

# Dulles Corridor Enterprise February 2018 Financial Report

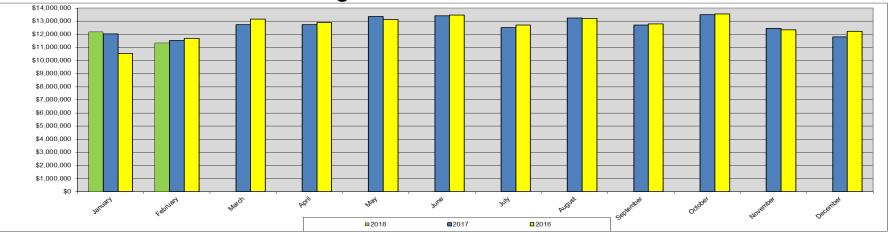
Prepared by the Office of Finance March 2018



# Dulles Corridor Enterprise February 2018 Financial Report

Toll Road Revenue

- \$23.5 million year-to-date
- Revenues are 0.1% lower than prior year-to-date
- Revenues are 0.2% higher than forecast

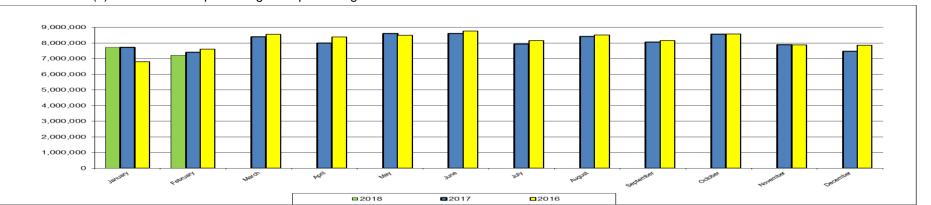


METROPOLITAN WASHINGTON AIRPORTS AUTHORITY

# Dulles Corridor Enterprise February 2018 Financial Report

## **Toll Road Transactions**

- 14.9 million year-to-date transactions
- Transactions 1.2% lower than prior year-to-date
- Transactions 1.1% lower than forecast year-to-date
- Electronic toll collections at 90.5% <sup>(1)</sup> (1) Electronic Tolls percentage is a percentage of total revenue





# Dulles Corridor Enterprise February 2018 Financial Report

# Toll Road Expenditures

- \$4.8 million year-to-date
- Expenditures are 13.4% higher than prior year-to-date
- Expenditures are 12.8% lower than forecast





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## METROPOLITAN WASHINGTON AIRPORTS AUTHORITY DULLES CORRIDOR ENTERPRISE FUND FINANCIAL REPORT – FEBRUARY 2018

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## Metropolitan Washington Airports Authority Financial Statements February 2018 Dulles Corridor Enterprise Fund – Highlights in Brief

- → The increase in net position (i.e. net income) for the Dulles Corridor Enterprise Fund in February 2018 was \$9.3 million. Year-to-date, the increase in net position for the Dulles Corridor Enterprise Fund was \$18.9 million.
- → February 2018 operations of the Dulles Toll Road resulted in total revenues of \$11.3 million, of which \$1.1 million was in cash toll collections, and \$9.9 million (87.1%) was in AVI toll collections. Total revenues decreased by \$0.8 million as compared to January 2018 (6.9%). As compared to February 2017, revenues decreased by \$0.2 million (1.6%). Year-to-date revenues through February 2018 totaled \$23.5 million, which was at the same level as year-to-date February 2017.
- → February 2018 operating expenses for the Dulles Toll Road operations were \$2.5 million. As compared to January 2018, operating expenses increased by \$0.2 million (8.8%). Year-to-date expenses through February 2018 totaled \$4.8 million, which was \$0.5 million (12.6%) higher than year-to-date February 2017 primarily due to a increase in ETC transaction fees of \$0.4 million and services of \$0.1 million.
- Operating income for the Dulles Toll Road for February 2018 was \$8.8 million compared to operating income of \$9.9 million for January 2018. As compared to February 2017, operating income was lower by \$1.1 million. Year-to-date operating income through February 2018 was \$18.7 million, which was \$0.6 million lower than prior year.
- → The DCE CIP program had \$1.2 million in operating expenses for February 2018. Operating expenses for the DCE CIP program consist primarily of allocated overhead expenses, audit related expenses, and depreciation. Year-to-date operating expenses through February 2018 were \$2.4 million.
- → Local contributions of \$11.3 million were recognized for the Rail project in February 2018. Year-to-date through February 2018, the rail project has recognized \$0.1 million in Federal grants and \$23.5 million in Local contributions. Federal grant revenue of \$1.1 million was recorded in February 2018 relating to the Build America Bond interest subsidy, bringing the year-to-date subsidy amount to \$2.3 million.
- The Rail project recorded \$0.3 million for Phase 1 and \$32.6 million in costs for Phase 2 in February 2018. Year-to-date Rail project costs totaled \$0.5 million for Phase 1 and \$67.6 million for Phase 2.

#### Financial Indicators Dulles Corridor Enterprise Fund Period Ended February 28, 2018

Actuals versus Budget

Actuals

Tolls - Cash	Cu \$	rrent Year- to Date 2,239,725	- Prior Year-to- Date \$2,645,838	Percent Change PY to CY (15.3%)	Pro-Rated Budget \$ 3,080,056	Percent Change CY to Budget (27.3%)	Seasonalized Budget \$ 2,817,780	Percent Change CY to Seasonalized Budget (20.5%)	Actual YTD Compared to Prior YTD	Actual YTD Compared to Budget	Actual YTD Compared to Seasonalized Budget
Tolls - AVI (Electronic Tolls)		21,295,215	20,913,558	1.8%	22,587,077	(5.7%)	20,663,720	3.1%	<b>A</b>	•	<b>A</b>
Total Revenue	\$	23,534,941	\$23,559,396	(0.1%)	\$ 25,667,133	(8.3%)	\$ 23,481,500	0.2%	_	•	-
Personnel Compensation Employee Benefits Services Supplies and Materials Lease and Rental Expenses Utilities Telecommunications	\$	966,212 340,108 3,322,568 43,426 5,642 27,000 19,235	\$ 922,947 311,317 2,833,297 41,869 - 30,901 17,012	4.7% 9.2% 17.3% 3.7% N/A (12.6%) 13.1%	\$ 951,750 333,699 3,448,049 108,873 - 37,324 19,480	1.5% 1.9% (3.6%) (60.1%) N/A (27.7%) (1.3%)	961,430 329,352 3,816,299 220,273 - 37,324 19,480	0.5% 3.3% (12.9%) (80.3%) N/A (27.7%) (1.3%)	A N/A	A N/A	N/A
Travel		3,128	4,097	(23.7%)	4,146	(24.5%)	4,146	(24.6%)	•	•	•
Insurance		55,226	55,859	(1.1%)	93,328	(40.8%)	93,328	(40.8%)	•	•	•
Project Expense		34	-	N/A	-	N/A	-	N/A	N/A	N/A	N/A
Non-cash expenses (gains)		64	-	N/A	-	N/A		N/A	N/A	N/A	N/A
Total Expenses before Depreciation & Non-Toll Road Expenses	\$	4,782,642	\$4,217,299	13.4%	\$ 4,996,647	(4.3%)	\$ 5,481,631	(12.8%)		•	•
Operating Income (Loss) before Depreciation & Non- Toll Road Expenses	\$	18,752,298	\$ 19,342,097	(3.0%)	\$ 20,670,487	(9.3%)	\$ 17,999,869	4.2%	•	•	<b></b>
Depreciation and Amortization Non-Operating Budget Expenses <b>Total Expenses</b> <b>Operating Income (Loss)</b>	\$ \$	1,304,573 1,148,973 7,236,188 16,298,753	1,336,657 \$1,106,543 \$ 6,660,499 \$ 16,898,897	(2.4%) 3.8% 8.6% (3.6%)		N/A N/A N/A N/A		N/A N/A N/A N/A	<b>↓</b>	N/A N/A N/A N/A	N/A N/A N/A N/A

