

# Dulles Corridor Enterprise May 2018 Financial Report 

Prepared by the Office of Finance

June 2018

## Dulles Corridor Enterprise May 2018 Financial Report

Toll Road Revenue

- \$62.2 million year-to-date
- Revenues are 0.4\% lower than prior year-to-date
- Revenues are 1.8\% lower than forecast



## Dulles Corridor Enterprise May 2018 Financial Report

Toll Road Transactions

- 39.6 million year-to-date transactions
- Transactions 1.3\% lower than prior year-to-date
- Transactions 2.6\% lower than forecast year-to-date
- Electronic toll collections at $89.7 \%{ }^{(1)}$
(1) Electronic Tolls percentage is a percentage of total revenue excluding violation revenue



## Dulles Corridor Enterprise May 2018 Financial Report

Toll Road Expenditures

- \$12.4 million year-to-date
- Expenditures are 10.3\% higher than prior year-to-date
- Expenditures are $4.6 \%$ lower than forecast



## METROPOLITAN WASHINGTON AIRPORTS AUTHORITY

MWAA.COM

# METROPOLITAN WASHINGTON AIRPORTS AUTHORITY DULLES CORRIDOR ENTERPRISE FUND FINANCIAL REPORT - MAY 2018 

Table of Contents

Highlights
Dulles Corridor Enterprise Highlights
DCE Analysis of Financial Indicators
Statement of net Position

Dulles Corridor Enterprise Comparative Income Statement

Income Statements by Programs
Dulles Corridor Enterprise Income Statement: Month-to-Date
Dulles Corridor Enterprise Income Statement: Year-to-Date

Operations and Maintenance Program
DCE O\&M Month/Year/Budget
DCE O\&M Comparative Income Statement

Toll Road Charts
Dulles Corridor Enterprise Toll Road Transactions \& Graph
Dulles Corridor Enterprise Toll Road Revenues \& Graph

## Metropolitan Washington Airports Authority Financial Statements <br> May 2018 <br> Dulles Corridor Enterprise Fund - Highlights in Brief

$\rightarrow$ The increase in net position (i.e. net income) for the Dulles Corridor Enterprise Fund in May 2018 was $\$ 15.8$ million. Year-to-date, the increase in net position for the Dulles Corridor Enterprise Fund was $\$ 69.8$ million.
$\rightarrow$ May 2018 operations of the Dulles Toll Road resulted in total revenues of $\$ 13.4$ million, of which $\$ 1.4$ million was in cash toll collections, and $\$ 11.6$ million was in AVI toll collections. Total revenues decreased by $\$ 0.3$ million as compared to April 2018 (1.8\%). As compared to May 2017, revenues remained at the same level ( $0.0 \%$ ). Year-to-date revenues through May 2018 totaled $\$ 62.2$ million, which was $\$ 0.2$ million (0.4\%), lower than year-to-date May 2017.
$\rightarrow$ May 2018 operating expenses for the Dulles Toll Road operations were $\$ 2.3$ million. As compared to April 2018, operating expenses decreased $\$ 0.5$ million ( $16.9 \%$ ) Year-to-date expenses through May 2018 totaled $\$ 12.4$ million, which was $\$ 1.1$ million ( $9.6 \%$ ) higher than year-to-date May 2017 primarily due to an increase in ETC transaction fees of $\$ 0.7$ million, an increase in services of $\$ 0.3$ million, an increase in salaries and related benefits of $\$ 0.1$ million and an increase in materials and supplies of $\$ 0.1$ million offset by a decrease in depreciation and amortization of $\$ 0.1$ million.

