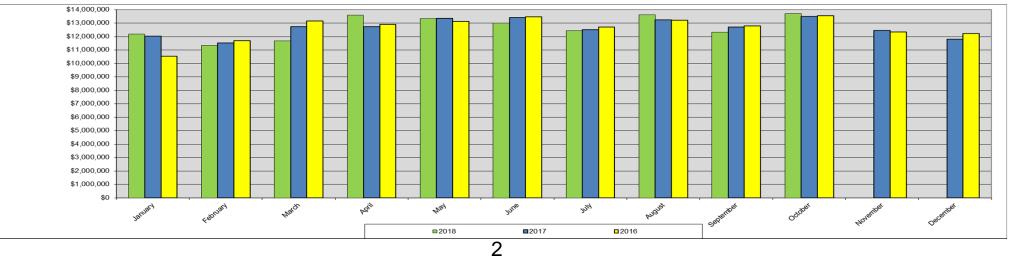


Prepared by the Office of Finance November 2018



Toll Road Revenue

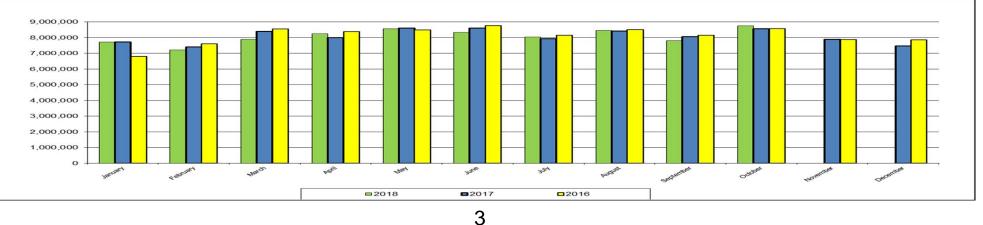
- \$127.2 million year-to-date
- Revenues are 0.5% lower than prior year-to-date
- Revenues are 1.5% lower than forecast





**Toll Road Transactions** 

- 81.0 million year-to-date transactions
- Transactions 0.8% lower than prior year-to-date
- Transactions 2.2% lower than forecast year-to-date
- Electronic toll collections at 89.6% <sup>(1)</sup>



(1) Electronic Tolls percentage is a percentage of total revenue excluding violation revenue



## **Toll Road Expenditures**

- \$24.4 million year-to-date
- Expenditures are 4.5% higher than prior year-to-date
- Expenditures are 2.5% lower than forecast





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### METROPOLITAN WASHINGTON AIRPORTS AUTHORITY DULLES CORRIDOR ENTERPRISE FUND - FINANCIAL REPORT OCTOBER 2018

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## Metropolitan Washington Airports Authority Financial Statements October 2018 Dulles Corridor Enterprise Fund – Highlights in Brief

- ✤ The increase in net position (i.e. net income) for the Dulles Corridor Enterprise Fund in October 2018 was \$21.3 million. Year-to-date, the increase in net position for the Dulles Corridor Enterprise Fund was \$135.6 million.
- October 2018 operations of the Dulles Toll Road resulted in total revenues of \$13.7 million, of which \$1.3 million was in cash toll collections, and \$12.0 million was in AVI toll collections. Total revenues increased by \$1.4 million (11.3%) as compared to September 2018. As compared to October 2017, revenues increased by \$0.2 million (1.8%). Year-to-date revenues through October 2018 totaled \$127.2 million, which was \$0.6 million (0.5%) lower than year-to-date October 2017.
- October 2018 operating expenses for the Dulles Toll Road operations were \$2.7 million. As compared to September 2018, operating expenses increased \$0.5 million (22.8%) Year-to-date expenses through October 2018 totaled \$24.5 million, which was \$0.9 million (3.9%) higher than year-to-date October 2017 primarily due to an increase in ETC transaction fees of \$0.9 million.
- Operating income for the Dulles Toll Road for October 2018 was \$11.0 million compared to operating income of \$10.1 million for September 2018. As compared to October 2017, operating income stayed relatively the same. Year-to-date operating income through October 2018 was \$102.6 million, which was \$1.5 million (1.4%) lower than prior year.
- → The DCE CIP program had \$0.9 million in operating expenses for October 2018. Operating expenses for the DCE CIP program consist primarily of allocated overhead expenses, audit related expenses, and depreciation. Year-to-date operating expenses through October 2018 were \$10.7 million.
- Federal grants of \$10.9 million, State grants of \$7.5 million and Local contributions of \$4.3 million were recognized for the Rail project in October 2018. Year-to-date through October 2018, the rail project has recognized \$9.9 million in Federal grants, \$15.0 million in State grants and \$113.1 million in Local contributions. Federal grant revenue of \$1.1 million was recorded in October 2018 relating to the Build America Bond interest subsidy, bringing the year-to-date subsidy amount to \$11.4 million.
- The Rail project recorded \$1.0 million for Phase 1 and \$12.7 million in costs for Phase 2 in October 2018. Year-to-date Rail project costs totaled \$22.2 million for Phase 1 and \$304.7 million for Phase 2.