Additional Dulles Corridor Enterprise Fund Information:											
								Percent			
								Change CY			Actual YTD
				Percent		Percent		to	Actual YTD	Actual YTD	Compared to
				Change	Pro-Rated	Change CY	Seasonalized	Seasonalized	Compared to	Compared to	Seasonalized
	_	2018	2017	PY to CY	Budget	to Budget	Budget	Budget	Prior YTD	Budget	Budget
# Toll Transactions - year-to-date		14,942,116	15,118,830	(1.2%)	16,473,067	(9.3%)	15,105,600	(1.1%)	•	•	•
# Toll Transactions - current month		7,220,350	7,397,887	(2.4%)	8,236,533	(12.3%)	7,421,000	(2.7%)	•	•	•
Electronic Tolls - year-to-date percent <sup>(1)</sup>		90.5%	88.8%	1.7%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A
Federal Grant Revenue - year-to-date	\$	2,417,380	\$ 2,366,860	2.1%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A
State/Local Grant Revenue - year-to-date	\$	-	\$-	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Local/MWAA Contribution to Rail Project (Phase 1&2) -											
year-to-date	\$	23,526,387	\$ 31,537,820	(25.4%)	N/A	N/A	N/A	N/A	•	N/A	N/A
Transfer of Rail Project Phase 1 - year-to-date	\$	-	\$-	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Transfer of Rail Project Phase 2 - year-to-date	\$	-	\$-	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Principal Payments	\$	681,110	\$ 672,118	1.3%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A
Interest Payments	\$	10,821,158	\$ 8,109,414	33.4%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A
1) Transfer to VDOT											

<sup>(1)</sup> Electronic Tolls percentage is a percentage of total revenue

Currency: USD Fund=02 (Dulles Corridor Enterprise Fund)

Fund=02 (Dulles Corridor Enterprise Fund)	As of Feb-18	As of Jan-18			
ASSETS					
Current Assets					
Unrestricted cash and cash equivalents Restricted cash and cash equivalents Accounts receivable, net	\$251,688,220 154,845,223 774,648	\$250,547,265 146,302,604 754,670			
Investments					
Inventory	59,890	59,890			
Prepaid expenses and other current assets	224,164	263,153			
Total Current Assets	407,592,146	397,927,584			
Non-Current Assets Restricted Assets					
Cash and cash equivalents	8,845,267	114,792,016			
Receivables	89,492,496	99,877,800			
Investments	504,538,743	478,655,131			
Total Restricted Assets		693,324,947			
Unrestricted Assets Investments					
Total pension and other post-employment benefits	499,142	499,142			
Bond Issuance Costs	12,913,862	13,023,186			
Total Unrestricted	13,413,004				
Capital Assets					
Construction in progress	25,737,170	25,794,753			
Construction in Progress, Metrorail Phase 1	500,530 1,677,329,137	158,398			
Construction in Progress, Metrorail Phase 2		1,644,679,711			
Building, systems and equipment	123,410,664	123,344,562 (27,712,077)			
Less: accumulated depreciation	123,410,664 (28,250,887)	(27,712,077)			
Capital Assets, Net	1,798,726,613	1,766,265,348			
Total Non-Current Assets		2,473,112,622			
Total Assets	\$ 2,822,608,270	\$ 2,871,040,206			
DEFERRED OUTFLOWS OF RESOURCES					
Deferred outflows - pension plans	\$ 1,137,961	\$ 1,137,961			
Total Deferred Outflows of Resources	\$    1,137,961				

# MWAA Corporate Ledger Statement of Net Position - Dulles Corridor Enterprise Current Period: Feb-18

Currency: USD

Currency: USD		
Fund=02 (Dulles Corridor Enterprise Fund)		
		As of Jan-18
LIABILITIES Guunant Lichilitica		
Current Liabilities		Å 115 680 080
Accounts payable and accrued expenses	\$ 116,217,656	\$ 115,678,272
Advance billings and payments received in advance	81,122,979	81,122,979
Due to (due from) other funds		81,122,979 (52,046,942) 30,946,737
Accrued interest payable	38,368,643	30,946,737
Current portion of long-term liabilities	4,080,058	4,086,658
Total Current Liabilities	186 025 760	179,787,704
Total current mabilities		
Non-Current Liabilities		
Other liabilities	215,162,814	215,162,814
Net pension liability	93,210	93,210
Commercial paper notes	35,000,000	93,210 125,000,000 342,199,531
Accretted debt	345,322,208	342,199,531
TIFIA Payable	886,764,667	863,647,762
Bonds payable	1,689,070,739	1,689,239,342
Total Non-Current Liabilities	3,171,413,638	3,235,342,659
Total Liabilities		\$ 3,415,130,362
	==============	
DEFERRED INFLOWS OF RESOURCES	+ 054 544	+ 054 544
Deferred inflows - pension plans	\$ 351,761	\$ 351,761
Total Deferred Inflows of Resources		\$ 351,761
NET POSITION		
Net Investment in Capital Assets	\$ 590,689,030	\$ 569,531,623
Restricted for:		
Construction		80,951,617
Debt service	8,316,351	10,346,140
Dulles Rail latent defects	15,064,569	15,055,350 8,409,647 (1,227,598,333)
Dulles Toll Road repairs	8,372,428	8,409,647
Unrestricted	(1,227,294,504)	(1,227,598,333)
Total Net Position		\$ (543,303,956)
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#### MWAA Corporate Ledger Dulles Corridor Enterprise Fund Comparative Income Statement Current Period: Feb-18

Currency: USD Fund=02 (Dulles Corridor Enterprise Fund)

Fund=U2 (Dulles Corridor Enterprise Fund)	Current Month	Prior Month	Variance	Current Month - Prior Year	Variance	Year-to-Date	Year-to-Date Prior Year	Variance
OPERATING REVENUES Tolls - cash Tolls - AVI Tolls - violations	\$ 1,081,901 9,887,397 379,486	\$ 1,157,824 10,552,716 475,617	\$ (75,923) (665,319) (96,131)	) 9,952,103	(64,706)	\$ 2,239,725 20,440,113 855,102	\$ 2,645,838 20,257,420 656,138	\$ (406,113) 182,694 198,964
Total operating revenues	11,348,784	12,186,157	(837,373)	) 11,530,241	(181,457)	23,534,941	23,559,396	(24,455)
OPERATING EXPENSES Salaries and related benefits Services ETC transaction fees Materials and supplies Lease and rental expenses Utilities Telecommunication Travel Insurance Project expenses	866,364 1,080,404 951,694 28,290 6,422 23,009 24,068 3,917 24,937 119,256	891,496 868,363 942,189 30,344 6,422 6,107 24,068 2,436 30,288 1,414	(25,133) 212,041 9,505 (2,054) 16,902 1,481 (5,351) 117,842	738,703 523,533 ) 35,984 15,323 22,571 3,276 ) (6,591	341,701 428,161 (7,694) 6,422 7,686 1,497 641 ) 31,529 ) 120,497	1,757,860 1,948,767 1,893,883 58,635 12,845 29,116 48,136 6,353 55,226 120,670	1,714,711 1,901,799 1,501,451 58,542 37,354 45,141 7,166 55,859 1,819	43,149 46,969 392,432 92 12,845 (8,238) 2,995 (813) (633) 118,851
Non-cash expenses (gains) Depreciation and amortization	62 651,050	62 653,523	(2,473)	) 670,339	62 (19,289)	125 1,304,573	1,336,657	125 (32,084)
Total operating expenses	3,779,474	3,456,714	322,760	2,839,819	939,655	7,236,188	6,660,499	575,689
OPERATING INCOME	7,569,310	8,729,443	(1,160,133)	) 8,690,423	(1,121,113)	16,298,753	16,898,897	(600,144)
NON-OPERATING REVENUES (EXPENSES) Unrealized investment gains (losses) Realized investment gains (losses) Interest expense Contributions from/(to) other governments Total non-operating revenues (expenses)	(851,766) 761,911 (10,618,216) 11,285,244 	887,292	(125,381) 123,427 (955,899)	) 485,935 (10,917,271 ) 22,233,104	275,976 ) 299,055	(3,638,332) 1,649,203 (21,359,859) 23,526,387 177,399	933,819	(4,290,174) 715,384 504,401 (8,011,433) (11,081,823)
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	8,146,483	8,329,669	(183,186)	) 20,938,609	(12,792,126)	16,476,152	28,158,119	(11,681,967)
CAPITAL CONTRIBUTIONS Federal grants State grants Local grants	1,112,545	1,304,835	(192,289)	) 572,331	540,214	2,417,380	2,366,860	50,520
Total capital contributions	1,112,545	1,304,835	(192,289)	) 572,331	540,214	2,417,380	2,366,860	50,520
INCREASE (DECREASE) IN NET POSITION	\$9,259,028			) \$ 21,510,940			\$ 30,524,980	\$ (11,631,447)

