





# Dulles Corridor Enterprise May 2017 Financial Report

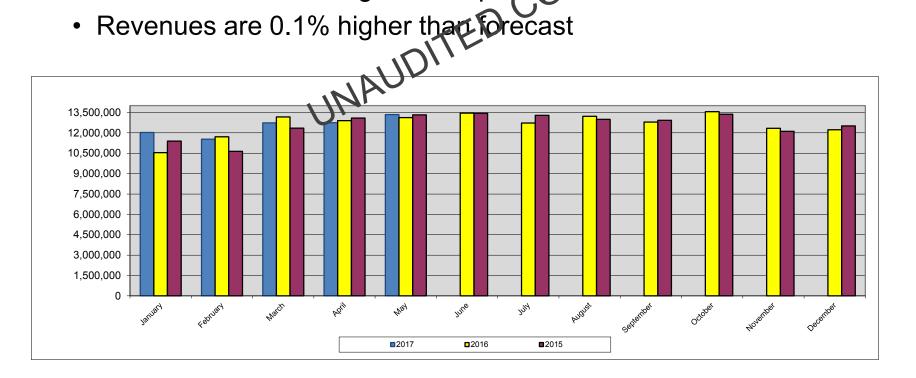
Financial Report

Prepared by the Office of Finance
June 2017

# **Dulles Corridor Enterprise May 2017 Financial Report**

### Toll Road Revenue

- \$62.4 million year-to-date
- Revenues are 1.6% higher than prior rate

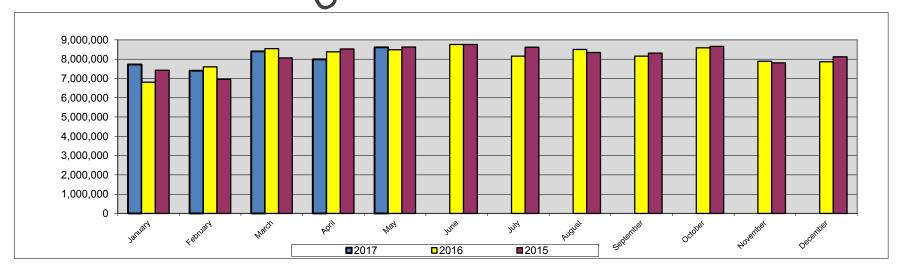


# **Dulles Corridor Enterprise May 2017 Financial Report**

## **Toll Road Transactions**

- 40.1 million year-to-date transactions
- Transactions 0.8% higher than priory ear-to-date
- Transactions 0.8% lower than forecast year-to-date
- Electronic toll collections up 2.6% at 88.3% (1)

(1) Electronic Tolls percentage is a percentage of total revenue



# **Dulles Corridor Enterprise May 2017 Financial Report**

## Toll Road Expenditures

- \$11.2 million year-to-date
- Expenditures are 10.5% lower than prior year-to-date
- Expenditures are 14.4% lower than forecast









#### METROPOLITAN WASHINGTON AIRPORTS AUTHORITY DULLES CORRIDOR ENTERPRISE FUND FINANCIAL REPORT – MAY 2017

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### Metropolitan Washington Airports Authority Financial Statements May 2017

### Dulles Corridor Enterprise Fund – Highlights in Brief

- The increase in net position (i.e. net income) for the Dulles Corridor Enterprise Fund in May 2017 was \$22.4 million. Year-to-date, the increase in net position for the Dulles Corridor Enterprise Fund was \$116.8 million, including the transfer of \$5.3 million to MWATA for the Metrorail Silver line (Phase 1) for the first quarter of 2017.
- May 2017 operations of the Dulles Toll Road resulted in total revenues of \$13.4 million, of which \$1.6 million was in cash toll collections, and \$11.5 million (85.9%) was in AVI toll collections. Total revenues increased by \$0.6 million as compared to April 2017. As compared to May 2016, revenues increased by \$0.2 million (1.8%). Year-to-date revenues through May 2017 totaled \$62.4 million, which was \$1.0 million (1.6%) higher than year-to-date May 2016.
- May 2017 operating expenses for the Dulles Toll Road operations were \$2.3 million. This is an increase from April 2017 by \$0.1 million primarily due to increases in Salaries and Related Benefits and Sc vices. Year-to-date expenses through May 2017 totaled \$11.3 million, which was \$1.4 million (10.8%) lower than year-to-date May 2016 primarily due to decreases in services of \$1.8 million, materials and supplies of \$0.2 million and depreciation and amortization of \$0.1 million offset by increases of \$0.2 million in salaries and related benefits and \$0.5 million in ETC transaction fees.
- Operating income for the Dulles Tolkwood for May 2017 was \$11.1 million compared to operating income of \$10.6 million for April 2017. Year-to-date operating income through May 2017 was \$51.0 million, which was \$2.3 million higher than prior year.
- The DCE CIP program had \$1.3 million in operating expenses for May 2017. Operating expenses for the DCE CIP program consist primarily of allocated overhead expenses, audit related expenses, and depreciation. Year-to-date operating expenses through May 2017 were \$5.9 million.
- Federal grant revenue of \$7.6 million and Local contributions of \$13.8 million were recognized for the Rail project in May 2017. Year-to-date through May 2017, the rail project has recognized \$9.5 million in Federal grants and \$102.2 million in Local contributions. Additional Federal grant revenue of \$1.1 million was recorded in May 2017 relating to the Build America Bond interest subsidy, bringing the year-to-date subsidy amount to \$5.7 million.
- The Rail project recorded \$36.1 million for Phase 2 in May 2017. Year-to-date Rail project costs totaled \$4.4 million for Phase 1 and \$257.9 million for Phase 2.