#### Financial Indicators Dulles Corridor Enterprise Fund Period Ended October 31, 2018

Actuals versus Budget

	Act	uals	]							
							Percent			
							Change CY			Actual YTD
			Percent		Percent		to	Actual YTD	Actual YTD	Compared to
	Current Year- to-	Prior Year-to-	Change	Pro-Rated	Change CY	Seasonalized	Seasonalized	•	Compared to	
	Date	Date	PY to CY	Budget	to Budget	Budget	Budget	Prior YTD	Budget	Budget
Tolls - Cash	\$ 12,881,672	, , .	(15.4%)	\$ 15,400,280	(16.4%)	\$ 15,488,112	(16.8%)	•	<b>•</b>	•
Tolls - AVI (Electronic Tolls)	110,546,919	109,319,238	1.1%	112,935,387	(2.1%)	113,579,488	(2.7%)	<b>A</b>	•	•
Tolls - Violations and Other	3,745,194	3,218,349	16.4%		N/A		N/A		N/A	N/A
Total Revenue	\$ 127,173,785	\$ 127,755,302	(0.5%)	\$ 128,335,667	(0.9%)	\$ 129,067,600	(1.5%)	—	_	•
Demonstration	¢ 49(5.2(2	¢ 4,522,440	2.00/	4 759 751	2.20/	¢ 47/2701	2.20/			
Personnel Compensation	\$ 4,865,362		3.0% 7.4%	4,758,751	2.2% 5.0%	\$ 4,762,791	2.2% 7.1%	<b>A</b>	<b>.</b>	<b>.</b>
Employee Benefits	1,752,495	1,631,775		1,668,493		1,636,738		<b>.</b>	<b>_</b>	<b>_</b>
Services Supplies and Materials	16,774,241 457,688	16,074,566 335,116	4.4% 36.6%	17,240,243 721,032	(2.7%) (36.5%)	17,148,180 728,715	(2.2%) (37.2%)	<b>•</b>		
	457,000	<i>,</i>	30.0% N/A	721,032	(30.3%) N/A	/20,/15	(57.2%) N/A	N/A	N/A	N/A
Lease and Rental Expenses Utilities	149.079	157,085	(5.1%)	- 186,619	(20.1%)	- 186,619	(20.1%)	IN/A	IN/A	IN/A
Telecommunications	98,614	88,142	(3.1%)	97,398	(20.1%)	97,398	(20.1%)			
Travel	20,994	23,482	(10.6%)	20.728	1.2%	20.728	1.2%	<b>•</b>		<b>.</b>
Insurance	264.652	23,482 319,339	(10.6%)	466,642	(43.3%)	466,642	(43.3%)		<b>•</b>	<b>.</b>
	204,052	519,559	(17.1%) N/A	400,042	(45.5%) N/A	400,042	(43.3%) N/A	N/A	N/A	N/A
Project Expense Non-cash expenses (gains)	320	-	N/A N/A		N/A N/A	-	N/A N/A	N/A N/A	N/A N/A	N/A N/A
Total Expenses before Depreciation & Non-Toll Road	520	-	IN/PA		IN/PA	-	IN/PA	IN/A	IN/A	IN/A
Expenses	\$ 24,411,825	\$ 23,351,955	4.5%	\$ 25,159,904	(3.0%)	\$ 25,047,810	(2.5%)		•	•
Operating Income (Loss) before Depreciation & Non-	, ,,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			(2000)		(			
Toll Road Expenses	\$ 102.761.959	\$ 104,403,347	(1.6%)	\$ 103,175,764	(0.4%)	\$ 104.019.790	(1.2%)	•	_	•
Ton Roud Expenses	÷ 102,701,909	÷ 10.,400,047	(1.070)	÷ 100,170,704	(0.170)	÷ 10.,019,790	(1.270)	· ·		· · ·
Depreciation and Amortization	6,598,408	7,073,279	(6.7%)		N/A		N/A	•	N/A	N/A
Non-Operating Budget Expenses	5,981,419	6,537,754	(8.5%)		N/A		N/A	•	N/A	N/A
Total Expenses	\$ 36,991,652	\$ 36,962,988	0.1%		N/A		N/A	_	N/A	N/A
Operating Income (Loss)	\$ 90,182,133	\$ 90,792,314	(0.7%)		N/A		N/A	_	N/A	N/A