#### MWAA Corporate Ledger Dulles Corridor Enterprise by Programs Month to Date Current Period: Feb-18

Currency: USD No specific Ledger requested

No specific heager requested	O&M Month of Feb-18	R&R Month of Feb-18	CIP Month of Feb-18	Total Month of Feb-18		
OPERATING REVENUES						
Tolls - cash	\$ 1,081,901			\$ 1,081,901		
Tolls - AVI	9,887,397			9,887,397		
Tolls - violations	379,486			379,486		
Total operating revenues	11,348,784			11,348,784		
OPERATING EXPENSES	630,000		000 401	0.000 201		
Salaries and related benefits	638,892	20, 600	227,471	866,364		
Services	819,911	32,680	227,813	1,080,404		
ETC transaction fees	951,694			951,694		
Materials and supplies	20,686		7,604	28,290		
Lease and rental expenses	2,821		3,601	6,422		
Utilities	21,951		1,058	23,009		
Telecommunication	9,618		14,451	24,068		
Travel	1,868		2,049	3,917		
Insurance	24,937			24,937		
Project expenses	17		119,239	119,256		
Non-cash expenses (gains)	32		30	62		
Depreciation and amortization	13,845	17,054	620,151	651,050		
Total operating expenses	2,506,272	49,734	1,223,468	3,779,474		
OPERATING INCOME	8,842,512	(49,734)	(1,223,468)	7,569,310		
NON-OPERATING REVENUES (EXPENSES)						
Unrealized investment gains (losses)			(851,766)	(851,766)		
Realized investment gains (losses)	162,713		599,198	761,911		
Interest expense	(2)		(10,618,213)	(10,618,216)		
Contributions from/(to) other governments	(2)		11,285,244	11,285,244		
Total non-operating revenues (expenses)	162,710		414,463	577,173		
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	9,005,222	(49,734)	(809,005)	8,146,483		
CAPITAL CONTRIBUTIONS Federal grants State grants			1,112,545	1,112,545		
Local grants						
Total capital contributions			1,112,545	1,112,545		
INCREASE (DECREASE) IN NET POSITION	\$ 9,005,222	\$ (49,734)	\$ 303,541	\$ 9,259,028		
INCREASE (DECREASE) IN NET POSITION	\$	\$ (49,734) ========	\$	\$9,259		

#### MWAA Corporate Ledger Dulles Corridor Enterprise by Programs Current Period: Feb-18

Currency: USD No specific Ledger requested

No specific heager requested	O&M YTD Feb-18	R&R YTD Feb-18	CIP YTD Feb-18	Total YTD Feb-18
OPERATING REVENUES				
Tolls - cash	\$ 2,239,725			\$ 2,239,725
Tolls - AVI	20,440,113			20,440,113
Tolls - violations	855,102			855,102
Total operating revenues	23,534,941			23,534,941
OPERATING EXPENSES				
Salaries and related benefits	1,306,320		451,540	1,757,860
Services	1,428,685	32,680	487,402	1,948,767
ETC transaction fees	1,893,883			1,893,883
Materials and supplies	43,426		15,209	58,635
Lease and rental expenses	5,642		7,202	12,845
Utilities	27,000		2,116	29,116
Telecommunication	19,235		28,901	48,136
Travel	3,128		3,225	6,353
Insurance	55,226		-,	55,226
Project expenses	34		120,637	120,670
Non-cash expenses (gains)	64		61	125
Depreciation and amortization	27,690	34,108	1,242,774	1,304,573
Total operating expenses	4,810,333	66,788	2,359,067	7,236,188
OPERATING INCOME	18,724,608	(66,788)	(2,359,067)	16,298,753
NON-OPERATING REVENUES (EXPENSES) Unrealized investment gains (losses) Realized investment gains (losses) Interest expense Contributions from/(to) other governments	 306,490 (5)		(3,638,332) 1,342,713 (21,359,854) 23,526,387	(3,638,332) 1,649,203 (21,359,859) 23,526,387
Total non-operating revenues (expenses)	306,485		(129,086)	177,399
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	19,031,093	(66,788)	(2,488,153)	16,476,152
CAPITAL CONTRIBUTIONS Federal grants State grants Local grants			2,417,380	2,417,380
Total capital contributions			2,417,380	2,417,380
INCREASE (DECREASE) IN NET POSITION	\$ 19,031,093	\$ (66,788)	\$ (70,773)	\$ 18,893,532

## MWAA Corporate Ledger Fund 70 MTD / YTD / Comparison to Budget Current Period: Feb-18

Currency: USD Fund=70 (O&M - Dulles Corridor Enterprise Operations and Maintenance Program)

	MTD-Actual	MTD-Budget	MTD Variance	YTD-Actual	YTD-Budget	YTD Variance	Annual Budget	Annual Budget Remaining
OPERATING REVENUES								
Tolls - cash	\$ 1,081,901							\$ 16,240,611
Tolls - AVI	9,887,397		(279,507)	20,440,113	20,663,720	(223,607)	135,522,464	115,082,351
Tolls - violations	379,486	0	379,486	855,102	0	855,102	0	(855,102
Total operating revenues	11,348,784	11,553,300	(204,516)	23,534,941	23,481,500	53,441	154,002,800	130,467,859
OPERATING EXPENSES								
Salaries and related benefits	638,892			1,306,320	1,290,782	15,538	7,712,691	6,406,372
Services	819,911			1,428,685	2,098,850	(670,165)		8,954,914
ETC transaction fees	951,694	858,724	92,969	1,893,883	1,717,449	176,434	10,304,691	8,410,808
Materials and supplies	20,686	110,137	(89,450)	43,426	220,273	(176,847)	653,238	609,812
Lease and rental expenses	2,821	0	2,821	5,642	0	5,642	0	(5,642
Utilities	21,951	18,662	3,289	27,000	37,324	(10,324)	223,943	196,943
Telecommunication	9,618	9,740	(122)	19,235	19,480	(244)	116,877	97,642
Travel	1,868		(205)	3,128	4,146	(1,018)		21,746
Insurance	24,937			55,226	93,328	(38,103)		504,744
Project expenses	17		17	34	0	34	0	(34
Non-cash expenses (gains)	32		32	64	0	64	0	(64
Depreciation and amortization	13,845		13,845	27,690	0	27,690	0	(27,690
Total operating expenses	2,506,272	2,730,857	(224,585)	4,810,333	5,481,631	(671,298)	29,979,884	25,169,551
OPERATING INCOME	8,842,512	8,822,443	20,069	18,724,608	17,999,869	724,739	124,022,916	105,298,308
NON-OPERATING REVENUES (EXPENSES)								
Unrealized investment gains (losses)	0		0	0	0	0	0	0
Realized investment gains (losses)	162,713		162,713	306,490	0	306,490	0	(306,490
Interest expense	( 2	) 0	(2)	(5)	0	(5)	0	5
Total non-operating revenues (expenses)	162,710	0	162,710	306,485	0	306,485	0	(306,485
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	9,005,222	8,822,443	182,779	19,031,093	17,999,869	1,031,224	124,022,916	104,991,823
CAPITAL CONTRIBUTIONS								
Federal grants	0	0	0	0	0	0	0	0
State grants	0	0	0	0	0	0	0	0
Local grants	0	0	0	0	0	0	Ō	0
Total capital contributions	0	0	0	0	0	0	0	0
INCREASE (DECREASE) IN NET POSITION	\$ 9,005,222	\$ 8,822,443	\$ 182,779	\$ 19,031,093	\$ 17,999,869	\$ 1,031,224	\$ 124,022,916	\$ 104,991,823

