

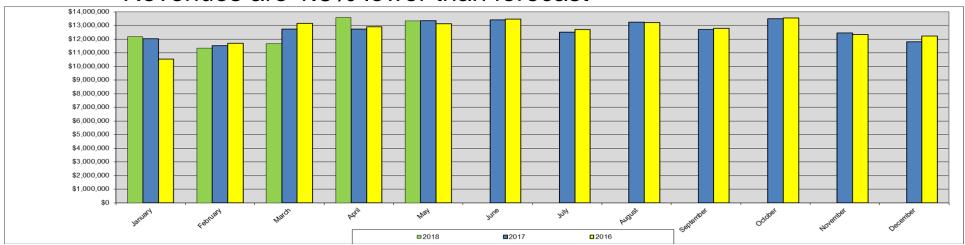
Prepared by the Office of Finance June 2018





Toll Road Revenue

- \$62.2 million year-to-date
- Revenues are 0.4% lower than prior year-to-date
- Revenues are 1.8% lower than forecast

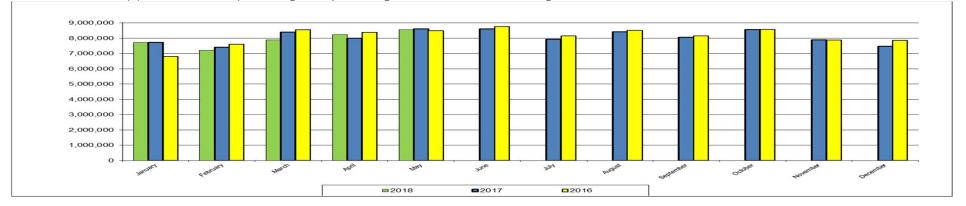






Toll Road Transactions

- 39.6 million year-to-date transactions
- Transactions 1.3% lower than prior year-to-date
- Transactions 2.6% lower than forecast year-to-date
- Electronic toll collections at 89.7% <sup>(1)</sup> (1) Electronic Tolls percentage is a percentage of total revenue excluding violation revenue







## **Toll Road Expenditures**

- \$12.4 million year-to-date
- Expenditures are 10.3% higher than prior year-to-date
- Expenditures are 4.6% lower than forecast





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### METROPOLITAN WASHINGTON AIRPORTS AUTHORITY DULLES CORRIDOR ENTERPRISE FUND FINANCIAL REPORT – MAY 2018

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### Metropolitan Washington Airports Authority Financial Statements May 2018 Dulles Corridor Enterprise Fund – Highlights in Brief

- The increase in net position (i.e. net income) for the Dulles Corridor Enterprise Fund in May 2018 was \$15.8 million. Year-to-date, the increase in net position for the Dulles Corridor Enterprise Fund was \$69.8 million.
- → May 2018 operations of the Dulles Toll Road resulted in total revenues of \$13.4 million, of which \$1.4 million was in cash toll collections, and \$11.6 million was in AVI toll collections. Total revenues decreased by \$0.3 million as compared to April 2018 (1.8%). As compared to May 2017, revenues remained at the same level (0.0%). Year-to-date revenues through May 2018 totaled \$62.2 million, which was \$0.2 million (0.4%), lower than year-to-date May 2017.
- → May 2018 operating expenses for the Dulles Toll Road operations were \$2.3 million. As compared to April 2018, operating expenses decreased \$0.5 million (16.9%) Year-to-date expenses through May 2018 totaled \$12.4 million, which was \$1.1 million (9.6%) higher than year-to-date May 2017 primarily due to an increase in ETC transaction fees of \$0.7 million, an increase in services of \$0.3 million, an increase in salaries and related benefits of \$0.1 million and an increase in materials and supplies of \$0.1 million offset by a decrease in depreciation and amortization of \$0.1 million.
- → Operating income for the Dulles Toll Road for May 2018 was \$11.0 million compared to operating income of \$10.8 million for April 2018. As compared to May 2017, operating income was lower by \$0.1 million. Year-to-date operating income through May 2018 was \$49.7 million, which was \$1.3 million lower than prior year.
- → The DCE CIP program had \$1.1 million in operating expenses for May 2018. Operating expenses for the DCE CIP program consist primarily of allocated overhead expenses, audit related expenses, and depreciation. Year-to-date operating expenses through May 2018 were \$5.9 million.
- Local contributions of \$13.0 million were recognized for the Rail project in May 2018. Year-to-date through May 2018, the rail project has recognized \$2.0 million in Federal grants and \$62.9 million in Local contributions. Federal grant revenue of \$1.1 million was recorded in May 2018 relating to the Build America Bond interest subsidy, bringing the year-to-date subsidy amount to \$5.7 million.
- The Rail project recorded \$0.9 million for Phase 1 and \$30.1 million in costs for Phase 2 in May 2018. Year-to-date Rail project costs totaled \$2.1 million for Phase 1 and \$164.3 million for Phase 2.