			1	Additional Du	Illes Corridor	Enterprise Fund	Information:						
		Percent											
					_		_		Change CY			Actual YTD	
					Percent		Percent		to	Actual YTD	Actual YTD	Compared to	
					Change	Pro-Rated	Change CY	Seasonalized	Seasonalized	Compared to	Compared to	Seasonalized	
		2018		2017	PY to CY	Budget	to Budget	Budget	Budget	Prior YTD	Budget	Budget	
# Toll Transactions - year-to-date		81,032,058		81,722,150	(0.8%)	82,365,333	(1.6%)	82,812,600	(2.2%)	-		•	
# Toll Transactions - current month		8,752,423		8,564,148	2.2%	8,236,533	6.3%	8,851,200	(1.1%)	<b>A</b>	<b>A</b>	•	
Electronic Tolls - year-to-date percent		89.6%		87.8%	1.8%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A	
Federal Grant Revenue - year-to-date	\$	21,346,647	\$	13,492,456	58.2%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A	
State/Local Grant Revenue - year-to-date	\$	15,000,000	\$	20,000,000	(25.0%)	N/A	N/A	N/A	N/A	•	N/A	N/A	
Local/MWAA Contribution to Rail Project (Phase 1&2)	-												
year-to-date	\$	113,064,548	\$	195,128,665	(42.1%)	N/A	N/A	N/A	N/A	•	N/A	N/A	
Transfer of Rail Project Phase 1 - year-to-date	\$	-	\$	4,322,960	(100.0%)	N/A	N/A	N/A	N/A	▼	N/A	N/A	
Principal Payments	\$	3,669,983	\$	3,364,285	9.1%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A	
Interest Payments	\$	54,954,574	\$	47,143,208	16.6%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A	