+ Operating income for the Dulles Toll Road for May 2018 was $\$ 11.0$ million compared to operating income of $\$ 10.8$ million for April 2018. As compared to May 2017, operating income was lower by $\$ 0.1$ million. Year-to-date operating income through May 2018 was $\$ 49.7$ million, which was $\$ 1.3$ million lower than prior year.
$\rightarrow$ The DCE CIP program had $\$ 1.1$ million in operating expenses for May 2018. Operating expenses for the DCE CIP program consist primarily of allocated overhead expenses, audit related expenses, and depreciation. Year-to-date operating expenses through May 2018 were $\$ 5.9$ million.
$\rightarrow$ Local contributions of $\$ 13.0$ million were recognized for the Rail project in May 2018. Year-to-date through May 2018, the rail project has recognized $\$ 2.0$ million in Federal grants and $\$ 62.9$ million in Local contributions. Federal grant revenue of $\$ 1.1$ million was recorded in May 2018 relating to the Build America Bond interest subsidy, bringing the year-to-date subsidy amount to $\$ 5.7$ million.
$\rightarrow$ The Rail project recorded $\$ 0.9$ million for Phase 1 and $\$ 30.1$ million in costs for Phase 2 in May 2018. Year-to-date Rail project costs totaled $\$ 2.1$ million for Phase 1 and $\$ 164.3$ million for Phase 2.

Financial Indicators
Dulles Corridor Enterprise Fund Period Ended May 31, 2018

| Actuals versus Budget |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actuals |  |  |  | Percent Change PY to CY | Pro-Rated Budget |  | Percent Change CY to Budget | Seasonalized Budget |  | Percent <br> Change CY <br> to <br> Seasonalized <br> Budget | Actual YTD <br> Compared to <br> Prior YTD | $\begin{gathered} \text { Actual YTD } \\ \text { Compared to } \\ \text { Budget } \\ \hline \end{gathered}$ | Actual YTD <br> Compared to <br> Seasonalized <br> Budget |
|  |  | $\begin{aligned} & \text { ent Year- to- } \\ & \text { Date } \end{aligned}$ |  | $\begin{aligned} & \text { Prior Year-to- } \\ & \text { Date } \\ & \hline \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |
| Tolls - Cash | \$ | 6,185,129 | \$ | 7,296,672 | (15.2\%) | \$ | 7,700,140 | (19.7\%) | \$ | 7,593,588 | (18.5\%) | $\nabla$ | $\nabla$ | $\nabla$ |
| Tolls - AVI (Electronic Tolls) |  | 54,038,076 |  | 53,590,992 | 0.8\% |  | 56,467,693 | (4.3\%) |  | 55,686,312 | (3.0\%) | - | $\nabla$ | $\nabla$ |
| Tolls - Violations and Other |  | 1,944,820 |  | 1,503,117 | 29.4\% |  | - | N/A |  | - | N/A | $\Delta$ | N/A | N/A |
| Total Revenue | \$ | 62,168,025 | \$ | 62,390,781 | (0.4\%) | \$ | 64,167,833 | (3.1\%) | \$ | 63,279,900 | (1.8\%) | - | $\nabla$ | $\nabla$ |
| Personnel Compensation | \$ | 2,425,732 | \$ | 2,364,888 | 2.6\% | \$ | 2,379,375 | 1.9\% | \$ | 2,390,889 | 1.5\% | $\Delta$ | $\Delta$ | - |
| Employee Benefits |  | 865,520 |  | 804,744 | 7.6\% |  | 834,246 | 3.7\% |  | 822,740 | 5.2\% | $\Delta$ | - | $\triangle$ |
| Services |  | 8,520,670 |  | 7,577,083 | 12.5\% |  | 8,620,121 | (1.2\%) |  | 8,988,371 | (5.2\%) | $\Delta$ | $\nabla$ | $\nabla$ |
| Supplies and Materials |  | 295,031 |  | 207,606 | 42.1\% |  | 272,183 | 8.4\% |  | 383,716 | (23.1\%) | $\triangle$ | $\Delta$ | $\nabla$ |
| Lease and Rental Expenses |  | 14,106 |  | - | N/A |  | - | N/A |  | - | N/A | N/A | N/A | N/A |
| Utilities |  | 75,100 |  | 79,537 | (5.6\%) |  | 93,310 | (19.5\%) |  | 93,309 | (19.5\%) | V | V | $\nabla$ |
| Telecommunications |  | 50,526 |  | 45,101 | 12.0\% |  | 48,699 | 3.8\% |  | 48,699 | 3.8\% | $\Delta$ | - | $\pm$ |
| Travel |  | 8,901 |  | 11,176 | (20.4\%) |  | 10,364 | (14.1\%) |  | 10,364 | (14.1\%) | $\nabla$ | $\nabla$ | $\nabla$ |
| Insurance |  | 114,374 |  | 121,341 | (5.7\%) |  | 233,321 | (51.0\%) |  | 233,321 | (51.0\%) | $\nabla$ | $\nabla$ | $\nabla$ |
| Project Expense |  | 84 |  | - | N/A |  | - | N/A |  | - | N/A | N/A | N/A | N/A |
| Non-cash expenses (gains) |  | 160 |  | - | N/A |  | - | N/A |  | - | N/A | N/A | N/A | N/A |
| Total Expenses before Depreciation \& Non-Toll Road Expenses | \$ | 12,370,205 | \$ | 11,211,475 | 10.3\% | \$ | 12,491,618 | (1.0\%) | \$ | 12,971,410 | (4.6\%) | $\Delta$ | - | $\nabla$ |
| Operating Income (Loss) before Depreciation \& NonToll Road Expenses | \$ | 49,797,820 | \$ | 51,179,306 | (2.7\%) | \$ | 51,676,216 | (3.6\%) | \$ | 50,308,490 | (1.0\%) | $\nabla$ | $\nabla$ | $\nabla$ |
| Depreciation and Amortization |  | 3,349,440 |  | 3,378,122 | (0.8\%) |  |  | N/A |  |  | N/A | - | N/A | N/A |
| Non-Operating Budget Expenses |  | 3,035,317 |  | 2,873,876 | 5.6\% |  |  | N/A |  |  | N/A | $\Delta$ | N/A | N/A |
| Total Expenses | \$ | 18,754,962 | \$ | 17,463,473 | 7.4\% |  |  | N/A |  |  | N/A | $\Delta$ | N/A | N/A |
| Operating Income (Loss) | \$ | 43,413,063 | \$ | 44,927,307 | (3.4\%) |  |  | N/A |  |  | N/A | V | N/A | N/A |