#### Financial Indicators Dulles Corridor Enterprise Fund Period Ended May 31, 2018

Actuals versus Budget

		<b>A</b> - 4												
		Actu	uals											
											Percent			
											Change CY			Actual YTD
					Percent			Percent			to	Actual YTD	Actual YTD	Compared to
	Cu	rent Year- to-	Р	rior Year-to-	Change		Pro-Rated	Change CY	S	Seasonalized	Seasonalized	Compared to	Compared to	Seasonalized
		Date		Date	PY to CY		Budget	to Budget		Budget	Budget	Prior YTD	Budget	Budget
Tolls - Cash	\$	6,185,129	\$	7,296,672	(15.2%)	\$	7,700,140	(19.7%)	\$	7,593,588	(18.5%)	•	•	•
Tolls - AVI (Electronic Tolls)		54,038,076		53,590,992	0.8%		56,467,693	(4.3%)		55,686,312	(3.0%)	-	•	•
Tolls - Violations and Other		1,944,820		1,503,117	29.4%			N/A		-	N/A		N/A	N/A
Total Revenue	\$	62,168,025	\$	62,390,781	(0.4%)	\$	64,167,833	(3.1%)	\$	63,279,900	(1.8%)	-	•	•
Personnel Compensation	\$	2,425,732	\$	2,364,888	2.6%	\$	2,379,375	1.9%	\$	2,390,889		<b></b>	<b>A</b>	<b>A</b>
Employee Benefits		865,520		804,744	7.6%		834,246	3.7%		822,740		<b></b>	<b>A</b>	<b>A</b>
Services		8,520,670		7,577,083	12.5%		8,620,121	(1.2%)		8,988,371		<b></b>	•	•
Supplies and Materials		295,031		207,606	42.1%		272,183	8.4%		383,716	· · · · · · · · · · · · · · · · · · ·	<b></b>	<b>A</b>	•
Lease and Rental Expenses		14,106		-	N/A		-	N/A		-	N/A	N/A	N/A	N/A
Utilities		75,100		79,537	(5.6%)		93,310	(19.5%)		93,309		•	•	•
Telecommunications		50,526		45,101	12.0%		48,699	3.8%		48,699	3.8%	<b></b>	<b>A</b>	<b>A</b>
Travel		8,901		11,176	(20.4%)		10,364	(14.1%)		10,364	( ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )	•	•	•
Insurance		114,374		121,341	(5.7%)		233,321	(51.0%)		233,321		•	•	•
Project Expense		84		-	N/A		-	N/A		-	N/A	N/A	N/A	N/A
Non-cash expenses (gains)		160		-	N/A	_	-	N/A		-	N/A	N/A	N/A	N/A
Total Expenses before Depreciation & Non-Toll Road														
Expenses	\$	12,370,205	\$	11,211,475	10.3%	\$	12,491,618	(1.0%)	\$	12,971,410	(4.6%)	<b></b>	_	•
Operating Income (Loss) before Depreciation & Non-														
Toll Road Expenses	\$	49,797,820	\$	51,179,306	(2.7%)	\$	51,676,216	(3.6%)	\$	50,308,490	(1.0%)	•	•	▼
Depreciation and Amortization		3,349,440		3,378,122	(0.8%)			N/A			N/A	—	N/A	N/A
Non-Operating Budget Expenses		3,035,317		2,873,876	5.6%			N/A			N/A	<b>A</b>	N/A	N/A
Total Expenses	\$	18,754,962	\$	17,463,473	7.4%			N/A			N/A	<b>A</b>	N/A	N/A
Operating Income (Loss)	\$	43,413,063	\$	44,927,307	(3.4%)			N/A			N/A	•	N/A	N/A