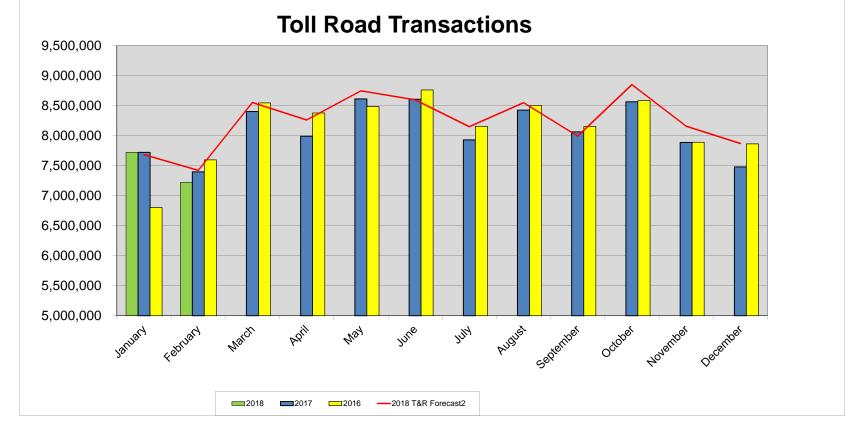
## MWAA Corporate Ledger DCE O&M Comparative Income Statement Current Period: Feb-18

Currency: USD Fund=70 (O&M

	Current Month	Prior Month	Variance	Current Month - Prior Year	Variance	Year-to-Date	Year-to-Date Prior Year	Variance
OPERATING REVENUES								
Tolls - cash	\$ 1,081,901							
Tolls - AVI	9,887,397	10,552,716	(665,319)		(64,706)	20,440,113	20,257,420	182,694
Tolls - violations	379,486	475,617	(96,131)	301,024	78,462	855,102	656,138	198,964
Total operating revenues	11,348,784	12,186,157	(837,373)	11,530,241	(181,457)	23,534,941	23,559,396	(24,455
OPERATING EXPENSES								
Salaries and related benefits	638,892	667,427	(28,535)	597,698	41,194	1,306,320	1,234,264	72,056
Services	819,911	608,775	211,136	417,082	402,829	1,428,685	1,331,847	96,838
ETC transaction fees	951,694	942,189	9,505	523,533	428,161	1,893,883	1,501,451	392,432
Materials and supplies	20,686	22,740	(2,054)	27,648	(6,962)	43,426	41,869	1,557
Lease and rental expenses	2,821	2,821	(_,	,	2,821	5,642	,	5,642
Utilities	21,951	5,049	16,902	12,096	9,855	27,000	30,901	(3,901
Telecommunication	9,618	9,618	10,902	8,506	1,111	19,235	17,012	2,223
Travel	1,868	1,260	608	1,741	127	3,128	4,097	(969
Insurance	24,937	30,288	(5,351)			55,226	55,859	(633
	24,937	50,288	(5,351)	(0,591	17	34	55,659	34
Project expenses								
Non-cash expenses (gains)	32	32		07 501	32	64	55 040	64
Depreciation and amortization	13,845	13,845		27,521	(13,676)	27,690	55,042	(27,352
Total operating expenses	2,506,272	2,304,061	202,212	1,609,234	897,038	4,810,333	4,272,341	537,991
OPERATING INCOME	8,842,512	9,882,096	(1,039,585)	9,921,008	(1,078,496)	18,724,608	19,287,055	(562,447
NON-OPERATING REVENUES (EXPENSES) Unrealized investment gains (losses) Realized investment gains (losses) Interest expense	162,713	143,777	18,936	38,810	123,903	306,490 (5)	78,167	228,323
Interest expense	(2)	(2)		(9	) /	(5)	(22)	18
Total non-operating revenues (expenses)	162,710	143,775	18,936	38,801	123,910	306,485	78,145	228,341
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	9,005,222	10,025,871	(1,020,649)	9,959,808	(954,586)	19,031,093	19,365,199	(334,106
CAPITAL CONTRIBUTIONS Federal grants State grants Local grants								
Total capital contributions								
INCREASE (DECREASE) IN NET POSITION	\$ 9,005,222	\$ 10,025,871	\$ (1,020,649)	\$ 9,959,808	\$ (954,586)	\$ 19,031,093	\$ 19,365,199	\$ (334,106

### Dulles Corridor Enterprise Fund Dulles Toll Road Transaction Comparisons

Transaction <sup>1</sup> 2018 2017 2016	January 7,721,766 7,720,943 6,801,818	February 7,220,350 7,397,887 7,597,218	March 8,402,723 8,546,164	April 7,991,692 8,376,903	May 8,614,230 8,486,112	June 8,608,525 8,761,470	July 7,930,833 8,156,218	August 8,427,385 8,502,760	September 8,063,784 8,153,590	October 8,564,148 8,584,122	November 7,888,215 7,889,319	December 7,479,547 7,862,834	YTD Comparative 14,942,116 15,118,830 14,399,036	Annual 14,942,116 97,089,912 97,718,528
2018 T&R Forecast <sup>2</sup> % of Forecast	7,684,600 100.5%	7,421,000 97.3%	8,553,700	8,262,800	8,748,500	8,597,500	8,151,000	8,550,600	7,991,700	8,851,200	8,157,000	7,868,800	15,105,600 98.9%	98,838,400
Avg. Weekday Trans. <sup>3</sup> 2018 2017 2016	January 295,508 308,445 294,869	February 306,096 310,512 307,640	March 305,805 312,615	April 311,433 320,606	May 319,747 321,111	June 324,402 330,031	July 307,401 316,495	August 307,747 310,866	September 316,808 306,181	October 318,338 323,870	November 307,831 306,393	December 290,602 299,926	YTD Comparative 601,604 618,957 602,509	Annual 601,604 3,729,070 3,750,603



<sup>1</sup> Transactions include cash and credit card, automatic vehicle identification (i.e., E-ZPass), non-revenue transactions (e.g., emergency or military vehicles), and violations.

<sup>2</sup> The 2018 T&R Forecast is based upon the CDM Smith Traffic and Revenue report

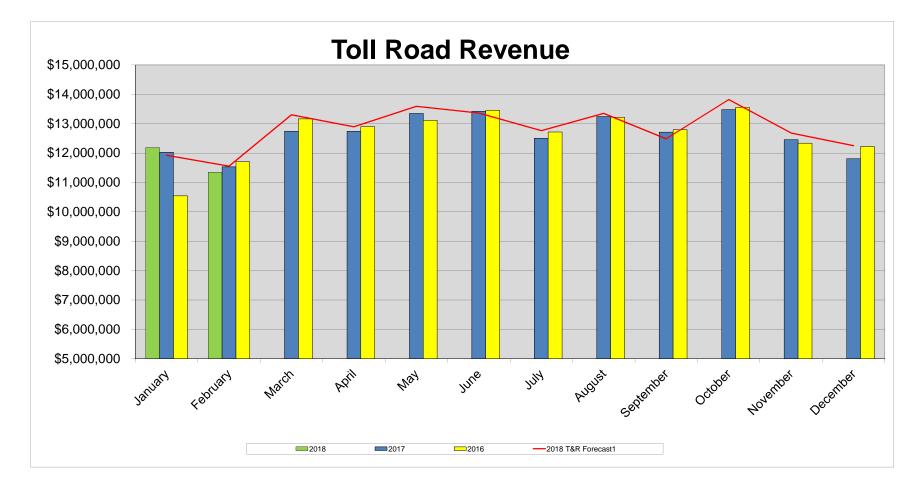
<sup>3</sup> Weekdays exclude federal holidays and days in which federal government offices are closed.

Effective January 1, 2013, toll rates increased 25 cents at the main toll plaza as well as the on/off ramps.

Effective January 1, 2014, toll rates increased 75 cents at the main toll plaza.