| Additional Dulles Corridor Enterprise Fund Information: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2018 |  | 2017 | Percent <br> Change <br> PY to CY | Pro-Rated Budget | Percent Change CY to Budget | $\begin{gathered} \text { Seasonalized } \\ \text { Budget } \\ \hline \end{gathered}$ | Percent <br> Change CY <br> to <br> Seasonalized <br> Budget | Actual YTD <br> Compared to <br> Prior YTD | Actual YTD <br> Compared to <br> Budget | Actual YTD <br> Compared to <br> Seasonalized <br> Budget |
| \# Toll Transactions - year-to-date |  | 39,618,374 |  | 40,127,475 | (1.3\%) | 41,182,667 | (3.8\%) | 40,670,600 | (2.6\%) | $\nabla$ | $\nabla$ | $\nabla$ |
| \# Toll Transactions - current month |  | 8,554,042 |  | 8,614,230 | (0.7\%) | 8,236,533 | 3.9\% | 8,748,500 | (2.2\%) | - | $\Delta$ | $\nabla$ |
| Electronic Tolls - year-to-date percent |  | 89.7\% |  | 88.0\% | 1.7\% | N/A | N/A | N/A | N/A | $\triangle$ | N/A | N/A |
| Federal Grant Revenue - year-to-date | \$ | 7,730,100 | \$ | 15,153,877 | (49.0\%) | N/A | N/A | N/A | N/A | $\nabla$ | N/A | N/A |
| State/Local Grant Revenue - year-to-date | \$ | 7,500,000 | \$ | 10,000,000 | (25.0\%) | N/A | N/A | N/A | N/A | $\nabla$ | N/A | N/A |
| Local/MWAA Contribution to Rail Project (Phase 1\&2) -year-to-date | \$ | 62,895,581 | \$ | 102,163,022 | (38.4\%) | N/A | N/A | N/A | N/A | V | N/A | N/A |
| Transfer of Rail Project Phase 1 - year-to-date | \$ | - | \$ | 5,321,344 | (100.0\%) | N/A | N/A | N/A | N/A | $\nabla$ | N/A | N/A |
| Transfer of Rail Project Phase 2 - year-to-date | \$ | - | \$ | - | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Principal Payments | \$ | 1,702,774 | \$ | 1,680,294 | 1.3\% | N/A | N/A | N/A | N/A | $\Delta$ | N/A | N/A |
| Interest Payments | \$ | 26,725,958 | \$ | 22,154,600 | 20.6\% | N/A | N/A | N/A | N/A | $\triangle$ | N/A | N/A |