			Additional Du	Illes Corridor	Enterprise Fund	Information:					
								Percent			
								Change CY			Actual YTD
				Percent		Percent		to	Actual YTD	Actual YTD	Compared to
				Change	Pro-Rated	Change CY	Seasonalized	Seasonalized	Compared to	Compared to	Seasonalized
	_	2018	2017	PY to CY	Budget	to Budget	Budget	Budget	Prior YTD	Budget	Budget
# Toll Transactions - year-to-date		39,618,374	40,127,475	(1.3%)	41,182,667	(3.8%)	40,670,600	(2.6%)	•	•	•
# Toll Transactions - current month		8,554,042	8,614,230	(0.7%)	8,236,533	3.9%	8,748,500	(2.2%)	-	<b>A</b>	•
Electronic Tolls - year-to-date percent		89.7%	88.0%	1.7%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A
Federal Grant Revenue - year-to-date	\$	7,730,100 \$	15,153,877	(49.0%)	N/A	N/A	N/A	N/A	•	N/A	N/A
State/Local Grant Revenue - year-to-date	\$	7,500,000 \$	10,000,000	(25.0%)	N/A	N/A	N/A	N/A	•	N/A	N/A
Local/MWAA Contribution to Rail Project (Phase 1&2)	-										
year-to-date	\$	62,895,581 \$	102,163,022	(38.4%)	N/A	N/A	N/A	N/A	•	N/A	N/A
Transfer of Rail Project Phase 1 - year-to-date	\$	- \$	5,321,344	(100.0%)	N/A	N/A	N/A	N/A	•	N/A	N/A
Transfer of Rail Project Phase 2 - year-to-date	\$	- \$	-	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Principal Payments	\$	1,702,774 \$	1,680,294	1.3%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A
Interest Payments	\$	26,725,958 \$	22,154,600	20.6%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A
1) Transfer to VDOT											

Currency: USD Fund=02 (Dulles Corridor Enterprise Fund)

Fund=02 (Dulles Corridor Enterprise Fund)		
• • • • • • • • • • • • • • • • • • •	As of May-18	As of Apr-18
ASSETS		
Current Assets		
Unrestricted cash and cash equivalents	\$ 260,470,006	\$ 256,943,039
Restricted cash and cash equivalents	144,889,053	134,355,49
Accounts receivable, net	773,676	759,50
Investments		
Inventory	0	
Prepaid expenses and other current assets	0 129,153	161,44
Total Current Assets	406,261,889	392,219,47
Non-Current Assets		
Restricted Assets		
Cash and cash equivalents	80,534,360	
Receivables	76,765,528	
Investments	480,230,391	489,888,63
Total Restricted Assets		589,145,90
Unrestricted Assets		
Investments		100.04
Total pension and other post-employment benefits	499,142	499,14
Bond Issuance Costs	12,578,015	499,14 12,691,27
Total Unrestricted	13,077,157	13,190,41
Queital America		
Capital Assets		26 222 48
Construction in progress Construction in Progress, Metrorail Phase 1	29,257,170	26,223,48
	2,116,333 1,773,968,791	1 742 027 05
Construction in Progress, Metrorail Phase 2	1,773,968,791	1,743,837,05
Building, systems and equipment		123,410,66
Less: accumulated depreciation	(29,951,157)	
Capital Assets, Net	1,899,365,029	1,865,404,32
Total Non-Current Assets		2,467,740,65
Total Assets	\$ 2,956,234,354	\$ 2,859,960,13
EFERRED OUTFLOWS OF RESOURCES		=============
Deferred outflows - pension plans	\$ 1,137,961	\$ 1,137,961
Total Deferred Outflows of Resources	\$ 1,137,961	\$ 1,137,961
	================	=================

## MWAA Corporate Ledger Statement of Net Position - Dulles Corridor Enterprise Current Period: May-18

Currency: USD

Currency: USD		
Fund=02 (Dulles Corridor Enterprise Fund)		
	As of May-18	As of Apr-18
LIABILITIES		
Current Liabilities		
Accounts payable and accrued expenses	\$ 131,292,014	\$ 125,279,835
Advance billings and payments received in advance	73,622,979	73.622.979
Due to (due from) other funds	(42,693,102)	(41,239,263)
Accrued interest payable	16,574,621	73,622,979 (41,239,263) 8,920,646
Current portion of long-term liabilities	4,086,658	4,086,658
Total Current Liabilities	182,883,171	170,670,856
Non-Current Liabilities		
Other liabilities	215 125 671	215,162,814
Net pension liability	93 210	93 210
Commercial paper notes	55,000,000	93,210 10,000,000 351,679,557 923,374,111
Accretted debt	354,914,229	351,679,557
TIFIA Payable	943,600,550	923,374,111
Bonds payable	1 688 564 931	1 688 733 534
Total Non-Current Liabilities	3,257,308,590	3,189,043,226
Total Liabilities	\$ 3,440,191,762	\$ 3,359,714,081
	==============	===============
DEFERRED INFLOWS OF RESOURCES		
Deferred inflows - pension plans	\$ 351,761	\$ 351,761
Total Deferred Inflows of Resources	\$ 351,761	
NET POSITION		
Net Investment in Capital Assets	\$ 658,119,170	\$ 639,424,875
Restricted for:	\$ 050,119,170	\$ 059,424,075
Construction	60.943.772	60,529,104
Debt service		18,812,568
Dulles Rail latent defects	15,098,335	15,085,166
Dulles Toll Road repairs	8,404,233	8,350,155
Unrestricted	(1,242,547,050)	15,085,166 8,350,155 (1,241,169,616)
Total Net Position	\$ (483,171,208)	\$ (498,967,748)
	===============	