### Dulles Corridor Enterprise Fund Dulles Toll Road Revenue Comparison

2018 \$ 2017 2016 2015	January 5 12,186,157 5 12,029,155 10,543,515 11,389,551	February \$ 11,348,784 11,530,241 \$ 11,704,668 10,642,237	March 12,738,684 \$ 13,167,526 12,344,215	April 12,741,647 \$ 12,896,331 13,092,256	May 13,351,053 \$ 13,116,779 13,324,202	June 13,420,335 \$ 13,454,426 13,442,996	July 12,500,196 \$ 12,716,315 13,284,638	August 13,249,423 13,221,979 12,991,819	September 5 12,713,052 \$ 12,794,683 12,918,314	October 13,481,517 \$ 13,558,343 13,374,739	November 5 12,456,183 \$ 12,336,830 12,114,303	December 5 11,811,178 12,225,413 12,512,489	YTD Comparative \$ 23,534,941 23,559,396 22,248,183 22,031,788	Annual 23,534,941 152,022,664 151,736,808 151,431,759
2018 T&R Forecast <sup>1</sup>	11,928,200	11,553,300	13,306,300	12,897,900	13,594,200	13,363,900	12,764,200	13,352,700	12,486,000	13,820,900	12,683,700	12,251,500	23,481,500	154,002,800
% of Forecast	102.2%	98.2%											100.2%	



Effective January 1, 2012, toll rates increased 25 cents at the main toll plaza.

Effective January 1, 2013, toll rates increased 25 cents at the main toll plaza as well as the on/off ramps.

Effective January 1, 2014, toll rates increased 75 cents at the main toll plaza.

<sup>1</sup> The 2018 T&R Forecast is based upon the CDM Smith Traffic and Revenue report issued in Oct 2017



# Dulles Corridor Enterprise January 2018 Financial Report

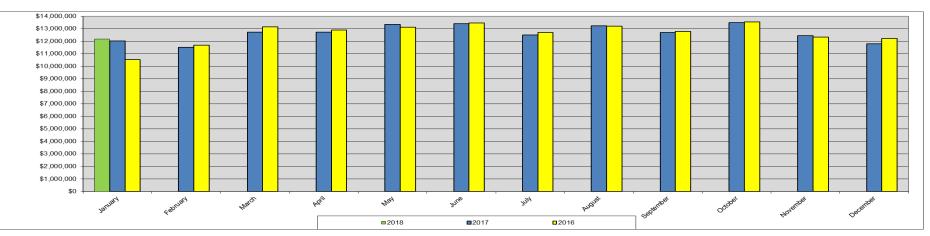
Prepared by the Office of Finance February 2018



# Dulles Corridor Enterprise January 2018 Financial Report

Toll Road Revenue

- \$12.2 million year-to-date
- Revenues are 1.3% higher than prior year-to-date
- Revenues are 2.2% higher than forecast

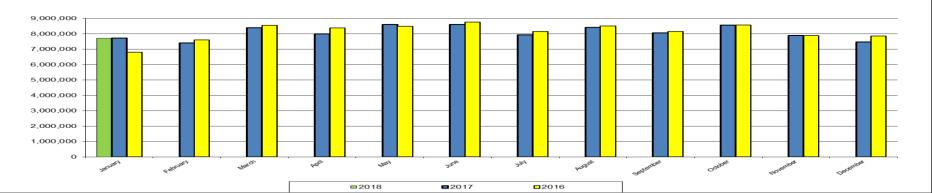


METROPOLITAN WASHINGTON AIRPORTS AUTHORITY

# Dulles Corridor Enterprise January 2018 Financial Report

## **Toll Road Transactions**

- 7.7 million year-to-date transactions
- Transactions remained at the same level as prior year-to-date
- Transactions 0.5% higher than forecast year-to-date
- Electronic toll collections at 90.5% <sup>(1)</sup> (1) Electronic Tolls percentage is a percentage of total revenue





# Dulles Corridor Enterprise January 2018 Financial Report

# Toll Road Expenditures

- \$2.3 million year-to-date
- Expenditures are 13.1% lower than prior year-to-date
- Expenditures are 16.7% lower than forecast





METROPOLITAN WASHINGTON AIRPORTS AUTHORITY

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## METROPOLITAN WASHINGTON AIRPORTS AUTHORITY DULLES CORRIDOR ENTERPRISE FUND FINANCIAL REPORT – JANUARY 2018

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## Metropolitan Washington Airports Authority Financial Statements January 2018 Dulles Corridor Enterprise Fund – Highlights in Brief

- → The increase in net position (i.e. net income) for the Dulles Corridor Enterprise Fund in January 2018 was \$9.6 million.
- → January 2018 operations of the Dulles Toll Road resulted in total revenues of \$12.2 million, of which \$1.2 million was in cash toll collections, and \$10.6 million (86.6%) was in AVI toll collections. Total revenues increased by \$0.4 million as compared to December 2017. As compared to January 2017, revenues increased by \$0.2 million (1.3%).
- ➔ January 2018 operating expenses for the Dulles Toll Road operations were \$2.3 million. As compared to December 2017, operating expenses decreased by \$0.4 million (13.5%) primarily due to a decrease in services.
- Operating income for the Dulles Toll Road for January 2018 was \$9.9 million compared to operating income of \$9.1 million for December 2017. As compared to January 2017, operating income was higher by \$0.5 million.
- → The DCE CIP program had \$1.1 million in operating expenses for January 2018. Operating expenses for the DCE CIP program consist primarily of allocated overhead expenses, audit related expenses, and depreciation.
- → Local contributions of \$12.2 million were recognized for the Rail project in January 2018. In January 2018, the rail project recognized \$0.2 million in Federal grants and \$12.2 million in Local contributions. Federal grant revenue of \$1.1 million was recorded in January 2018 relating to the Build America Bond interest subsidy.
- → The Rail project recorded \$0.2 million for Phase 1 and \$35.0 million in costs for Phase 2 in January 2018.

#### Financial Indicators Dulles Corridor Enterprise Fund Period Ended January 31, 2018

Actuals versus Budget

Actuals

				Percent		Percent		Percent Change CY to	Actual YTD	Actual YTD	Actual YTD Compared to
	Cu		Prior Year-to-	Change	Pro-Rated	Change CY	Seasonalized	Seasonalized		Compared to	
		Date	Date	PY to CY	Budget	to Budget	Budget	Budget	Prior YTD	Budget	Budget
Tolls - Cash	\$	1,157,824	\$1,368,724	(15.4%)	\$ 1,540,028	(24.8%)	\$ 1,431,384	(19.1%)		• •	
Tolls - AVI (Electronic Tolls)		11,028,333	10,660,431	3.5%	11,293,539	(2.3%)	10,496,816	-		•	<b>A</b>
Total Revenue	\$	12,186,157	\$12,029,155	1.3%	\$ 12,833,567	(5.0%)	\$ 11,928,200	2.2%	<b>A</b>	•	<b>A</b>
Personnel Compensation	\$	496,062		5.2%	\$ 475,875	4.2%	489,718		<b>A</b>	<b>A</b>	<b>A</b>
Employee Benefits		171,365	164,896	3.9%	166,849	2.7%	165,631	3.5%	<b>A</b>	<b>A</b>	<b>A</b>
Services		1,550,964	1,892,683	(18.1%)	1,724,024	(10.0%)	1,908,149	· · · ·	•	•	•
Supplies and Materials		22,740	14,221	59.9%	54,437	(58.2%)	110,137	(79.4%)	<b>A</b>	•	•
Lease and Rental Expenses		2,821	-	N/A	-	N/A	-	N/A	N/A	N/A	N/A
Utilities		5,049	18,805	(73.2%)	18,662	(72.9%)	18,662	(72.9%)	•	•	•
Telecommunications		9,618	8,506	13.1%	9,740	(1.3%)	9,740	(1.3%)	<b>A</b>	•	•
Travel		1,260	2,355	(46.5%)	2,073	(39.2%)	2,073	(39.2%)	•	•	•
Insurance		30,288	62,450	(51.5%)	46,664	(35.1%)	46,664	(35.1%)	•	•	•
Project Expense		17	-	N/A	-	N/A	-	N/A	N/A	N/A	N/A
Non-cash expenses (gains)		32	-	N/A		N/A		N/A	N/A	N/A	N/A
Total Expenses before Depreciation & Non-Toll Road						_					
Expenses	\$	2,290,215	\$2,635,586	(13.1%)	\$ 2,498,323	(8.3%)	\$ 2,750,774	(16.7%)	•	•	•
Operating Income (Loss) before Depreciation & Non-	-										
Toll Road Expenses	\$	9,895,942	\$ 9,393,568	5.3%	\$ 10,335,244	(4.3%)	\$ 9,177,426	7.8%	<b>A</b>	•	<b>A</b>
•						- ` ´		-			
Depreciation and Amortization		653,523	666,317	(1.9%)		N/A		N/A	•	N/A	N/A
Non-Operating Budget Expenses		512,976	\$518,777	(1.1%)		N/A		N/A	•	N/A	N/A
Total Expenses	\$	3,456,714	\$ 3,820,680	(9.5%)		N/A		N/A	•	N/A	N/A
Operating Income (Loss)	\$	8,729,443	\$ 8,208,475	6.3%		N/A		N/A		N/A	N/A
· · · · · · · · · · · · · · · · · · ·	-	., .,	,,								