# Financial Indicators (Preliminary) Dulles Corridor Enterprise Fund Period Ended May 31, 2017

Actuals versus Budget Actuals Percent Change CY Actual YTD Actual YTD Actual YTD Percent Percent to Compared to Current Year- to- Prior Year-to-Change Pro-Rated Change CY Seasonalized Compared to Compared to Seasonalized Date Date PY to CY Budget to Budget Budget Budget Prior YTD Budget Budget Tolls - Cash 7,296,672 \$7,760,922 (6.0%) 7,733,600 (5.6%) 7.483.080 (2.5%) 54,875,920 Tolls - AVI (Electronic Tolls) 55,094,109 53,667,896 56,713,067 2.7% (2.9%)0.4%  $\blacktriangle$ Total Revenue 62,390,781 \$ 61,428,818 1.6% 64,446,667 (3.2%) \$ 62,359,000 0.1% Personnel Compensation 2,364,888 \$2,209,597 7.0% 2,221,486 6.5% 2,230,530 6.0% Employee Benefits 804,744 733,409 798,479 786,354 2.3% 9.7% 0.8% 9,292,157 ▼ Services 7,577,083 8,888,079 (14.8%) 8,894,767 (14.8%)(18.5%) • 381.976 Supplies and Materials 207,606 426,011 (51.3%) 270,476 (23.2%) (45.6%) Lease and Rental Expenses 279 (100.0%)65 (100.0%) 65 (100.0%) 79,537 82,303 (3.4%) 96,617 (17.7%) 96,617 (17.7%) ▼ 65,841 Telecommunications 45,101 70,790 (36.3%) 65.841 (31.5%) (31.5%) 10,453 11,176 Travel 9,792 14.1% 10,453 6.9% 6.9%  $\blacksquare$ Insurance 121,341 107,265 13.1% 233,321 (48.0%) 233.321 (48.0%) ▼ Non-capital Equipment (Gains) (100.0%) N/A N/A N/A Total Expenses before Depreciation & Non-Toll Road Expenses 11,211,475 \$12,527,528 (10.5%) 12,591,505 (11.0%) 13,097,313 (14.4%) • V \$ 48,901,291 lackOperating Income (Loss) before Depreciation & Non-Toll Road Expenses 51,179,306 \$ \$ 51,855,162 49,261,687  $\blacksquare$ 4.7% (1.3%)3.9% Depreciation and Amortization 3,378,122 3,087,188 9.4% N/A N/A N/A Other Non-Toll Road Expenditures 2.873.876 \$3.605.025 N/A N/A N/A Total Expenses 17.463.473 \$ 19.219.741 N/A N/A N/A Operating Income (Loss) 44,927,307 \$ 42,209,078 N/A N/A N/A