### MWAA Corporate Ledger Dulles Corridor Enterprise Fund Comparative Income Statement Current Period: May-18

Currency: USD Fund=02 (Dulles Corridor Enterprise Fund)

Fund-02 (Burles corridor Encerprise Fund)	Current Month	Prior Month	Variance	Current Month - Prior Year	Variance	Year-to-Date	Year-to-Date Prior Year	Variance
OPERATING REVENUES								
Tolls - cash	\$ 1,373,703							
Tolls - AVI	11,619,542	11,843,510	(223,968)			54,038,076	53,590,992	447,084
Tolls - violations	358,419	451,901	(93,482)	259,033	99,385	1,944,820	1,503,117	441,703
Total operating revenues	13,351,664	13,601,677	(250,013)	13,351,053	611	62,168,025	62,390,781	(222,756)
OPERATING EXPENSES								
Salaries and related benefits	901,305	875,864	25,441	910,342	(9,037)	4,400,954	4,370,751	30,202
Services	847,426	1,352,777	(505,350)			5,230,036	5,033,158	196,878
ETC transaction fees	1,010,811	1,046,055	(35,244)			4,741,858	4,074,293	667,564
Materials and supplies	37,400	35,016	2,384	27,719		333,052	249,288	83,764
Lease and rental expenses	6,422	6,422	2,501	27,719	6,422	32,112	219,200	32,112
Utilities	17,727	18,672	(945)	17,825		80,390	95,669	(15,279)
			(945)					
Telecommunication	24,559	24,559	(	23,595		122,779	115,424	7,355
Travel	2,097	5,376	(3,278)			17,353	18,848	(1,495)
Insurance	(2,880)		(29,675)			114,374	121,341	(6,967)
Project expenses	43,983	114,798	(70,815)	17,898	26,085	332,302	6,579	325,723
Non-cash expenses (gains)	62	62			62	312		312
Depreciation and amortization	739,142	654,603	84,539	679,307	59,836	3,349,440	3,378,122	(28,682)
Total operating expenses	3,628,056	4,160,999	(532,944)	3,578,430	49,626	18,754,962	17,463,473	1,291,489
OPERATING INCOME	9,723,608	9,440,678	282,931	9,772,623	(49,015)	43,413,063	44,927,307	(1,514,245)
NON-OPERATING REVENUES (EXPENSES)								
Unrealized investment gains (losses)	1,357,290	(1,773,037)	3,130,327	797.776	559,514	(3,146,004)	2,300,521	(5,446,525)
Realized investment gains (losses)	969,716	1,029,610	(59,894)			4,513,885	2,561,759	1,952,126
Interest expense	(10,564,624)					(53,139,373)		2,266,619
	(10,564,624)	(10,/21,216)	150,592	(11,257,342	) 692,/18	(53,139,373)		
Federal, state and local grants							408,744	(408,744)
Contributions from/(to) other governments	12,995,832	12,575,114	420,718	13,806,009	(810,178)	62,895,581	96,841,678	(33,946,097)
Total non-operating revenues (expenses)	4,758,214	1,110,471	3,647,743	3,870,958	887,257	11,124,089	46,706,710	(35,582,622)
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	14,481,823	10,551,149	3,930,674	13,643,581	838,242	54,537,151	91,634,018	(37,096,866)
CAPITAL CONTRIBUTIONS Federal grants	1,314,717	1,303,142	11,575	8,734,262	(7,419,545)	7,730,100	15,153,877	(7,423,776)
	1,314,/1/				(/,419,545)			
State grants Local grants		7,500,000	(7,500,000)			7,500,000	10,000,000	(2,500,000)
Total capital contributions	1,314,717	8,803,142	(7,488,425)	8,734,262	(7,419,545)	15,230,100	25,153,877	(9,923,776)
INCREASE (DECREASE) IN NET POSITION	\$ 15,796,539	\$ 19,354,291	\$ (3,557,751)	\$ 22,377,843	\$ (6,581,304)	\$ 69,767,252	\$ 116,787,894	\$ (47,020,643)
INCREASE (DECREASE) IN NET POSITION					\$ (6,581,304) =======			