#### MWAA DCE Monthly Comparative Income Statement

#### Period: 2018 - Oct

Income Statement	Current Month	Prior Month	Variance	Current Month (Prior Year)	Variance	Year-to-Date	Year-to-Date (Prior Year)	Variance
OPERATING REVENUES								
Tolls - Cash	\$1,301,290	\$1,228,715	\$72,575	\$1,540,675	(\$239,385)	\$12,881,672	\$15,217,716	(\$2,336,044)
Tolls - AVI	12,026,123	10,699,833	1,326,289	11,573,098	453,025	110,546,919	109,319,238	1,227,681
Tolls - Violations	390,285	394,575	(4,291)	367,744	22,541	3,745,194	3,218,349	526,845
Total Operating Revenues	13,717,697	12,323,123	1,394,574	13,481,517	236,180	127,173,785	127,755,302	(581,517)
OPERATING EXPENSES								
Salaries and Related Benefits	1,010,136	915,877	94,258	868,088	142,048	9,153,821	8,756,462	397,358
Services	731,541	666,389	65,152	957,996	(226,455)	9,798,409	10,183,852	(385,443)
ETC Transaction Fees	1,104,952	969,435	135,518	1,013,651	91,301	9,857,882	8,987,788	870,094
Materials and Supplies	79,965	31,627	48,337	29,083	50,882	546,730	418,482	128,249
Lease and Rental Expenses	6,422	6,422	0	0	6,422	64,225	0	64,225
Utilities	15,697	16,931	(1,234)	18,664	(2,967)	159,659	189,350	(29,691)
Telecommunications	24,335	24,068	267	22,571	1,765	243,387	228,787	14,600
Travel	7,447	2,006	5,441	2,223	5,224	36,310	38,827	(2,517)
Insurance	22,163	53,283	(31,120)	39,915	(17,752)	264,652	319,339	(54,687)
Project Expenses	42	(2,193)	2,235	272,508	(272,466)	267,544	766,822	(499,277)
Non-Cash Expenses (Gains)	62	62	0	0	62	625	0	625
Depreciation and Amortization	644,368	651,152	(6,784)	682,186	(37,818)	6,598,408	7,073,279	(474,871)
Total Operating Expenses	3,647,131	3,335,059	312,071	3,906,885	(259,754)	36,991,652	36,962,988	28,664
OPERATING INCOME	10,070,566	8,988,064	1,082,503	9,574,632	495,934	90,182,133	90,792,314	(610,181)
NON-OPERATING REVENUES (EXPENSES)								
Investment Gains (Losses)	1,219,572	(75,957)	1,295,529	(66,260)	1,285,831	5,756,490	6,368,091	(611,601)
Interest Expense	(13,894,130)	(10,719,930)	(3,174,201)	(11,503,333)	(2,390,797)	(109,720,222)	(112,322,703)	2,602,481
Federal, State and Local Grants	0	0	0	0	0	0	408,744	(408,744)
Contributions from/(to) Other Governments	4,343,023	17,676,141	(13,333,118)	5,777,085	(1,434,062)	113,064,548	190,805,706	(77,741,157)
Total Non-Operating Revenues (Expenses)	(8,331,536)	6,880,254	(15,211,790)	(5,792,508)	(2,539,028)	9,100,816	85,259,838	(76,159,021)
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	1,739,031	15,868,318	(14,129,287)	3,782,124	(2,043,094)	99,282,949	176,052,152	(76,769,203)
CAPITAL CONTRIBUTIONS								
Federal, State and Local Grants	19,543,976	1,387,010	18,156,966	2,730,412	16,813,564	36,346,647	33,492,456	2,854,191
Total Capital Contributions	19,543,976	1,387,010	18,156,966	2,730,412	16,813,564	36,346,647	33,492,456	2,854,191
INCREASE (DECREASE) IN NET POSITION	21,283,006	17,255,328	4,027,678	6,512,536	14,770,470	135,629,596	209,544,608	(73,915,012)

## MWAA DCE Income Statement by Fund

10:54 AM 11/8/2018 Page 1 of 1

	O & M	R & R	CIP	Total
	Current Period	Current Period	Current Period	Current Period
OPERATING REVENUES				
Tolls - Cash	1,301,290	0	0	1,301,290
Tolls - AVI	12,026,123	0	0	12,026,123
Tolls - Violations	390,285	0	0	390,285
Total Operating Revenue	13,717,697	0	0	13,717,697
OPERATING EXPENSES				
Salaries and Related Benefits	703,910	0	306,226	1,010,136
Services	759,142	(258,449)	230,848	731,541
ETC Transaction Fees	1,104,952	0	0	1,104,952
Materials and Supplies	59,361	13,000	7,604	79,965
Lease and Rental Expenses	2,821	0	3,601	6,422
Utilities	14,639	0	1,058	15,697
Telecommunications	9,618	0	14,718	24,335
Travel	5,061	0	2,386	7,447
Insurance	22,163	0	0	22,163
Project Expenses	17	0	25	42
Non-Cash Expenses (Gains)	32	0	30	62
Depreciation and Amortization	12,601	296,837	334,929	644,368
Total Operating Expenses	2,694,317	51,388	901,426	3,647,131
OPERATING INCOME	11,023,380	(51,388)	(901,426)	10,070,566
NON-OPERATING REVENUES (EXPENSES)				
Investment Income	335,858	0	883,714	1,219,572
Interest Expense	(67)	0	(13,894,064)	(13,894,130)
Federal, State and Local Grants	0	0	0	0
Other Capital Property Contributed	0	0	4,343,023	4,343,023
Total Non-Operating Revenues (Expenses)	335,791	0	(8,667,327)	(8,331,536)
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	11,359,171	(51,388)	(9,568,753)	1,739,031
CAPITAL CONTRIBUTIONS				
Federal, State and Local Grants	0	0	19,543,976	19,543,976
Total Capital Contributions	0	0	19,543,976	19,543,976
INCREASE (DECREASE) IN NET POSITION	\$11,359,171	(\$51,388)	\$9,975,223	\$21,283,006