Additional Dulles Cor, dor, agerpris wind Information:												
Additional Duffest Co. dor't werprises und Information: Percent												
								Actual YTD				
		1	1 11	Percent		Percent		to	Actual YTD		Compared to	
		. 1 1		Change	Pro-Rated	Change CY	Seasonalized		•	Compared to		
		PV	2016	PY to CY	Budget	to Budget	Budget	Budget	Prior YTD	Budget	Budget	
# Toll Transactions - year-to-date	1	4 121,175	39,808,215	0.8%	41,760,833	(3.9%)	40,434,000	(0.8%)	_	▼	_	
# Toll Transactions - current month	11	,614,230	8,486,112	1.5%	8,352,167	3.1%	8,794,000	(2.0%)	<b>A</b>	<b>A</b>	▼	
Electronic Tolls - year-to-date percent(1)	"	88.3%	85.7%	2.6%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A	
Federal Grant Revenue - year-to-date	\$	15,153,877 \$	14,069,256	7.7%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A	
State/Local Grant Revenue - year-to-date	\$	10,000,000 \$	15,000,000	(33.3%)	N/A	N/A	N/A	N/A	▼	N/A	N/A	
Local/MWAA Contribution to Rail Project (Phase 1&2) - year-to-date	\$	96,841,678 \$	76,434,829	26.7%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A	
Transfer of Rail Project Phase 1 to WMATA - year-to-date	\$	5,321,344 \$	2,488,935	113.8%	N/A	N/A	N/A	N/A	<b>A</b>	N/A	N/A	
Capital Equipment - year-to-date	\$	- S	-	N/A	\$ 45,833	(100.0%)	\$ 45,833	(100.0%)	N/A	▼	▼	

<sup>(1)</sup> Electronic Tolls percentage is a percentage of total revenue

MWAA Corporate Ledger
Statement of Net Position - Dulles Corridor Enterprise
Current Period: May-17

#### Date: 13-JUN-17 09:05:35 Page: 1

Currency: USD

	Enterprise	

	As of May-17	As of Apr-17
ASSETS		
Current Assets		
Unrestricted cash and cash equivalents Restricted cash and cash equivalents Accounts receivable, net	\$ 242,004,291 164,156,505 996,813	\$ 237,362,320 211,683,221 1,013,880
Investments Inventory	105,153	180,738
Prepaid expenses and other current assets	151,464	190,219
Total Current Assets	407,414,227	450,430,377
Non-Current Assets		
Restricted Assets Cash and cash equivalents	87,904,822	83,826,032
Receivables	170,779,155	161,167,302
Investments	544,928,916	502,051,748
THVESCHIEFICS		
Total Restricted Assets	803,612,892	747,045,082
Unrestricted Assets		. 1
Investments Bond Issuance Costs	13,924,860	14,046,95
Total Unrestricted	13,924,860	4 040,955
Capital Assets		
Construction in progress	24,066,51	19,956,728
Construction in Progress, Metrorail Phase 1	(962, 139)	(951,274)
Construction in Progress, Metrorail Phase 2	1,404,517,251	1,368,422,924
Building, systems and equipment	127,712,721	120,369,358
Less: accumulated depreciation	(13 277, 739)	(22,746,396)
Capital Assets, Net	3,525,056,305	1,485,051,339
Total Non-Current Assets	2,342,594,057	2,246,137,377
Total Assets	\$ 2,750,008,284	\$ 2,696,567,754
DEFERRED OUTFLOWS OF RESOURCES	=========	=========
Deferred outflows - pension plans	\$ 1,618,024	\$ 1,618,024
Defetted Odettows - Pension Plans	J 1,010,024	
Total Deferred Outflows of Resources	\$ 1,618,024 ==========	\$ 1,618,024 =========

MWAA Corporate Ledger
Statement of Net Position - Dulles Corridor Enterprise
Current Period: May-17 Date: 13-JUN-17 09:05:35

Page: 2

Currency: HSD

Total Net Position

Currency: USD Fund=02 (Dulles Corridor Enterprise Fund)		
	As of May-17	As of Apr-17
LIABILITIES Current Liabilities		
Accounts payable and accrued expenses Advance billings and payments received in advance Due to (due from) other funds Accrued interest payable Current portion of long-term liabilities	\$ 148,644,033 76,122,979 (40,167,875) 16,501,185 4,032,707	\$ 201,555,017 76,122,979 (37,813,707) 8,785,806 4,032,707
Total Current Liabilities	205,133,028	252,682,802
Non-Current Liabilities Other liabilities Net pension liability Commercial paper notes Accretted debt TIFIA Payable Bonds payable	230,129,405 405,806 250,000,000 317,388,642 624,188,142 1,694,625,055	230,133,385 405,806 200,000,000 314,308,507 598,490,344 1,694,786,549
Total Non-Current Liabilities	3,116,737,050	3,038,124,590
Total Liabilities	\$ 3,321,870,079 ==========	\$ 3,290,807,392
DEFERRED INFLOWS OF RESOURCES  Deferred inflows - pension plans		COK
Total Deferred Inflows of Resources		0
NET POSITION  Net Investment in Capital Assets Restricted for: Construction Debt service	\$ 481_235,211 111_921,564 15_630.865	\$ 460,031,259 129,782,262 19,103,846
Dulles Rail latent defects Dulles Toll Road repairs Unrestricted	15,014,558 8,521,404 (1,223,568,373)	15,013,484 8,473,377 (1,225,025,842)