Currency: USD No specific Ledger requested

No specific heager requested	O&M Month of May-18	R&R Month of May-18	CIP Month of May-18	Total Month of May-18
OPERATING REVENUES Tolls - cash Tolls - AVI Tolls - violations	\$ 1,373,703 11,619,542 358,419			\$ 1,373,703 11,619,542 358,419
Total operating revenues	13,351,664			13,351,664
OPERATING EXPENSES Salaries and related benefits Services ETC transaction fees Materials and supplies Lease and rental expenses Utilities Telecommunication Travel Insurance Project expenses Non-cash expenses (gains)	672,321 582,300 1,010,811 29,796 2,821 16,669 10,109 313 (2,880) 17 32	15,170	228,983 249,956 7,604 3,601 1,058 14,451 1,784 43,966 30	901,305 847,426 1,010,811 37,400 6,422 17,727 24,559 2,097 (2,880) 43,983 62
Depreciation and amortization	13,473	192,232	533,438	739,142
Total operating expenses	2,335,782	207,402	1,084,872	3,628,056
OPERATING INCOME	11,015,882	(207,402)	(1,084,872)	9,723,608
NON-OPERATING REVENUES (EXPENSES) Unrealized investment gains (losses) Realized investment gains (losses) Interest expense Contributions from/(to) other governments	228,730 (17,732)		1,357,290 740,986 (10,546,892) 12,995,832	1,357,290 969,716 (10,564,624) 12,995,832
Total non-operating revenues (expenses)	210,998		4,547,216	4,758,214
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	11,226,880	(207,402)	3,462,344	14,481,823
CAPITAL CONTRIBUTIONS Federal grants State grants Local grants			1,314,717	1,314,717
Total capital contributions			1,314,717	1,314,717
INCREASE (DECREASE) IN NET POSITION	\$ 11,226,880	\$ (207,402)	\$ 4,777,061	\$ 15,796,539

#### MWAA Corporate Ledger Dulles Corridor Enterprise by Programs Current Period: May-18

Currency: USD No specific Ledger requested

No specific hedger requested	O&M YTD May-18	R&R YTD May-18	CIP YTD May-18	Total YTD May-18
OPERATING REVENUES				
Tolls - cash	\$ 6,185,129			\$ 6,185,129
Tolls - AVI	54,038,076			54,038,076
Tolls - violations	1,944,820			1,944,820
Total operating revenues	62,168,025			62,168,025
OPERATING EXPENSES				
Salaries and related benefits	3,291,252		1,109,702	4,400,954
Services	3,778,813	153,310	1,297,913	5,230,036
ETC transaction fees	4,741,858			4,741,858
Materials and supplies	295,031		38,021	333,052
Lease and rental expenses	14,106		18,006	32,112
Utilities	75,100		5,290	80,390
Telecommunication	50,526		72,253	122,779
Travel	8,901		8,452	17,353
Insurance	114,374		0,101	114,374
Project expenses	84		332,218	332,302
Non-cash expenses (gains)	160		152	312
Depreciation and amortization	68,971	260,449	3,020,020	3,349,440
Total operating expenses	12,439,175	413,759	5,902,028	18,754,962
OPERATING INCOME	49,728,850	(413,759)	(5,902,028)	43,413,063
NON-OPERATING REVENUES (EXPENSES)				
Unrealized investment gains (losses)			(3,146,004)	(3,146,004)
Realized investment gains (losses)	892,665		3,621,220	4,513,885
Interest expense	(17,741)		(53,121,632)	(53,139,373)
Contributions from/(to) other governments			62,895,581	62,895,581
Total non-operating revenues (expenses)	874,924		10,249,165	11,124,089
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	50,603,773	(413,759)	4,347,137	54,537,151
CAPITAL CONTRIBUTIONS				
Federal grants			7,730,100	7,730,100
State grants			7,500,000	7,500,000
Local grants				
Total capital contributions			15,230,100	15,230,100
INCREASE (DECREASE) IN NET POSITION	\$ 50,603,773	\$ (413,759)	\$ 19,577,237	\$ 69,767,252