Currency: USD
Fund $=02$ (Dulles Corridor Enterprise Fund)

ASSETS
Current Assets
Unrestricted cash and cash equivalents
Restricted cash and cash equivalents
Accounts receivable, net
Investment
Inve
Prepaid expenses and other current assets
Total Current Assets
Non-Current Assets
Restricted Assets
Cash and cash equivalents
Receivables
Investments
Total Restricted Assets
Unrestricted Assets
Investments
Total pension and other post-employment benefits Bond Issuance Costs

Total Unrestricted
Capital Assets
Construction in progress
Construction in Progress, Metrorail Phase 1
Construction in Progress, Metrorail Phase 2
Building, systems and equipment
Less: accumulated depreciation
Capital Assets, Net
Total Non-Current Assets
Total Assets
DEFERRED OUTFLOWS OF RESOURCES
Deferred outflows - pension plans
Total Deferred Outflows of Resources
As of May-18 As of Apr-18
\$ $260,470,006$ $144,889,053$ 773,676

| 0 | 0 |
| :---: | :---: |
| 129,153 | 161,442 |
| 406,261,889 | 392,219,478 |

80,534,360
76,765,528 480,230,391

637,530,279

| $\begin{array}{r} 499,142 \\ 12,578,015 \end{array}$ |
| :---: |
| 13,077,157 |

29,257,178
2,116,333
1,773,968,791
$773,968,791$
$123,973,885$ $(29,951,157)$

$$
1,899,365,029
$$

$$
2,549,972,465
$$

$$
\$ 2,956,234,354
$$

$$
\$ \quad 1,137,961
$$

\$ 1,137,961
\$ $256,943,039$ 134,355,497 759,500

0
161,442
392,219,478
$22,664,180$
$76,593,097$
$489,888,631$
$----------\quad 589,145,908$

| $\begin{array}{r} 499,142 \\ 12,691,277 \end{array}$ |
| :---: |
| 13,190,419 |

26,223,480 $26,223,480$
$1,261,327$
1,743,837,050
$123,410,664$ $123,410,664$
$(29,328,193)$
$1,865,404,328$
$2,467,740,655$
\$ 2,859,960,134
\$ 1,137,961
\$ 1,137,961

Fund=02 (Dulles Corridor Enterprise Fund)