# MWAA Corporate Ledger Dulles Corridor Enterprise Fund Comparative Income Statement Current Period: May-17

Currency: USD

Fund=02 (Dulles Corridor Enterprise Fund)	Current Month	Prior Month	Variance	Current Month - Prior Year	Varian	ce Year-to-Date	Year-to-Date Prior Year	Variance
OPERATING REVENUES	1 610 104	1 602 542			*	001		
Tolls - cash Tolls - AVI	\$ 1,618,184 11,473,836	\$ 1,693,743 10,739,401	\$ (75,559) 734,435	\$ 1,717,055 11,132,966		,871) \$ 7,296,67 ,870 53,590,99		\$ (464,250) 1,057,060
Tolls - AVI Tolls - violations		308,504	(49,470)			,870 53,590,99 ,725) 1,503,11		369,153
TOTIS - VIOIACIONS	259,033	308,504	(49,470)	200,/59	( /	,/25) 1,503,11	1,133,904	309,153
Total operating revenues	13,351,053	12,741,647	609,406	13,116,779	234	,274 62,390,78	1 61,428,818	961,962
OPERATING EXPENSES								
Salaries and related benefits	910,342	847,002	63,340	840,394	69	,948 4,370,75		154,369
Services	1,008,377	846,854	161,524	1,228,843	(220	,465) 5,033,15		(1,776,712)
ETC transaction fees	855,046	838,544	16,502	760,827	94	,219 4,074,29	3 3,536,620	537,674
Materials and supplies	27,719	27,477	242	21,631	6	,088 249,28	8 454,810	(205,522)
Lease and rental expenses				65		(65)	323	(323)
Utilities	17,825	20,083	(2,258)	25,439	(7	,614) 95,66	9 140,487	(44,818)
Telecommunication	23,595	24,116	(521)	30,633	(7	,038) 115,42	4 128,797	(13,373)
Travel	4,114	3,668	446	4,431		(317) 18,84	8 16,777	2,071
Insurance	34,207	34,176	31	17,625	16	,582 121,34	1 107,265	14,076
Project expenses	17,898	930	16,968	239,263	(221	,365) 6,57	9 721,262	(714,683)
Non-cash expenses (gains)				(8)		8	(39)	39
Depreciation and amortization	679,307	692,174	(12,867)	629,832	49	,475 3,378,12	2 3,087,188	290,934
Total operating expenses	3,578,430	3,335,023	243,406	3,798,974	(220	,545) 17,463,47	3 19,219,741	(1,756,268)
OPERATING INCOME	9,772,623	9,406,624	365,999	9,317,805	454	,818 44,927,30	7 42,209,078	2,718,230
NON-OPERATING REVENUES (EXPENSES)								
Unrealized investment gains (losses)	797,776	870,615	(72,839)	(745,018)	1,542	,794 2,300,52	1 1,187,487	1,113,034
Realized investment gains (losses)	524,514	745,575	(221,061)			,913 2,561,75		(1,411,848)
Interest expense	(11,257,342)		(80,623)	(10,884,764)		,578) (55,405,99		
Federal, state and local grants	(,,,,	408,744	(408,74		(	408,74		408,744
Contributions from/(to) other governments	13,806,009	11,370,333	2,435,676	9,854,780	3,951			22,895,784
Total non-operating revenues (expenses)	3,870,958	2,218,549	1,052,109	(1,358,402)	5,229	,359 46,706,71	0 25,954,545	20,752,165
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	13,643,581	11,625,173	2,018,408	7,959,403	5,684	,178 91,634,01	8 68,163,622	23,470,395
CAPITAL CONTRIBUTIONS			)~					
Federal grants	8,734,262	1.33 .6.4	7,402,627	3,138,790	5,595	,471 15,153,87	7 14,069,256	1,084,621
State grants	-,,	0.00.000	(10,000,000)		-,	10,000,00		(5,000,000)
Local grants		1 10/000	(10,000,000)			10,000,00	15,000,000	(5/000/000/
Total capital contributions	8,734,262	11,331,634	(2,597,373)	3,138,790	5,595	,471 25,153,87	7 29,069,256	(3,915,379)
114								
INCREASE (DECREASE) IN NET POSITION	\$ 22,377,843	, , , , , , , , , , , , , , , , , , , ,						
	=========	=========	==========		=======			