### MWAA Corporate Ledger Fund 70 MTD / YTD / Comparison to Budget Current Period: May-18

Currency: USD Fund=70 (O&M - Dulles Corridor Enterprise Operations and Maintenance Program)

	MTD-Actual	MTD-Budget	MTD Variance	YTD-Actual	YTD-Budget	YTD Variance	Annual Budget	Annual Budget Remaining
OPERATING REVENUES								
Tolls - cash	\$ 1,373,703							\$ 12,295,207
Tolls - AVI	11,619,542	11,962,896	(343,354)	54,038,076	55,686,312	(1,648,236)	135,522,464	81,484,388
Tolls - violations	358,419	0	358,419	1,944,820	0	1,944,820	0	(1,944,820
Total operating revenues	13,351,664	13,594,200	(242,536)	62,168,025	63,279,900	(1,111,875)	154,002,800	91,834,775
OPERATING EXPENSES								
Salaries and related benefits	672,321	648,189	24,132	3,291,252	3,213,629	77,623	7,712,691	4,421,440
Services	582,300	773,237	(190,937)	3,778,813	4,694,750	(915,938)	10,383,600	6,604,787
ETC transaction fees	1,010,811	858,724	152,087	4,741,858	4,293,621	448,236	10,304,691	5,562,834
Materials and supplies	29,796	26,653	3,143	295,031	383,716	(88,685)	653,238	358,207
Lease and rental expenses	2,821	0	2,821	14,106	0	14,106	0	(14,106
Utilities	16,669	18,662	(1,993)	75,100	93,309	(18,209)	223,943	148,842
Telecommunication	10,109	9,740	369	50,526	48,699	1,828	116,877	66,351
Travel	313	2,073	(1,760)	8,901	10,364	(1,463)	24,874	15,973
Insurance	(2,880)		(49,544)	114,374	233,321	(118,947)	559,970	445,596
Project expenses	(2,000)	40,004	17	84	255,521	84	0,0,0	(84
Non-cash expenses (gains)	32	0	32	160	0	160	0	(160
Depreciation and amortization	13,473	0	13,473	68,971	0	68,971	0	(68,971
-		0						
Total operating expenses	2,335,782	2,383,943	(48,161)	12,439,175	12,971,410	(532,234)	29,979,884	17,540,708
OPERATING INCOME	11,015,882	11,210,257	(194,375)	49,728,850	50,308,490	(579,641)	124,022,916	74,294,067
NON-OPERATING REVENUES (EXPENSES)								
Unrealized investment gains (losses)	0	0	0	0	0	0	0	0
Realized investment gains (losses)	228,730	0	228,730	892,665	0	892,665	0	(892,665
Interest expense	(17,732)	0	(17,732)	(17,741)	0	(17,741)	0	17,741
Total non-operating revenues (expenses)	210,998	0	210,998	874,924	0	874,924	0	(874,924
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	11,226,880	11,210,257	16,623	50,603,773	50,308,490	295,283	124,022,916	73,419,143
CAPITAL CONTRIBUTIONS								
Federal grants	0	0	0	0	0	0	0	0
State grants	0	0	0	0	0	0	0	0
Local grants	0	0	0	0	0	0	0	0
Total capital contributions	0	0	0	0	0	0	0	0
INCREASE (DECREASE) IN NET POSITION	\$ 11,226,880	\$ 11,210,257	\$ 16,623	50,603,773	\$ 50,308,490	\$ 295,283	\$ 124,022,916	\$ 73,419,143

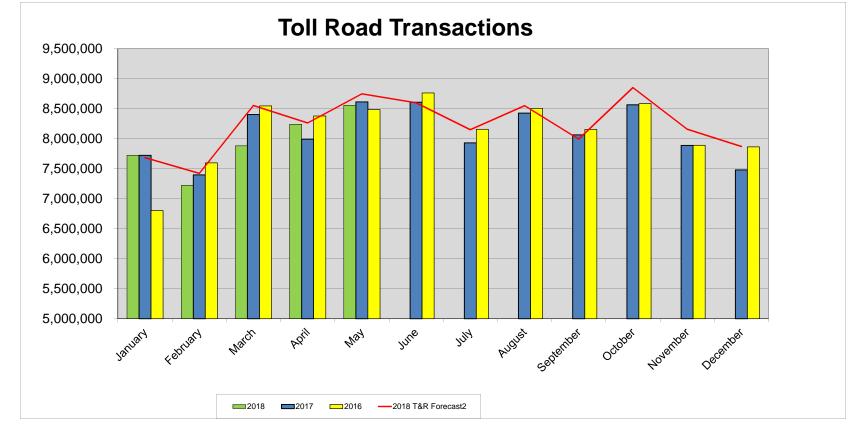
### MWAA Corporate Ledger DCE O&M Comparative Income Statement Current Period: May-18