Additional Dulles Corridor Enterprise Fund Information:														
						Percent								
		Change CY										Actual YTD		
					Percent		Percent		to	Actual YTD	Actual YTD	Compared to		
					Change	Pro-Rated	Change CY	Seasonalized	Seasonalized	Compared to	Compared to	Seasonalized		
		2018		2017	PY to CY	Budget	to Budget	Budget	Budget	Prior YTD	Budget	Budget		
# Toll Transactions - year-to-date		7,721,766		7,720,943	0.0%	8,236,533	(6.2%)	7,684,600	0.5%	-	•	—		
# Toll Transactions - current month		7,721,766		7,720,943	0.0%	8,236,533	(6.2%)	7,684,600	0.5%	-	•	—		
Electronic Tolls - year-to-date percent <sup>(1)</sup>		90.5%		88.6%	1.9%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A		
Federal Grant Revenue - year-to-date	\$	1,304,835	\$	1,794,529	(27.3%)	N/A	N/A	N/A	N/A	•	N/A	N/A		
State/Local Grant Revenue - year-to-date	\$	-	\$	-	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Local/MWAA Contribution to Rail Project (Phase 1&2) -														
year-to-date	\$	12,241,143	\$	9,304,716	31.6%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A		
Transfer of Rail Project Phase 1 - year-to-date	\$	-	\$	-	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Transfer of Rail Project Phase 2 - year-to-date	\$	-	\$	-	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Principal Payments	\$	340,555	\$	336,059	1.3%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A		
Interest Payments	\$	5,489,343	\$	4,055,019	35.4%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A		
1) Transfer to VDOT														

<sup>(1)</sup> Electronic Tolls percentage is a percentage of total revenue

Currency: USD Fund=02 (Dulles Corridor Enterprise Fund)	As of Jan-18	As of Adj1-17		
ASSETS				
Current Assets				
Unrestricted cash and cash equivalents	\$ 250,547,265			
Restricted cash and cash equivalents	147,457,169	125,592,701		
Accounts receivable, net Investments	754,670	721,579		
Investments	59,890	62,097		
Prepaid expenses and other current assets		290,595		
Total Current Assets	399,082,148	374,455,195		
Non-Current Assets				
Restricted Assets				
Cash and cash equivalents	113,637,451	146,476,155		
Receivables	100,197,009	121,395,516		
Investments	478,655,131	494,468,101		
Total Restricted Assets	692,489,592	762,339,771		
Unrestricted Assets				
Investments				
Bond Issuance Costs	13,023,186	13,132,509		
Total Unrestricted	13,023,186	13,132,509		
Capital Assets	25,787,328	25,694,635		
Construction in progress Construction in Progress, Metrorail Phase 1	25,787,328 158,398	25,094,035		
Construction in Progress, Metrorail Phase 2	1,645,792,971	1,610,798,749		
Building, systems and equipment	123,344,562	123,353,257		
Less: accumulated depreciation	(27,712,077)	(27,170,794)		
Capital Assets, Net	1,767,371,183	1,732,675,847		
Total Non-Current Assets	2,472,883,960	2,508,148,128		
Total Assets	\$ 2,871,966,108	\$ 2,882,603,323		
IOLAI ASSELS	\$ 2,871,966,108	ş 2,002,003,323 =======		
DEFERRED OUTFLOWS OF RESOURCES				
Deferred outflows - pension plans	\$ 1,618,024	\$ 1,618,024		
Total Deferred Outflows of Resources	\$ 1,618,024 =============			

# MWAA Corporate Ledger Statement of Net Position - Dulles Corridor Enterprise Current Period: Jan-18

Currency: USD Fund=02 (Dulles Corridor Enterprise Fund)	As of Jan-18	As of Adj1-17
LIABILITIES		
Current Liabilities		
Accounts payable and accrued expenses	\$ 116,754,056	\$ 102,720,607
Advance billings and payments received in advance	81,122,979	81,122,979
Due to (due from) other funds	(52,131,458)	(50,143,228)
Accrued interest payable	30,946,737	23,208,659
Current portion of long-term liabilities	4,086,658	4,086,658
Total Current Liabilities	180,778,973	160,995,675
Non-Current Liabilities		
Other liabilities	215,171,585	215,171,585
Net pension liability		
Commercial paper notes	125,000,000	405,806 200,000,000
Accretted debt	342,199,531	339,076,854
TIFIA Payable		831,656,852
Bonds payable		1,689,407,944
Total Non-Current Liabilities	3,235,664,025	
Total Liabilities	\$ 3,416,442,998 ==============	\$ 3,436,714,717
DEFERRED INFLOWS OF RESOURCES		
Deferred inflows - pension plans		
Total Deferred Inflows of Resources		
NET POSITION		
Net Investment in Capital Assets	\$ 569,493,270	\$ 538,732,729
Restricted for:		
Construction	81,260,449	
Debt service		12,373,539
Dulles Rail latent defects		15,047,632
Dulles Toll Road repairs	8,409,647	8,475,218 (1,229,144,701)
Unrestricted	(1,227,423,723)	(1,229,144,701)
Total Net Position	\$ (542,858,866)	

#### MWAA Corporate Ledger Dulles Corridor Enterprise Fund Comparative Income Statement Current Period: Jan-18

Currency: USD Fund=02 (Dulles Corridor Enterprise Fund)

Fund-02 (buttes contraor Enterprise Fund)	Current Month	Prior Month	Variance	Current Month - Prior Year	Variance	Year-to-Date	Year-to-Date Prior Year	Variance
OPERATING REVENUES								
Tolls - cash	\$ 1,157,824	\$ 1,299,867						
Tolls - AVI	10,552,716	10,122,121	430,595	10,305,317	247,399	10,552,716	10,305,317	247,399
Tolls - violations	475,617	389,190	86,427	355,114	120,503	475,617	355,114	120,503
Total operating revenues	12,186,157	11,811,178	374,979	12,029,155	157,002	12,186,157	12,029,155	157,002
OPERATING EXPENSES								
Salaries and related benefits	891,496	861,699	29,798	876,789	14,707	891,496	876,789	14,707
Services	868,363	1,131,030	(262,667)			868,363	1,163,095	(294,732)
ETC transaction fees	942,189	883,286	58,903	977,918	(35,729)	942,189	977,918	(35,729)
Materials and supplies	30,344	97,089	(66,745)		7,786	30,344	22,558	7,786
Lease and rental expenses	6,422	83,492	(77,069)		6,422	6,422		6,422
Utilities	6,107	(4,017)	10,123	22,031	(15,925)	6,107	22,031	(15,925)
Telecommunication	24,068	44,103	(20,035)			24,068	22,571	1,497
Travel	2,436	(2,977)	5,413	3,890	(1,454)	2,436	3,890	(1,454)
Insurance	30,288	24,360	5,928	62,450	(32,162)	30,288	62,450	(32,162)
Project expenses	1,414	1,241,786	(1,240,372)	3,060	(1,646)	1,414	3,060	(1,646)
Non-cash expenses (gains)	62	812	(750)		62	62		62
Depreciation and amortization	653,523	307,082	346,441	666,317	(12,794)	653,523	666,317	(12,794)
Total operating expenses	3,456,714	4,667,746	(1,211,032)	3,820,680	(363,966)	3,456,714	3,820,680	(363,966)
OPERATING INCOME	8,729,443	7,143,432	1,586,011	8,208,475	520,969	8,729,443	8,208,475	520,969
NON-OPERATING REVENUES (EXPENSES)								
Unrealized investment gains (losses)	(2,786,566)	(226,177)	(2,560,389)	205,424	(2,991,990)	(2,786,566)	205,424	(2,991,990)
Realized investment gains (losses)	887,292	708,967	178,325	447,884	439,408	887,292	447,884	439,408
Interest expense	(10,741,643)	7,538,660	(18,280,303)		) 205,346	(10,741,643)		
Contributions from/(to) other governments	12,241,143	11,929,593	311,550	9,304,716		12,241,143	9,304,716	2,936,427
Total non-operating revenues (expenses)	(399,774)	19,951,043	(20,350,817)	(988,965	589,191	(399,774)	(988,965)	589,191
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	8,329,669	27,094,475	(18,764,806)	7,219,510	1,110,159	8,329,669	7,219,510	1,110,159
CAPITAL CONTRIBUTIONS								
Federal grants	1,304,835	4,260,219	(2,955,384)	1,794,529	(489,695)	1,304,835	1,794,529	(489,695)
State grants Local grants								
Total capital contributions	1,304,835	4,260,219	(2,955,384)	1,794,529	(489,695)	1,304,835	1,794,529	(489,695)
INCREASE (DECREASE) IN NET POSITION	\$ 9,634,504		\$ (21,720,190)					