MWAA Corporate Ledger
Dulles Corridor Enterprise by Programs Month to Date
Current Period: May-17

Date: 09-JUN-17 12:25:15

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Currency: USD No specific Ledger requested

	O&M Month of May-17	R&R Month of May-17	CIP Month of May-17	Total Month of May-17
OPERATING REVENUES				
Tolls - cash	\$ 1,618,184			\$ 1,618,184
Tolls - AVI	11,473,836			11,473,836
Tolls - violations	259,033			259,033
Total operating revenues	13,351,053			13,351,053
OPERATING EXPENSES				
Salaries and related benefits	670,118		240,224	910,342
Services	639,481	14,400	354,497	1,008,377
ETC transaction fees	855,046			855,046
Materials and supplies	19,382		8,337	27,719
Lease and rental expenses				
Utilities	14,599		3,226	17,825
Telecommunication	9,531		14,065	23,595
Travel	2,579		1,535	4,114
Insurance	34,207			34,207
Project expenses			17,898	17,898
Non-cash expenses (gains)			1	
Depreciation and amortization	27,521	13,879	627,906	679,307
Total operating expenses	2,272,464	28,279	1,277,687	3,578,430
OPERATING INCOME	11,078,589	(28,279)	(1,277,687)	9,772,623
NON-OPERATING REVENUES (EXPENSES)				
Unrealized investment gains (losses)			797,776	797,776
Realized investment gains (losses)	65,416		459,098	524,514
Interest expense	(8)	.011	(11,257,333)	(11,257,342)
Contributions from/(to) other governments	(0)	, <i>\\\</i> )'	13,806,009	13,806,009
Concernations from (co, concernation		1)~		
Total non-operating revenues (expenses)	65, 407		3,805,550	3,870,958
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	11,143,996	(28,279)	2,527,864	13,643,581
CAPITAL CONTRIBUTIONS Federal grants State grants			8,734,262	8,734,262
Local grants				
Total capital contributions			8,734,262	8,734,262
INCREASE (DECREASE) IN NET POSITION	\$ 11,143,996	\$ (28,279)	\$ 11,262,126	\$ 22,377,843

Date: 09-JUN-17 12:25:46

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Currency: USD No specific Ledger requested

No specific Ledger requested	O&M YTD May-17	R&R YTD May-17	CIP YTD May-17	Total YTD May-17
OPERATING REVENUES				
Tolls - cash Tolls - AVI	\$ 7,296,672 53,590,992			\$ 7,296,672 53,590,992
Tolls - Violations	1,503,117			1,503,117
TOTIS - VIOIACIONS				1,503,117
Total operating revenues	62,390,781			62,390,781
OPERATING EXPENSES				
Salaries and related benefits	3,169,633		1,201,119	4,370,751
Services	3,502,789	179,307	1,351,062	5,033,158
ETC transaction fees	4,074,293			4,074,293
Materials and supplies	207,606		41,683	249,288
Lease and rental expenses				
Utilities	79,537		16,132	95,669
Telecommunication	45,101		70,323	115,424
Travel	11,176		7,673	18,848
Insurance	121,341			121,341
Project expenses			6,579	6,579
Non-cash expenses (gains)			1	
Depreciation and amortization	137,605	69,396	3 171 121	3,378,122
Total operating expenses	11,349,080	248,703	3,865,690	17,463,473
OPERATING INCOME	51,041,700	(248,703)	(5,865,690)	44,927,307
NON-OPERATING REVENUES (EXPENSES)		——————————————————————————————————————		
Unrealized investment gains (losses)			2,300,521	2,300,521
Realized investment gains (losses)	233,412	-11/	2,328,347	2,561,759
Interest expense	(36)	$\alpha$	(55,405,956)	(55,405,992)
Federal, state and local grants	408,744	11)'	(33,103,330)	408,744
Contributions from/(to) other governments	100//11		96,841,678	96,841,678
matal and an architecture are a company			46.064.500	46 706 710
Total non-operating revenues (expenses)	04.2.24		46,064,590	46,706,710
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	51,633,821	(248,703)	40,198,899	91,634,018
CAPITAL CONTRIBUTIONS				
Federal grants			15,153,877	15,153,877
State grants			10,000,000	10,000,000
Local grants				
Total capital contributions			25,153,877	25,153,877
INCREASE (DECREASE) IN NET POSITION	\$ 51,683,821	\$ (248,703)	\$ 65,352,776	\$ 116,787,894
	7 31,003,021	~ (210,700)	- 05/552/170	~ IIO,,O,,O,I