Currency: USD

	Current Month	Prior Month	Variance	Current Month - Prior Year	Variance	Year-to-Date	Year-to-Date Prior Year	Variance
OPERATING REVENUES Tolls - cash	\$ 1,373,703	\$ 1,306,266	\$ 67,437	\$ 1,618,184	\$ (244,480)	\$ 6,185,129	\$ 7,296,672	\$ (1,111,543)
Tolls - AVI	11,619,542	11,843,510	(223,968		145,706	54,038,076	53,590,992	447,084
Tolls - violations	358,419	451,901	(93,482		99,385	1,944,820	1,503,117	441,703
Total operating revenues	13,351,664	13,601,677	(250,013	) 13,351,053	611	62,168,025	62,390,781	(222,756
OPERATING EXPENSES								
Salaries and related benefits	672,321	652,929	19,393	670,118	2,203	3,291,252	3,169,633	121,619
Services	582,300	1,008,459	(426,159		(57,181)	3,778,813	3,502,789	276,023
ETC transaction fees	1,010,811	1,046,055	(35,244		155,765	4,741,858	4,074,293	667,564
Materials and supplies	29,796	27,412	2,384	19,382	10,413	295,031	207,606	87,425
Lease and rental expenses	2,821	2,821	2,001	19,002	2,821	14,106	20,,000	14,106
Utilities	16,669	17,614	(945	) 14,599	2,070	75,100	79,537	(4,436)
Telecommunication	10,109	10,109	(915	9,531	578	50,526	45,101	5,425
Travel	313	4,200	(3,887		(2,266)	8,901	11,176	(2,275)
Insurance	(2,880)	26,795	(29,675		(37,086)	114,374	121,341	(6,967)
Project expenses	(2,000)	20,793	(2),015	, 51,20,	(37,000)	84	121,541	84
Non-cash expenses (gains)	32	32			32	160		160
Depreciation and amortization	13,473	13,962	(489	) 27,521	(14,048)	68,971	137,605	(68,635)
Total operating expenses	2,335,782	2,810,404	(474,622	2,272,464	63,318	12,439,175	11,349,080	1,090,095
OPERATING INCOME	11,015,882	10,791,273	224,609	11,078,589	(62,707)	49,728,850	51,041,700	(1,312,851
NON-OPERATING REVENUES (EXPENSES) Unrealized investment gains (losses) Realized investment gains (losses) Interest expense Federal, state and local grants	228,730 (17,732)	196,960 (2)	31,771 (17,730	65,416 ) (8	163,315 ) (17,724)	892,665 (17,741)	233,412 (36) 408,744	659,252 (17,705) (408,744
Total non-operating revenues (expenses)	210,998	196,957	14,041	65,407	145,591	874,924	642,121	232,803
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	11,226,880	10,988,230	238,650	11,143,996	82,884	50,603,773	51,683,821	(1,080,048
CAPITAL CONTRIBUTIONS Federal grants State grants Local grants								
Total capital contributions								
INCREASE (DECREASE) IN NET POSITION	\$ 11,226,880	\$ 10,988,230	\$ 238,650	\$ 11,143,996	\$ 82,884	\$ 50,603,773	\$ 51,683,821	\$ (1,080,048)

#### Dulles Corridor Enterprise Fund Dulles Toll Road Transaction Comparisons

Transaction <sup>1</sup> 2018 2017 2016	January 7,721,766 7,720,943 6,801,818	February 7,220,350 7,397,887 7,597,218	March 7,881,365 8,402,723 8,546,164	April 8,240,851 7,991,692 8,376,903	May 8,554,042 8,614,230 8,486,112	June 8,608,525 8,761,470	July 7,930,833 8,156,218	August 8,427,385 8,502,760	September 8,063,784 8,153,590	October 8,564,148 8,584,122	November 7,888,215 7,889,319	December 7,479,547 7,862,834	YTD Comparative 39,618,374 40,127,475 39,808,215	Annual 39,618,374 97,089,912 97,718,528
2018 T&R Forecast <sup>2</sup>	7,684,600	7,421,000	8,553,700	8,262,800	8,748,500	8,597,500	8,151,000	8,550,600	7,991,700	8,851,200	8,157,000	7,868,800	40,670,600	98,838,400
% of Forecast	100.5%	97.3%	92.1%	99.7%	97.8%								97.4%	
Avg. Weekday Trans. <sup>3</sup>	January	February	March	April	May	June	July	August	September	October	November	December	YTD Comparative	Annual
2018 2017 2016	295,508 308,445 294,869	306,096 310,512 307,640	302,925 305,805 312,615	316,667 311,433 320,606	318,411 319,747 321,111	324,402 330,031	307,401 316,495	307,747 310,866	316,808 306,181	318,338 323,870	307,831 306,393	290,602 299,926	1,539,607 1,555,942 1,556,841	1,539,607 3,729,070 3,750,603