#### MWAA Corporate Ledger Dulles Corridor Enterprise by Programs Month to Date Current Period: Jan-18

Currency: USD No specific Ledger requested

No specific heager requested	O&M Month of Jan-18	R&R Month of Jan-18	CIP Month of Jan-18	Total Month of Jan-18	
OPERATING REVENUES Tolls - cash Tolls - AVI Tolls - violations	\$ 1,157,824 10,552,716 475,617			\$ 1,157,824 10,552,716 475,617	
Total operating revenues	12,186,157			12,186,157	
OPERATING EXPENSES Salaries and related benefits Services ETC transaction fees Materials and supplies Lease and rental expenses Utilities Telecommunication Travel Insurance Project expenses Non-cash expenses (gains) Depreciation and amortization	667,427 608,775 942,189 22,740 2,821 5,049 9,618 1,260 30,288 17 32 13,845	17,054	224,069 259,589 7,604 3,601 1,058 14,451 1,176 1,397 30 622,624	891, 496 868, 363 942, 189 30, 344 6, 422 6, 107 24, 068 2, 436 30, 288 1, 414 62 653, 523	
Total operating expenses	2,304,061	17,054	1,135,599	3,456,714	
OPERATING INCOME	9,882,096	(17,054)	(1,135,599)	8,729,443	
NON-OPERATING REVENUES (EXPENSES) Unrealized investment gains (losses) Realized investment gains (losses) Interest expense Contributions from/(to) other governments	143,777 (2)		(2,786,566) 743,515 (10,741,640) 12,241,143	(2,786,566) 887,292 (10,741,643) 12,241,143	
Total non-operating revenues (expenses)	143,775		(543,549)	(399,774)	
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	10,025,871	(17,054)	(1,679,148)	8,329,669	
CAPITAL CONTRIBUTIONS Federal grants State grants Local grants			1,304,835	1,304,835	
Total capital contributions			1,304,835	1,304,835	
INCREASE (DECREASE) IN NET POSITION	\$ 10,025,871	\$(17,054)	\$ (374,313)	\$	

## MWAA Corporate Ledger Fund 70 MTD / YTD / Comparison to Budget Current Period: Jan-18

Currency: USD Fund=70 (O&M - Dulles Corridor Enterprise Operations and Maintenance Program)

	MTD-Actual	MTD-Budget	MTD Variance	YTD-Actual	YTD-Budget	YTD Variance	Annual Budget	Annual Budget Remaining
OPERATING REVENUES								
Tolls - cash	\$ 1,157,824	\$ 1,431,384			\$ 1,431,384			\$ 17,322,512
Tolls - AVI	10,552,716	10,496,816	55,900	10,552,716	10,496,816	55,900	135,522,464	124,969,748
Tolls - violations	475,617	0	475,617	475,617	0	475,617	0	(475,617
Total operating revenues	12,186,157	11,928,200	257,957	12,186,157	11,928,200	257,957	154,002,800	141,816,643
OPERATING EXPENSES								
Salaries and related benefits	667,427	655,349	12,078	667,427	655,349	12,078	7,712,691	7,045,264
Services	608,775	1,049,425	(440,651)	608,775	1,049,425	(440,651)	10,383,600	9,774,825
ETC transaction fees	942,189	858,724	83,465	942,189	858,724	83,465	10,304,691	9,362,502
Materials and supplies	22,740	110,137	(87,397)	22,740	110,137	(87,397)	653,238	630,498
Lease and rental expenses	2,821	0	2,821	2,821	0	2,821	0	(2,821
Utilities	5,049	18,662	(13,613)	5,049	18,662	(13,613)	223,943	218,894
Telecommunication	9,618	9,740	(122)	9,618	9,740	(122)	116,877	107,260
Travel	1,260	2,073	(813)	1,260	2,073	(813)	24,874	23,614
Insurance	30,288	46,664	(16,376)	30,288	46,664	(16,376)	559,970	529,681
Project expenses	17	10,001	17	17	10,001	17	0	(17
Non-cash expenses (gains)	32	0	32	32	ů 0	32	Ű	(32
Depreciation and amortization	13,845	0	13,845	13,845	0	13,845	0	(13,845
Total operating expenses	2,304,061	2,750,774	(446,713)	2,304,061	2,750,774	(446,713)	29,979,884	27,675,823
OPERATING INCOME	9,882,096	9,177,426	704,670	9,882,096	9,177,426	704,670	124,022,916	114,140,820
NON-OPERATING REVENUES (EXPENSES)								
Unrealized investment gains (losses)	0	0	0	0	0	0	0	0
Realized investment gains (losses)	143,777	0	143,777	143,777	0	143,777	0	(143,777
Interest expense	(2)	0	(2)	(2)	0	(2)	0	2
Total non-operating revenues (expenses)	143,775	0	143,775	143,775	0	143,775	0	(143,775
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	10,025,871	9,177,426	848,445	10,025,871	9,177,426	848,445	124,022,916	113,997,045
CAPITAL CONTRIBUTIONS								
Federal grants	0	0	0	0	0	0	0	0
State grants	0	0	0	0	0	0	0	0
Local grants	0	0	Ō	0	0	0	Ō	Ō
Total capital contributions	0	0	0	0	0	0	0	0
INCREASE (DECREASE) IN NET POSITION	\$ 10,025,871	\$ 9,177,426	\$ 848,445	\$ 10,025,871	\$ 9,177,426	\$ 848,445	\$ 124,022,916	\$ 113,997,045

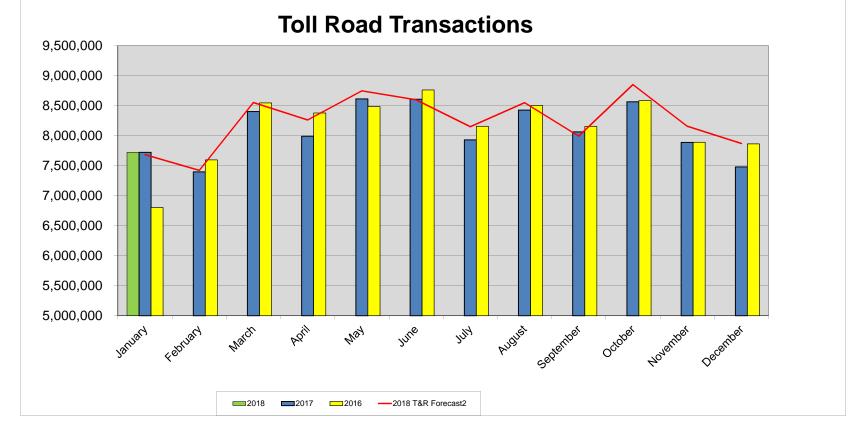
## MWAA Corporate Ledger DCE O&M Comparative Income Statement Current Period: Jan-18