## MWAA DCE Income Statement by Fund

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	O & M Current Period YTD	R & R Current Period YTD	CIP Current Period YTD	Total Current Period YTD
OPERATING REVENUES	Current Period FTD	Current Period FTD	Culterit Period FTD	
Tolls - Cash	\$12,881,672	\$0	\$0	\$12,881,672
Tolls - AVI	110,546,919	\$0 0	\$0 0	110,546,919
Tolls - Violations	3,745,194	0	0	3,745,194
Total Operating Revenue	127,173,785	0	0	127,173,785
				· ·
OPERATING EXPENSES				
Salaries and Related Benefits	6,617,857	0	2,535,964	9,153,821
Services	6,916,358	190,178	2,691,873	9,798,409
ETC Transaction Fees	9,857,882	0	0	9,857,882
Materials and Supplies	457,688	13,000	76,043	546,730
Lease and Rental Expenses	28,212	0	36,012	64,225
Utilities	149,079	0	10,581	159,659
Telecommunications	98,614	0	144,773	243,387
Travel	20,994	0	15,316	36,310
Insurance	264,652	0	0	264,652
Project Expenses	168	3,020	264,356	267,544
Non-Cash Expenses (Gains)	320	0	305	625
Depreciation and Amortization	133,177	1,504,843	4,960,388	6,598,408
Total Operating Expenses	24,545,002	1,711,040	10,735,609	36,991,652
OPERATING INCOME	102,628,783	(1,711,040)	(10,735,609)	90,182,133
NON-OPERATING REVENUES (EXPENSES)				
Investment Income	2,385,361	0	3,371,129	5,756,490
Interest Expense	(103)	0	(109,720,119)	(109,720,222)
Federal, State and Local Grants	(100)	0	(100,120,110)	(100,1 = 0,===)
Other Capital Property Contributed	0	0	113,064,548	113,064,548
Total Non-Operating Revenues (Expenses)	2.385.258	0	6,715,559	9,100,816
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	105,014,040	(1,711,040)	(4,020,051)	99,282,949
CAPITAL CONTRIBUTIONS				
Federal. State and Local Grants	0	0	36,346,647	36,346,647
Total Capital Contributions	0	0	36,346,647	36,346,647
INCREASE (DECREASE) IN NET POSITION	\$105,014,040	(\$1,711,040)	\$32,326,596	\$135,629,596

### Period: 2018 - Oct

Company for Financial Reports: Dulles Corridor Enterprise Budget Name: 2018\_O&M\_BUDGET