<sup>1</sup> Transactions include cash and credit card, automatic vehicle identification (i.e., E-ZPass), non-revenue transactions (e.g., emergency or military vehicles), and violations.

<sup>2</sup> The 2018 T&R Forecast is based upon the CDM Smith Traffic and Revenue report

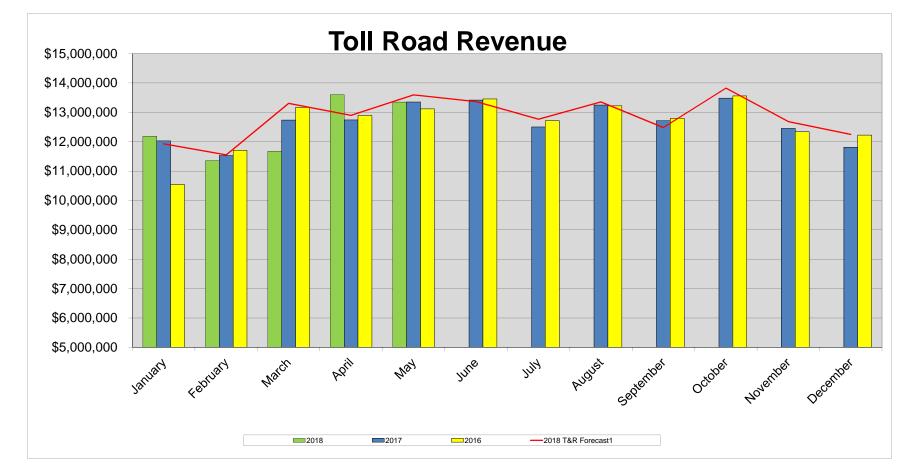
<sup>3</sup> Weekdays exclude federal holidays and days in which federal government offices are closed.

Effective January 1, 2013, toll rates increased 25 cents at the main toll plaza as well as the on/off ramps.

Effective January 1, 2014, toll rates increased 75 cents at the main toll plaza.

#### Dulles Corridor Enterprise Fund Dulles Toll Road Revenue Comparison

2018 \$ 2017 2016 2015	January 12,186,157 \$ 12,029,155 10,543,515 11,389,551	February 11,348,784 \$ 11,530,241 11,704,668 10,642,237	March 11,679,743 \$ 12,738,684 13,167,526 12,344,215	April 13,601,677 \$ 12,741,647 12,896,331 13,092,256	May 13,351,664 13,351,053 \$ 13,116,779 13,324,202	June 13,420,335 \$ 13,454,426 13,442,996	July 12,500,196 \$ 12,716,315 13,284,638	August 13,249,423 13,221,979 12,991,819	September 12,713,052 \$ 12,794,683 12,918,314	October 13,481,517 13,558,343 13,374,739	November 12,456,183 12,336,830 12,114,303	December 11,811,178 12,225,413 12,512,489	YTD Comparative \$ 62,168,025 62,390,780 61,428,819 60,792,461	Annual 62,168,025 152,022,664 151,736,808 151,431,759
2018 T&R Forecast <sup>1</sup> % of Forecast	11,928,200 102.2%	11,553,300 98.2%	13,306,300 87.8%	12,897,900 105.5%	13,594,200 98.2%	13,363,900	12,764,200	13,352,700	12,486,000	13,820,900	12,683,700	12,251,500	63,279,900 98.2%	154,002,800



Effective January 1, 2012, toll rates increased 25 cents at the main toll plaza.

Effective January 1, 2013, toll rates increased 25 cents at the main toll plaza as well as the on/off ramps.

Effective January 1, 2014, toll rates increased 75 cents at the main toll plaza.

<sup>1</sup> The 2018 T&R Forecast is based upon the CDM Smith Traffic and Revenue report issued in Oct 2017