## LIABILITIES

Current Liabilities
Accounts payable and accrued expenses
Advance billings and payments received in advance
Due to (due from) other funds
Accrued interest payable
Current portion of long-term liabilities
Total Current Liabilities
Non-Current Liabilities
Other liabilities
Net pension liability
Commercial paper notes
Accretted debt
TIFIA Payable
Bonds payable
Total Non-Current Liabilities
Total Liabilities
DEFERRED INFLOWS OF RESOURCES
Deferred inflows - pension plans
Total Deferred Inflows of Resources
NET POSITION
Net Investment in Capital Assets
Restricted for
Construction
Debt service Dulles Rail latent defects
Dulles Toll Road repairs
Unrestricted
Total Net Position
As of May-18 As of Apr-18

| \$ | 131,292,014 | \$ | 125,279,835 |
| :---: | :---: | :---: | :---: |
|  | 73,622,979 |  | 73,622,979 |
|  | $(42,693,102)$ |  | $(41,239,263)$ |
|  | 16,574,621 |  | 8,920,646 |
|  | 4,086,658 |  | 4,086,658 |
|  | 182,883,171 |  | 170,670,856 |
|  | 215,135,671 |  | 215,162,814 |
|  | 93,210 |  | 93,210 |
|  | 55,000,000 |  | 10,000,000 |
|  | 354,914,229 |  | 351,679,557 |
|  | 943,600,550 |  | 923,374,111 |
|  | 1,688,564,931 |  | ,688,733,534 |
|  | 3,257,308,590 |  | ,189,043,226 |
| \$ | 3,440,191,762 |  | , 359,714,081 |
| \$ | 351,761 | \$ | 351,761 |
|  | 351,761 | \$ | 351,761 |
| \$ | 658,119,170 | \$ | 639,424,875 |
|  | 60,943,772 |  | 60,529,104 |
|  | 16,810,333 |  | 18,812,568 |
|  | 15,098,335 |  | 15,085,166 |
|  | 8,404,233 |  | 8,350,155 |
|  | $(1,242,547,050)$ |  | ,241,169,616) |
| \$ | $(483,171,208)$ | \$ | $(498,967,748)$ |

OPERATING REVENUES
Tolls - cash
Tolls - AVI
Tolls - violations
Total operating revenues

OPERATING EXPENSES
Salaries and related benefits
ervices
ETC transaction fees
Materials and supplies
Lease and rental expenses
Utilities
Telecommunication
ravel
Project expenses
Non-cash expenses (gains)
Depreciation and amortization
Total operating expenses
OPERATING INCOME
NON-OPERATING REVENUES (EXPENSES
Unrealized investment gains (losses)
Realized investment gains (losses)
nterest expense
Federal, state and local grants
(to) other governments

GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS
CAPITAL CONTRIBUTIONS
Federal grants
Local grants
Total capital contributions
INCREASE (DECREASE) IN NET POSITION


Currency: USD
No specific Ledger requested

OPERATING REVENUES
Tolls - cash
Tolls - A
Tolls - violations

## Total operating revenues

OPERATING EXPENSES
Salaries and related benefits
Services
ETC transaction fees
Materials and supplies
Lease and rental expenses
Utilities
Telecommunication
Travel
Insurance
Project expenses
Non-cash expenses (gains)
Depreciation and amortization
Total operating expenses
OPERATING INCOME
NON-OPERATING REVENUES (EXPENSES)
Unrealized investment gains (losses)
Realized investment gains (losses)
Interest expense
Contributions from/(to) other governments
Total non-operating revenues (expenses)
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS
CAPITAL CONTRIBUTIONS
Federal grants
Local grants

> Total capital contributions

INCREASE (DECREASE) IN NET POSITION


Currency: USD
No specific Ledger requested

OPERATING REVENUES
Tolls - cash
Tolls - cash
Tolls - AVI
Tolls - violations
Total operating revenues
OPERATING EXPENSES
Salaries and related benefits
Services
ETC transaction fees
Materials and supplies
Lease and rental expenses
Utilities
Telecommunication
Travel
Insurance
Project expenses
Non-cash expenses (gains)
Depreciation and amortization
Total operating expenses
OPERATING INCOME
NON-OPERATING REVENUES (EXPENSES)
Unrealized investment gains (losses)
Realized investment gains (losses)
Interest expense
Contributions from/(to) other governments
Total non-operating revenues (expenses)
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS
CAPITAL CONTRIBUTIONS
Federal grants
State grants
Local grants
Total capital contributions