Currency: USD Fund=70 (O&M

Fund=70 (O&M - Dulles Corridor Enterprise Op	Current Month	Prior Month	Variance	Current Month - Prior Year	Variance	Year-to-Date	Year-to-Date Prior Year	Variance
OPERATING REVENUES								
Tolls - cash	\$ 1,157,824	\$ 1,299,867						
Tolls - AVI	10,552,716	10,122,121	430,595	10,305,317	247,399	10,552,716	10,305,317	247,399
Tolls - violations	475,617	389,190	86,427	355,114	120,503	475,617	355,114	120,503
Total operating revenues	12,186,157	11,811,178	374,979	12,029,155	157,002	12,186,157	12,029,155	157,002
OPERATING EXPENSES								
Salaries and related benefits	667,427	831,483	(164,056)			667,427	636,565	30,862
Services	608,775	900,744	(291,970)			608,775	914,765	(305,991)
ETC transaction fees	942,189	883,286	58,903	977,918		942,189	977,918	(35,729)
Materials and supplies	22,740	98,273	(75,533)		8,519	22,740	14,221	8,519
Lease and rental expenses	2,821	36,676	(33,855)		2,821	2,821		2,821
Utilities	5,049	20,947	(15,898)			5,049	18,805	(13,756)
Telecommunication	9,618	25,020	(15,403)			9,618	8,506	1,111
Travel	1,260	152	1,108	2,355		1,260	2,355	(1,095)
Insurance	30,288	24,360	5,928	62,450	(32,162)	30,288	62,450	(32,162)
Project expenses	17	219	(202)		17	17		17
Non-cash expenses (gains)	32	416	(384)		32	32		32
Depreciation and amortization	13,845	(147,379)	161,224	27,521	(13,676)	13,845	27,521	(13,676)
Total operating expenses	2,304,061	2,674,198	(370,138)	2,663,107	(359,047)	2,304,061	2,663,107	(359,047)
OPERATING INCOME	9,882,096	9,136,980	745,117	9,366,047	516,049	9,882,096	9,366,047	516,049
NON-OPERATING REVENUES (EXPENSES) Unrealized investment gains (losses)								
Realized investment gains (losses)	143,777	117,333	26,444	39,357		143,777	39,357	104,420
Interest expense	(2)	(30)	27	(13	) 11	(2)	(13)	11
Total non-operating revenues (expenses)	143,775	117,303	26,471	39,344	104,431	143,775	39,344	104,431
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	10,025,871	9,254,283	771,588	9,405,391	620,480	10,025,871	9,405,391	620,480
CAPITAL CONTRIBUTIONS Federal grants State grants Local grants								
Total capital contributions				- <u></u>				
INCREASE (DECREASE) IN NET POSITION	\$ 10,025,871	\$ 9,254,283	\$ 771,588	\$ 9,405,391	\$ 620,480	\$ 10,025,871	\$ 9,405,391	\$ 620,480

### Dulles Corridor Enterprise Fund Dulles Toll Road Transaction Comparisons

Transaction <sup>1</sup> 2018 2017 2016	January 7,721,766 7,720,943 6,801,818	February 7,397,887 7,597,218	March 8,402,723 8,546,164	April 7,991,692 8,376,903	May 8,614,230 8,486,112	June 8,608,525 8,761,470	July 7,930,833 8,156,218	August 8,427,385 8,502,760	September 8,063,784 8,153,590	October 8,564,148 8,584,122	November 7,888,215 7,889,319	December 7,479,547 7,862,834	YTD Comparative 7,721,766 7,720,943 6,801,818	Annual 7,721,766 97,089,912 97,718,528
2018 T&R Forecast <sup>2</sup> % of Forecast	7,684,600 100.5%	7,421,000	8,553,700	8,262,800	8,748,500	8,597,500	8,151,000	8,550,600	7,991,700	8,851,200	8,157,000	7,868,800	7,684,600 100.5%	98,838,400
Avg. Weekday Trans. <sup>3</sup> 2018 2017 2016	January 295,508 308,445 294,869	February 310,512 307,640	March 305,805 312,615	April 311,433 320,606	May 319,747 321,111	June 324,402 330,031	July 307,401 316,495	August 307,747 310,866	September 316,808 306,181	October 318,338 323,870	November 307,831 306,393	December 290,602 299,926	YTD Comparative 295,508 308,445 294,869	Annual 295,508 3,729,070 3,750,603



<sup>1</sup> Transactions include cash and credit card, automatic vehicle identification (i.e., E-ZPass), non-revenue transactions (e.g., emergency or military vehicles), and violations.

<sup>2</sup> The 2018 T&R Forecast is based upon the CDM Smith Traffic and Revenue report

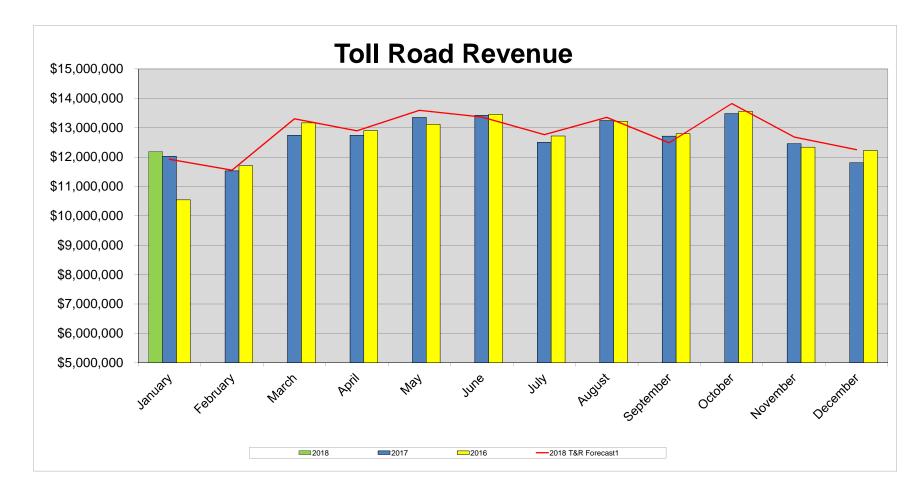
<sup>3</sup> Weekdays exclude federal holidays and days in which federal government offices are closed.

Effective January 1, 2013, toll rates increased 25 cents at the main toll plaza as well as the on/off ramps.

Effective January 1, 2014, toll rates increased 75 cents at the main toll plaza.

### Dulles Corridor Enterprise Fund Dulles Toll Road Revenue Comparison

2018 \$ 2017 2016 2015	January 5 12,186,157 12,029,155 \$ 10,543,515 11,389,551	February 5 11,530,241 \$ 11,704,668 10,642,237	March 12,738,684 \$ 13,167,526 12,344,215	12,896,331	May 13,351,053 \$ 13,116,779 13,324,202	13,454,426	July 12,500,196 \$ 12,716,315 13,284,638	August 13,249,423 13,221,979 12,991,819	September \$ 12,713,052 \$ 12,794,683 12.918,314	October 13,481,517 \$ 13,558,343 13,374,739	November 12,456,183 \$ 12,336,830 12.114,303	\$	\$ 10,543,515	Annual 12,186,157 152,022,663 151,736,808 151,431,759
2018 T&R Forecast <sup>1</sup> % of Forecast	11,928,200	11,553,300	13,306,300		13,594,200	-, ,	12,764,200	13,352,700	12,486,000	13,820,900	12,683,700	12,251,500	11,928,200	154,002,800



Effective January 1, 2012, toll rates increased 25 cents at the main toll plaza.

Effective January 1, 2013, toll rates increased 25 cents at the main toll plaza as well as the on/off ramps.

Effective January 1, 2014, toll rates increased 75 cents at the main toll plaza.

<sup>1</sup> The 2018 T&R Forecast is based upon the CDM Smith Traffic and Revenue report issued in Oct 2017