#### Budget Structure: O&M Budget Structure

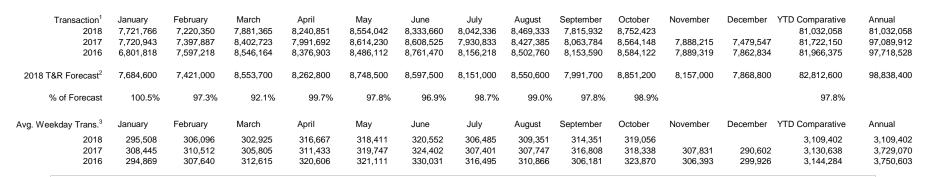
Budget to Actual	MTD - Actual	MTD - Budget	MTD Variance	YTD - Actual	YTD - Budget	YTD - Variance	Annual Budget	Annual Budget Remaining
OPERATING REVENUES								
Tolls - Cash	\$1,301,290	\$1,658,508	(\$357,218)	\$12,881,672	\$15,488,112	(\$2,606,440)	\$18,480,336	\$5,598,664
Tolls - AVI	12,026,123	12,162,392	(136,270)	110,546,919	113,579,488	(3,032,569)	135,522,464	24,975,545
Tolls - Violations	390,285	0	390,285	3,745,194	0	3,745,194	0	(3,745,194)
Total Operating Revenue	13,717,697	13,820,900	(103,203)	127,173,785	129,067,600	(1,893,815)	154,002,800	26,829,015
OPERATING EXPENSES								
Salaries and Related Benefits	703,910	658,010	45,899	6,617,857	6,399,529	218,327	7,712,691	1,094,835
Services	759,142	773,237	(14,095)	6,916,358	8,560,937	(1,644,579)	10,383,600	3,467,241
ETC Transaction Fees	1,104,952	858,724	246,228	9,857,882	8,587,243	1,270,640	10,304,691	446,809
Materials and Supplies	59,361	26,387	32,974	457,688	728,715	(271,027)	865,238	407,550
Lease and Rental Expenses	2,821	0	2,821	28,212	0	28,212	0	(28,212)
Utilities	14,639	18,662	(4,023)	149,079	186,619	(37,540)	223,943	74,864
Telecommunications	9,618	9,740	(122)	98,614	97,398	1,217	116,877	18,263
Travel	5,061	2,073	2,989	20,994	20,728	266	24,874	3,879
Insurance	22,163	46,664	(24,501)	264,652	466,642	(201,990)	559,970	295,318
Project Expenses	17	0	17	168	0	168	0	(168)
Non-Cash Expenses (Gains)	32	0	32	320	0	320	0	(320)
Depreciation and Amortization	12,601	0	12,601	133,177	0	133,177	0	(133,177)
Total Operating Expenses	2,694,317	2,393,497	300,820	24,545,002	25,047,810	(502,808)	30,191,884	5,646,881
OPERATING INCOME	11,023,380	11,427,403	(404,023)	102,628,783	104,019,790	(1,391,007)	123,810,916	21,182,134
NON-OPERATING REVENUES (EXPENSES)								
Investment Income	335,858	0	335,858	2,385,361	0	2,385,361	0	(2,385,361)
Interest Expense	(67)	0	(67)	(103)	0	(103)	0	103
Federal, State and Local Grants	0	0	0	0	0	0	0	0
Other Capital Property Contributed	0	0	0	0	0	0	0	0
Total Non-Operating Revenues (Expenses)	335,791	0	335,791	2,385,258	0	2,385,258	0	(2,385,258)
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	11,359,171	11,427,403	(68,232)	105,014,040	104,019,790	994,251	123,810,916	18,796,876
CAPITAL CONTRIBUTIONS								
Federal, State and Local Grants	0	0	0	0	0	0	0	0
Total Capital Contributions	0	0	0	0	0	0	0	0
INCREASE (DECREASE) IN NET POSITION	11,359,171	11,427,403	(68,232)	105,014,040	104,019,790	994,251	123,810,916	18,796,876

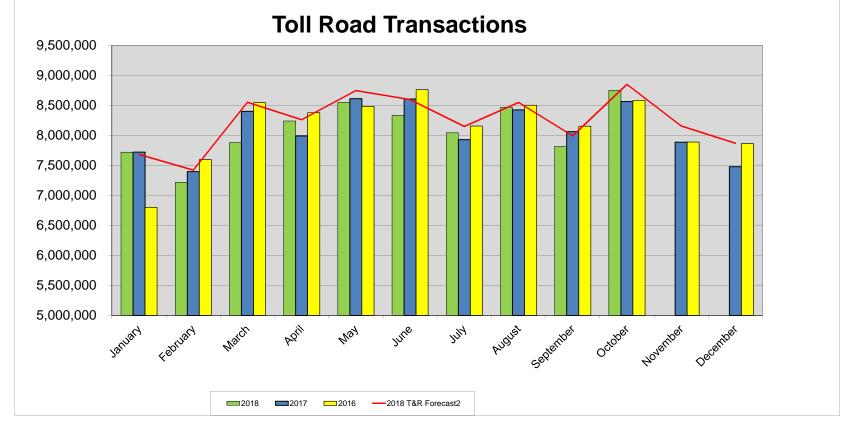
#### MWAA Dulles Corridor Enterprise Comparative Income Statement - O&M