INCREASE (DECREASE) IN NET POSITION


Fund=70 (O\&M - Dulles Corridor Enterprise Operations and Maintenance Program)

OPERATING REVENUES
Tolls - cash
Tolls - AVI
Tolls - violations
Total operating revenues
OPERATING EXPENSES
Salaries and related benefits
Salaries
Services
ETC transaction fees
Materials and supplies
Lease and rental expenses
Utilities
Telecommunication
Travel
Project expenses
Non-cash expenses (gains)
Depreciation and amortization
Total operating expenses
OPERATING INCOME
NON-OPERATING REVENUES (EXPENSES
Unrealized investment gains (losses)
Realized investment gains (losses)
Interest expense
Total non-operating revenues (expenses)
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS
CAPITAL CONTRIBUTIONS
Federal grants
tate grants
Total capital contributions

INCREASE (DECREASE) IN NET POSITION

|  | MTD-Actual | MTD-Budget |  | MTD Variance |  | YTD-Actual |  | YTD-Budget |  | YTD Variance |  | Annual Budget |  | Annual Budget Remaining |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,373,703 | \$ | 1,631,304 | \$ | $(257,601)$ | \$ | 6,185,129 | \$ | 7,593,588 | \$ | $(1,408,459)$ | \$ | 18,480,336 | \$ | 12,295,207 |
|  | 11,619,542 |  | 11,962,896 |  | $(343,354)$ |  | 54,038,076 |  | 55,686,312 |  | $(1,648,236)$ |  | 135,522,464 |  | 81,484,388 |
|  | 358,419 |  | 0 |  | 358,419 |  | 1,944,820 |  | 0 |  | 1,944,820 |  | 0 |  | $(1,944,820)$ |
| 13,351,664 |  |  | 13,594,200 |  | $(242,536)$ |  | 62,168,025 |  | 63,279,900 |  | $(1,111,875)$ |  | 154,002,800 |  | 91,834,775 |
| $\begin{array}{r} 672,321 \\ 582,300 \\ 1,010,811 \end{array}$ |  |  | 648,189 |  | 24,132 |  | 3,291,252 |  | 3,213,629 |  | 77,623 |  | 7,712,691 |  | 4,421,440 |
|  |  |  | 773,237 |  | $(190,937)$ |  | 3,778,813 |  | 4,694,750 |  | $(915,938)$ |  | 10,383,600 |  | 6,604,787 |
|  |  |  | 858,724 |  | 152,087 |  | 4,741,858 |  | 4,293,621 |  | 448,236 |  | 10,304,691 |  | 5,562,834 |
| 1, 29,796 |  |  | 26,653 |  | 3,143 |  | 295,031 |  | 383,716 |  | $(88,685)$ |  | 653,238 |  | 358,207 |
| 2,821 |  |  | 0 |  | 2,821 |  | 14,106 |  | 0 |  | 14,106 |  | 0 |  | $(14,106)$ |
| 16,669 |  |  | 18,662 |  | $(1,993)$ |  | 75,100 |  | 93,309 |  | $(18,209)$ |  | 223,943 |  | 148,842 |
| 10,109 |  |  | 9,740 |  | 369 |  | 50,526 |  | 48,699 |  | 1,828 |  | 116,877 |  | 66,351 |
| 313$(2,880)$ |  |  | 2,073 |  | $(1,760)$ |  | 8,901 |  | 10,364 |  | $(1,463)$ |  | 24,874 |  | 15,973 |
|  |  |  | 46,664 |  | $(49,544)$ |  | 114,374 |  | 233,321 |  | $(118,947)$ |  | 559,970 |  | 445,596 |
| $(2,880)$17 |  |  | 0 |  | 17 |  | 84 |  | 0 |  | 84 |  | 0 |  | (84) |
| 3213,473 |  |  | 0 |  | 32 |  | 160 |  | 0 |  | 160 |  | 0 |  | (160) |
|  |  |  | 0 |  | 13,473 |  | 68,971 |  | 0 |  | 68,971 |  | 0 |  | $(68,971)$ |
| 2,335,782 |  |  | 2,383,943 |  | $(48,161)$ |  | 12,439,175 |  | 12,971,410 |  | $(532,234)$ |  | 29,979,884 |  | 17,540,708 |
| 11,015,882 |  |  | 11,210,257 |  | $(194,375)$ |  | 49,728,850 |  | 50,308,490 |  | $(579,641)$ |  | 124,022,916 |  | 74,294,067 |
| 228,730 |  |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  |  |
|  |  |  | , |  | 228,730 |  | 892,665 |  | 0 |  | 892,665 |  | 0 |  | $(892,665)$ |
| $(17,732)$ |  |  | 0 |  | $(17,732)$ |  | $(17,741)$ |  | 0 |  | $(17,741)$ |  | 0 |  | 17,741 |
| 210,998 |  |  | 0 |  | 210,998 |  | 874,924 |  | 0 |  | 874,924 |  | 0 |  | $(874,924)$ |
| 11,226,880 |  |  | 11,210,257 |  | 16,623 |  | 50,603,773 |  | 50,308,490 |  | 295,283 |  | 124,022,916 |  | 73,419,143 |
| 0 |  |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
|  |  |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| 0 |  |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| 0 |  |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| \$ | 11,226,880 | \$ | 11,210,257 | \$ | 16,623 | \$ | 50,603,773 | \$ | 50,308,490 | \$ | 295,283 | \$ | 124,022,916 | \$ | 73,419,143 |

