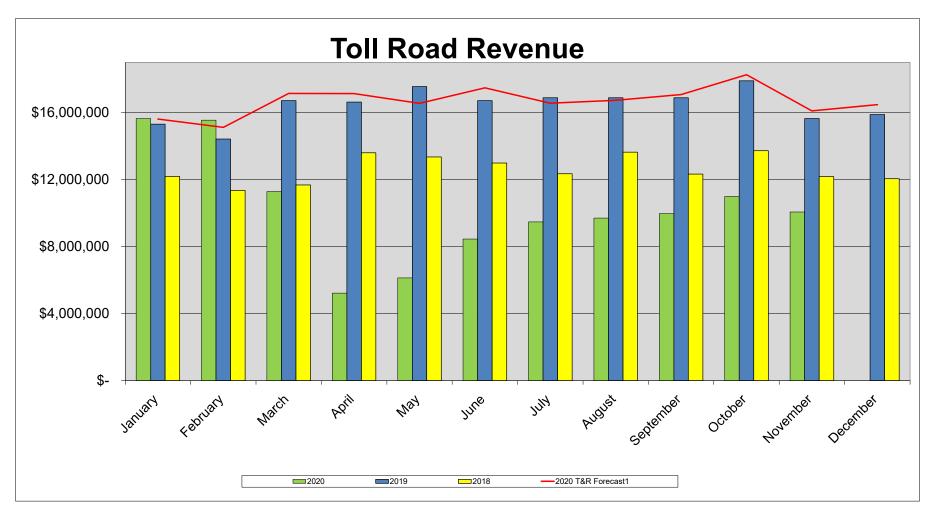
<sup>&</sup>lt;sup>1</sup> Transactions include cash and credit card, automatic vehicle identification (i.e., E-ZPass), non-revenue transactions (e.g., emergency or military vehicles), and violations.

<sup>&</sup>lt;sup>2</sup> The 2020 T&R Budget Forecast is based upon the CDM Smith Traffic and Revenue limited review issued in Oct 2019.

<sup>&</sup>lt;sup>3</sup> Weekdays exclude federal holidays and days in which federal government offices are closed.

#### Dulles Corridor Enterprise Fund Dulles Toll Road Revenue Comparison

	January	February	March	April	May	June	July	August	September	October	November	December	YTD Comparative	Annual
2020	\$ 15,645,972 \$	5 15,545,289 \$	11,284,790 \$	5,224,022 \$	6,126,169 \$	8,450,974 \$	9,466,658 \$	9,700,914	\$ 9,967,194 \$	10,987,180	\$ 10,061,746 \$	-	\$ 112,460,910 \$	112,460,909
2019	15,304,619	14,416,763	16,716,570	16,622,211	17,557,114	16,708,351	16,889,013	16,884,497	16,888,256	17,896,899	15,643,702	15,879,335	181,527,994	197,407,329
2018	12,186,157	11,348,784	11,679,743	13,601,677	13,351,664	12,986,914	12,344,931	13,633,094	12,323,123	13,717,697	12,173,456	12,049,690	139,347,241	151,396,931
2017	12,029,155	11,530,241	12,738,684	12,741,647	13,351,053	13,420,335	12,500,196	13,249,423	12,713,052	13,481,517	12,456,183	11,811,178	140,211,486	152,022,664
2020 T&R Forecast <sup>1</sup>	15,612,961	15,121,517	17,137,804	17,136,492	16,550,941	17,478,865	16,562,303	16,730,971	17,075,331	18,264,886	16,103,058	16,469,871	183,775,129	200,245,000
% of Forecast	100.2%	102.8%	65.8%	30.5%	37.0%	48.3%	57.2%	58.0%	58.4%	60.2%	62.5%		61.2%	56.2%



<sup>&</sup>lt;sup>1</sup> The 2020 T&R Budget Forecast is based upon the CDM Smith Traffic and Revenue limited review issued in Oct 2019.