# MWAA Corporate Ledger Fund 70 MTD / YTD / Comparison to Budget Current Period: May-17

Currency: USD Fund=70 (O&M - Dulles Corridor Enterprise Operations and Maintenance Program)

	MTD-Actual	MTD-Budget	MTD Variance	YTD-Actual	YTD-Budget	YTD Variance	Annual Budget	Annual Budget Remaining
OPERATING REVENUES								
Tolls - cash	\$ 1,618,184					\$ (186,408) (1,284,928)		
Tolls - AVI Tolls - violations	11,473,836 259,033	11,931,040	(457,204) 259,033	53,590,992 1,503,117	54,875,920 0	1,503,117	136,111,360	82,520,368 (1,503,117)
TOTIS - VIOIACIONS	259,033		259,033	1,503,117		1,505,117		(1,503,117)
Total operating revenues	13,351,053	13,558,000	(206,947)	62,390,781	62,359,000	31,781	154,672,000	92,281,219
OPERATING EXPENSES								
Salaries and related benefits	670,118	608,938	61,180	3,169,633	3,016,884	152,749	7,247,916	4,078,283
Services	639,481	855,854	(216,373)	3,502,789	5,032,671	(1,529,881)	11,124,673	7,621,884
ETC transaction fees	855,046	851,897	3,149	4,074,293	4,259,486	(185,193)	10,222,767	6,148,474
Materials and supplies	19,382	26,345	(6,963)	207,606	381,976	(174,370)	649,142	441,536
Lease and rental expenses	0	13	(13)	0	65	(65)	156	156
Utilities	14,599	19,323	(4,725)	79,537	96,617	(17,080)	231,880	152,343
Telecommunication	9,531	13,168	(3,637)	45,101	65,841	(20,740)	158,019	112,918
Travel	2,579	2,091	489	11,176	10,453	722	25,088	13,913
Insurance	34,207	46,664	(12,457)	121,341	233,321	(111,980)	559,970	438,629
Project expenses	0	0	0	0	0	0	0	0
Non-cash expenses (gains)	0	0	0	125 625	0	0	0	(125 625)
Depreciation and amortization	27,521	0	27,521	137,605	0	137,605	0	(137,605)
Total operating expenses	2,272,464	2,424,293	(151,829)	11,349,080	13,097,313	(1,748,233)	30,219,610	18,870,530
OPERATING INCOME	11,078,589	11,133,707	(55,118)	51,041,700	49,261,687	1,780,014	124,452,390	73,410,689
NON-OPERATING REVENUES (EXPENSES)								
Unrealized investment gains (losses)	0	0	0		0	0	0	0
Realized investment gains (losses)	65,416	0	65,416	133 412	0	233,412	0	(233,412)
Interest expense	(8)	0	(8)	(36)	0	(36)	0	36
Federal, state and local grants	0	0	<b>/</b> 9 '	408,744	0	408,744	0	(408,744)
Total non-operating revenues (expenses)	65,407	0	6 , 407	642,121	0	642,121	0	(642,121)
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	11,143,996	11,133,707	10,289	51,683,821	49,261,687	2,422,134	124,452,390	72,768,569
CAPITAL CONTRIBUTIONS								
Federal grants	0		0	0	0	0	0	0
State grants	0		Ö	0	Ō	0	0	0
Local grants	0	1100	0	0	0	0	0	0
Total capital contributions		<u>,                                    </u>	0	0	0	0	0	0
INCREASE (DECREASE) IN NET POSITION	\$ 11,143,996	\$ 11,133,707	\$ 10,289	\$ 51,683,821	\$ 49,261,687	\$ 2 422 134	\$ 124,452,390	\$ 72,768,569

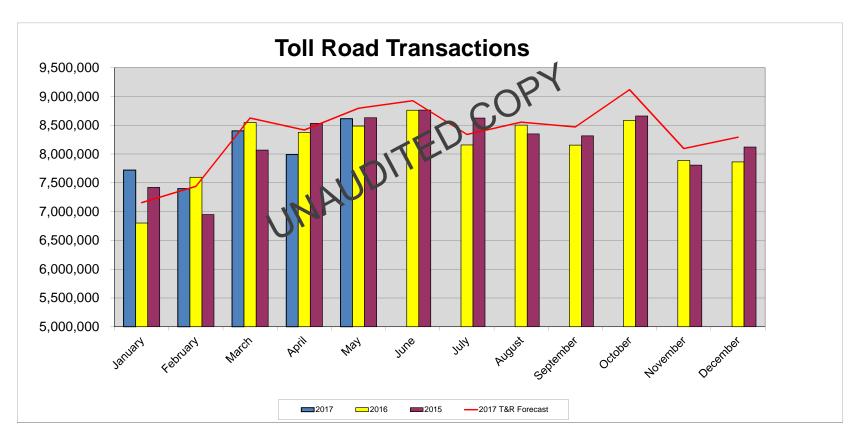
# MWAA Corporate Ledger DCE O&M Comparative Income Statement Current Period: May-17