Variance Year-to-Date Prior Year


## Year-to-Date Prior Year

OPERATING REVENUES
Tolls - cash
Tolls - AVI
Tolls - violations
Total operating revenues
OPERATING EXPENSES
Salaries and related benefits
ervices
ETC transaction fees
Materials and supplies
ease and rental expenses
Utilities
Telecommunication
ravel
Project expenses
Non-cash expenses (gains)
Depreciation and amortization
Total operating expenses
OPERATING INCOME
NON-OPERATING REVENUES (EXPENSES
Unrealized investment gains (losses)
Realized investment gains (losses)
nterest expense

Total non-operating revenues (expenses)
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS
CAPITAL CONTRIBUTIONS
ederal grant
Local grants
Total capital contributions
INCREASE (DECREASE) IN NET POSITION

| Transaction ${ }^{1}$ | January | February | March | April | May | June | July | August | September | October | November | December | YTD Comparative | Annual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2018 | 7,721,766 | 7,220,350 | 7,881,365 | 8,240,851 | 8,554,042 |  |  |  |  |  |  |  | 39,618,374 | 39,618,374 |
| 2017 | 7,720,943 | 7,397,887 | 8,402,723 | 7,991,692 | 8,614,230 | 8,608,525 | 7,930,833 | 8,427,385 | 8,063,784 | 8,564,148 | 7,888,215 | 7,479,547 | 40,127,475 | 97,089,912 |
| 2016 | 6,801,818 | 7,597,218 | 8,546,164 | 8,376,903 | 8,486,112 | 8,761,470 | 8,156,218 | 8,502,760 | 8,153,590 | 8,584,122 | 7,889,319 | 7,862,834 | 39,808,215 | 97,718,528 |
| 2018 T\&R Forecast ${ }^{2}$ | 7,684,600 | 7,421,000 | 8,553,700 | 8,262,800 | 8,748,500 | 8,597,500 | 8,151,000 | 8,550,600 | 7,991,700 | 8,851,200 | 8,157,000 | 7,868,800 | 40,670,600 | 98,838,400 |
| \% of Forecast | 100.5\% | 97.3\% | 92.1\% | 99.7\% | 97.8\% |  |  |  |  |  |  |  | 97.4\% |  |
| Avg. Weekday Trans. ${ }^{3}$ | January | February | March | April | May | June | July | August | September | October | November | December | YTD Comparative | Annual |
| 2018 | 295,508 | 306,096 | 302,925 | 316,667 | 318,411 |  |  |  |  |  |  |  | 1,539,607 | 1,539,607 |
| 2017 | 308,445 | 310,512 | 305,805 | 311,433 | 319,747 | 324,402 | 307,401 | 307,747 | 316,808 | 318,338 | 307,831 | 290,602 | 1,555,942 | 3,729,070 |
| 2016 | 294,869 | 307,640 | 312,615 | 320,606 | 321,111 | 330,031 | 316,495 | 310,866 | 306,181 | 323,870 | 306,393 | 299,926 | 1,556,841 | 3,750,603 |