#### Period: 2018 - Oct

Income Statement	Current Month	Prior Month	Variance	Current Month Prior Year	Variance	Year-to-Date	Year-to-Date Prior Year	Variance
OPERATING REVENUES								
Tolls - Cash	\$1,301,290	\$1,228,715	\$72,575	\$1,540,675	(\$239,385)	\$12,881,672	\$15,217,716	(\$2,336,044)
Tolls - AVI	12,026,123	10,699,833	1,326,289	11,573,098	453,025	110,546,919	109,319,238	1,227,681
Tolls - Violations	390,285	394,575	(4,291)	367,744	22,541	3,745,194	3,218,349	526,845
Total Operating Revenue	13,717,697	12,323,123	1,394,574	13,481,517	236,180	127,173,785	127,755,302	(581,517)
OPERATING EXPENSES								
Salaries and Related Benefits	703,910	627,295	76,615	627,864	76,045	6,617,857	6,354,224	263,632
Services	759,142	478,345	280,797	690,350	68,792	6,916,358	7,086,778	(170,420)
ETC Transaction Fees	1,104,952	969,435	135,518	1,013,651	91,301	9,857,882	8,987,788	870,094
Materials and Supplies	59,361	24,023	35,337	20,746	38,614	457,688	335,116	122,572
Lease and Rental Expenses	2,821	2,821	0	0	2,821	28,212	0	28,212
Utilities	14,639	15,873	(1,234)	15,438	(799)	149,079	157,085	(8,006)
Telecommunications	9,618	9,618	Ó	8,506	1,111	98,614	88,142	10,472
Travel	5,061	1,260	3,801	689	4,373	20,994	23,482	(2,487)
Insurance	22,163	53,283	(31,120)	39,915	(17,752)	264,652	319,339	(54,687)
Project Expenses	17	17	Ó	0	17	168	0	168
Non-Cash Expenses (Gains)	32	32	0	0	32	320	0	320
Depreciation and Amortization	12,601	12,901	(300)	26,809	(14,208)	133,177	274,406	(141,229)
Total Operating Expenses	2,694,317	2,194,902	499,415	2,443,969	250,348	24,545,002	23,626,361	918,642
OPERATING INCOME	11,023,380	10,128,221	895,159	11,037,547	(14,167)	102,628,783	104,128,942	(1,500,159)

#### Dulles Corridor Enterprise Fund Dulles Toll Road Transaction Comparisons





<sup>1</sup> Transactions include cash and credit card, automatic vehicle identification (i.e., E-ZPass), non-revenue transactions (e.g., emergency or military vehicles), and violations.

<sup>2</sup> The 2018 T&R Budget Forecast is based upon the CDM Smith Traffic and Revenue limited review issued in Oct 2017

<sup>3</sup> Weekdays exclude federal holidays and days in which federal government offices are closed.

#### Dulles Corridor Enterprise Fund Dulles Toll Road Revenue Comparison

2018 \$ 12 2017 12 2016 10	2,186,157 \$ 2,029,155 0,543,515	February 11,348,784 \$ 11,530,241 11,704,668 10,642,237	March 11,679,743 \$ 12,738,684 13,167,526 12,344,215	April 13,601,677 12,741,647 12,896,331 13,092,256	May \$ 13,351,664 13,351,053 13,116,779 13,324,202	June \$ 12,986,914 13,420,335 13,454,426 13,442,996	July \$ 12,344,931 12,500,196 12,716,315 13,284,638	August \$ 13,633,094 13,249,423 13,221,979 12,991,819	September \$ 12,323,123 12,713,052 12,794,683 12,918,314		November \$ 12,456,183 12,336,830 12,114,303	December \$ 11,811,178 12,225,413 12,512,489	YTD Comparative \$ 127,173,785 127,755,302 127,174,565 126,804,967	Annual 127,173,785 152,022,664 151,736,808 151,431,759
2018 T&R Forecast <sup>1</sup> 11 % of Forecast	1,928,200 102.2%	11,553,300 98.2%	13,306,300 87.8%	12,897,900 105.5%	13,594,200 98.2%	13,363,900 97.2%	12,764,200 96.7%	13,352,700 102.1%	12,486,000 98.7%	13,820,900 99.3%	12,683,700	12,251,500	129,067,600 98.5%	154,002,800