Currency: USD

	Current Month	Prior Month	Variance	Current Month - Prior Year	Variance	Year-to-Date	Year-to-Date Prior Year	Variance
OPERATING REVENUES								
Tolls - cash	\$ 1,618,184							
Tolls - AVI	11,473,836	10,739,401	734,435	11,132,966	340,870	53,590,992	52,533,932	1,057,060
Tolls - violations	259,033	308,504	(49,470)	266,759	(7,725)	1,503,117	1,133,964	369,153
Total operating revenues	13,351,053	12,741,647	609,406	13,116,779	234,274	62,390,781	61,428,818	961,962
OPERATING EXPENSES								
Salaries and related benefits	670,118	606,778	63,340	584,131	85,987	3,169,633	2,943,006	226,626
Services	639,481	572,848	66,632	948,150	(308,669)	3,502,789	5,351,459	(1,848,670)
ETC transaction fees	855,046	838,544	16,502	760,827	94,219	4,074,293	3,536,620	537,674
Materials and supplies	19,382	19,141	242	15,871	3,511	207,606	426,011	(218,405)
Lease and rental expenses				56	(56)		279	(279)
Utilities	14,599	16,857	(2,258)	13,802	796	79,537	82,303	(2,766)
Telecommunication	9,531	10,052	(521)	19,032	(9,501)	45,101	70,790	(25,689)
Travel	2,579	2,133	446	3,034	(454)	11,176	9,792	1,383
Insurance	34,207	34,176	31	17,625	16,582	121,341	107,265	14,076
Project expenses	•	·		•		•	•	•
Non-cash expenses (gains)							4	(4)
Depreciation and amortization	27,521	27,521		41,261	(13,740)	137,605	202,474	(64,869)
Total operating expenses	2,272,464	2,128,050	144,414	2,403,790	(131,326)	11,349,080	12,730,002	(1,380,922)
OPERATING INCOME	11,078,589	10,613,598	464,992	10,712,990	365,600	51,041,700	48,698,817	2,342,884
NON-OPERATING REVENUES (EXPENSES) Unrealized investment gains (losses) Realized investment gains (losses) Interest expense Federal, state and local grants	65,416	49,751 (3) 408,744	15,665 (5) (408,74	CO154	52,262	233,412 (36) 408,744	82,863	150,549 (36) 408,744
Total non-operating revenues (expenses)	65,407	458,492	(193 084)	13,154	52,253	642,121	82,864	559,257
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS	11,143,996	11,072,089	11,907	10,726,144	417,853	51,683,821	48,781,680	2,902,141
CAPITAL CONTRIBUTIONS Federal grants State grants Local grants		INAL	)V.					
Total capital contributions		0.						
INCREASE (DECREASE) IN NET POSITION	\$ 11,143,996	\$ 11,072,089	\$ 71,907	\$ 10,726,144		\$ 51,683,821	\$ 48,781,680	

#### Dulles Corridor Enterprise Fund Dulles Toll Road Transaction Comparisons

Transaction <sup>1</sup> 2017 2016 2015	January 7,720,943 6,801,818 7,421,306	February 7,397,887 7,597,218 6,949,373	March 8,402,723 8,546,164 8,067,467	April 7,991,692 8,376,903 8,531,503	May 8,614,230 8,486,112 8,630,483	June 8,761,470 8,763,974	July 8,156,218 8,622,889	August 8,502,760 8,348,215	September 8,153,590 8,316,546	October 8,584,122 8,660,062	7,889,319 7,806,575	7,862,834 8,122,250	YTD Comparative 40,127,475 39,808,215 39,600,132	Annual 40,127,475 97,718,528 98,240,643
2017 T&R Forecast <sup>2</sup>	7,155,000	7,440,000	8,627,000	8,418,000	8,794,000	8,926,000	8,340,000	8,552,000	8,471,000	9,116,000	8,096,000	8,291,000	40,434,000	100,226,000
% of Forecast	107.9%	99.4%	97.4%	94.9%	98.0%								99.2%	
Avg. Weekday Trans.3	January	February	March	April	May	June	July	August	September	October	November	December	YTD Comparative	Annual
2017 2016 2015	308,445 294,869 286,876	310,512 307,640 305,342	305,805 312,615 310,583	311,433 320,606 320,113	319,747 321,111 327,855	330,031 329,449	316,495 322,283	310,866 313,299	306,181 320,754	323,870 322,829	306,393 308,769	299,926 299,664	1,555,942 1,556,841 1,550,769	1,555,942 3,750,603 3,767,816