[^0]|  | January | February |  | March |  | April | May |  | June |  | July |  | August |  | September |  | October |  | November |  | December |  | Comparative | Annual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2018 | \$ 12,186,157 | 11,348,784 | \$ | 11,679,743 | \$ | 13,601,677 | \$ 13,351,664 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$ | 62,168,025 | 62,168,025 |
| 2017 | 12,029,155 | 11,530,241 |  | 12,738,684 |  | 12,741,647 | 13,351,053 | \$ | 13,420,335 | \$ | 12,500,196 | \$ | 13,249,423 | \$ | 12,713,052 | \$ | 13,481,517 | \$ | 12,456,183 | \$ | 11,811,178 |  | 62,390,780 | 152,022,664 |
| 2016 | 10,543,515 | 11,704,668 |  | 13,167,526 |  | 12,896,331 | 13,116,779 |  | 13,454,426 |  | 12,716,315 |  | 13,221,979 |  | 12,794,683 |  | 13,558,343 |  | 12,336,830 |  | 12,225,413 |  | 61,428,819 | 151,736,808 |
| 2015 | 11,389,551 | 10,642,237 |  | 12,344,215 |  | 13,092,256 | 13,324,202 |  | 13,442,996 |  | 13,284,638 |  | 12,991,819 |  | 12,918,314 |  | 13,374,739 |  | 12,114,303 |  | 12,512,489 |  | 60,792,461 | 151,431,759 |
| 2018 T\&R Forecast ${ }^{1}$ | 11,928,200 | 11,553,300 |  | 13,306,300 |  | 12,897,900 | 13,594,200 |  | 13,363,900 |  | 12,764,200 |  | 13,352,700 |  | 12,486,000 |  | 13,820,900 |  | 12,683,700 |  | 12,251,500 |  | 63,279,900 | 154,002,800 |
| \% of Forecast | 102.2\% | 98.2\% |  | 87.8\% |  | 105.5\% | 98.2\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 98.2\% |  |



[^1]
[^0]:    ${ }^{1}$ Transactions include cash and credit card, automatic vehicle identification (i.e., E-ZPass), non-revenue transactions (e.g., emergency or military vehicles), and violations.
    ${ }^{2}$ The 2018 T\&R Forecast is based upon the CDM Smith Traffic and Revenue report
    ${ }^{3}$ Weekdays exclude federal holidays and days in which federal government offices are closed
    Effective January 1, 2013, toll rates increased 25 cents at the main toll plaza as well as the on/off ramps
    Effective January 1, 2014, toll rates increased 75 cents at the main toll plaza.

[^1]:    Effective January 1,2012 , toll rates increased 25 cents at the main toll plaza.
    Effective January 1, 2013, toll rates increased 25 cents at the main toll plaza as well as the on/off ramps.
    Effective January 1, 2014, toll rates increased 75 cents at the main toll plaza.
    ${ }^{1}$ The 2018 T\&R Forecast is based upon the CDM Smith Traffic and Revenue report issued in Oct 2017