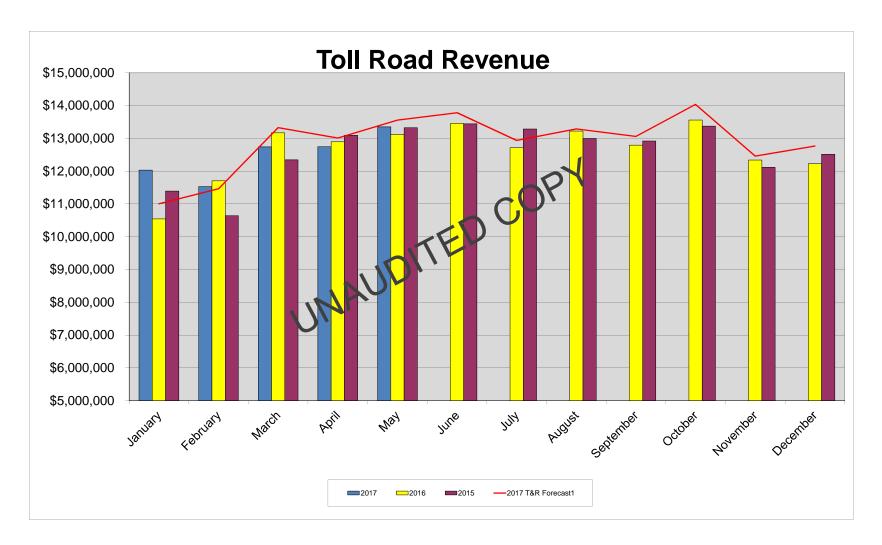
<sup>&</sup>lt;sup>1</sup> Transactions include cash and credit card, automatic vehicle identification (i.e., E-ZPass), non-revenue transactions (e.g., emergency or military vehicles), and violations.

<sup>&</sup>lt;sup>2</sup> The 2017 T&R Forecast is based upon the CDM Smith Traffic and Revenue report

<sup>&</sup>lt;sup>3</sup> Weekdays exclude federal holidays and days in which federal government offices are closed. Effective January 1, 2013, toll rates increased 25 cents at the main toll plaza as well as the on/off ramps. Effective January 1, 2014, toll rates increased 75 cents at the main toll plaza.

#### Dulles Corridor Enterprise Fund Dulles Toll Road Revenue Comparison

	January	February	March	April	May	June	July	August	September	October	November	December	YTD Comparative	Annual
2017	\$ 12,029,155	\$ 11,530,241 \$	12,738,684 \$	12,741,647	\$ 13,351,053								\$ 62,390,781 \$	62,390,781
2016	10,543,515	11,704,668	13,167,526	12,896,331	13,116,779	\$ 13,454,426	\$ 12,716,315	\$ 13,221,979	\$ 12,794,683	\$ 13,558,343	\$ 12,336,830	\$ 12,225,413	61,428,819	151,736,808
2015	11,389,551	10,642,237	12,344,215	13,092,256	13,324,202	13,442,996	13,284,638	12,991,819	12,918,314	13,374,739	12,114,303	12,512,489	60,792,461	151,431,759
2014	11,628,573	10,649,396	12,024,127	12,881,743	13,288,581	13,173,845	12,991,259	12,548,064	12,777,532	13,127,022	11,523,551	12,039,048	60,472,420	148,652,741
2017 T&R Forecast <sup>1</sup>	11,005,000	11,462,000	13,325,000	13,009,000	13,558,000	13,779,000	12,935,000	13,288,000	13,056,000	14,032,000	12,459,000	12,764,000	62,359,000	154,672,000
% of Forecast	109.3%	100.6%	95.6%	97.9%	98.5%								100.1%	40.3%



Effective January 1, 2012, toll rates increased 25 cents at the main toll plaza. Effective January 1, 2013, toll rates increased 25 cents at the main toll plaza as well as the on/off ramps. Effective January 1, 2014, toll rates increased 75 cents at the main toll plaza.

<sup>&</sup>lt;sup>1</sup> The 2015 T&R Forecast is based upon the CDM Smith Traffic and Revenue report issued in April 2014