


## Dulles Corridor Enterprise November 2015 Financiai Report

Prepplaled by the Office of Finance
December 2015

## Dulles Corridor Enterprise November 2015 Financial Report

## Toll Road Revenue

- \$138.9 million year-to-date
- Revenue 1.7\% higher than priorvear-to-date
- At $91.7 \%$ through the year, revenues are at $90.1 \%$ of annual budgeted revenues



## Dulles Corridor Enterprise November 2015 Financial Report

## Toll Road Transactions

- 90.1 million year-to-date transactions
- Transactions $1.7 \%$ higher than prio-year-to-date
- Transactions $0.1 \%$ higher thair budget year-to-date
- Electronic toll collections up $1.2 \%$ at $84.2 \%{ }^{(1)}$
(1) Electronic Tolls percent ge sa percentage of total revenue



## Dulles Corridor Enterprise November 2015 Financial Report

Toll Road Expenditures

- \$25.3 million year-to-date
- Expenditures 3.3\% higher than pribr year-to-date
- At $91.7 \%$ through the yjala, Expenditures are at $80.4 \%$ of annual budgeted pxpenditures



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## METROPOLITAN WASHINGTON AIRPORTS AUTHORITY DULLES CORRIDOR ENTERPRISE FUND FINANCIAL REPORT - NOVEMBER 2015

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# Metropolitan Washington Airports Authority Financial Statements <br> November 2015 <br> Dulles Corridor Enterprise Fund - Highlights in Brief 

$\rightarrow$ The increase in net position (i.e. net income) for the Dulles Corridor Enterprise Fund in November 2015 was $\$ 13.8$ million. Year-to-date, the increase in net position for the Dulles Corridor Enterprise Fund was $\$ 103.3$ million, including the transfer of $\$ 72.2$ million to WMATA for the Metrorail Silver line (phase 1) for the first nine months of 2015.
$\rightarrow$ November 2015 operations of the Dulles Toll Road resulted in total revenues of $\$ 12.1$ million, of which $\$ 1.6$ million was in cash toll collections, and $\$ 10.2$ million ( $84.2 \%$ ) was in AVI toll collections. Total revenues decreased by $\$ 1.3$ million ( $9.4 \%$ ) compared to October 2015. As compared to November 2014, revenues increased by $\$ 0.6$ million ( $5.1 \%$ ). Year-to-date revenues through November 2015 were $\$ 138.9$ million and were higher by $\$ 2.3$ million ( $1.7 \%$ ) than prior year.
$\rightarrow$ November 2015 operating expenses for the Dulles Toll Road operations were $\$ 2.1$ rollith. ihis is a decrease from October 2015 by $\$ 0.1$ million primarily due to the decrease in ETC transaction fees and insurance. Year-to date expenses through November 2015 totaled \$25.7 million, which was $\$ 0.8$ million higher than prior year, primarily due to bigle ET ©trhsaction fees offset by lower IT services.
$\rightarrow$ Operating income for the Dulles Toll Road for November 2015 was $\$ 10.0$ million compared to operating income of $\$ 11.1$ million for October 2015. Year-to-date operating income through Noventer 2015 was $\$ 113.2$ million, which was $\$ 1.5$ million higher than prior year.
${ }^{+}$Eleven months into the year, or $91.7 \%$ thro Ith the e ar, the Toll Road operation has earned $90.1 \%$ of budgeted annual revenues and expended $80.4 \%$ of budgeted annual expenses
$\rightarrow$ The Dulles Corridor Enterprise Capital Improvement Program (CIP) had $\$ 1.4$ million in operating expenses for November 2015. Operating expenses for the Dulles Corridor Enterprise CIP consist primarily of allocated overhead expenses, bond cost of issuance expense, audit related expenses, and depreciation. Year-to-date operating expenses through November 2015 were $\$ 12.7$ million.
$\rightarrow$ Federal grant revenue of $\$ 2.8$ million and Local contributions of $\$ 12.0$ million was recognized for the Rail project in November 2015. Year-todate through November 2015, the rail project has recognized $\$ 37.3$ million in Federal grants, $\$ 30.0$ million in State grants and $\$ 99.9$ million in Local contributions. Additional Federal grant revenue of $\$ 1.1$ million was recorded in November 2015 relating to the Build America Bond interest subsidy, bringing the year-to-date subsidy amount to $\$ 12.5$ million.

+ The Rail project recorded $\$ 1.1$ million in construction in progress for Phase 1 and $\$ 30.3$ million for Phase 2 in November 2015. Year-to-date Rail project costs totaled $\$ 73.3$ million for Phase 1 and $\$ 265.7$ million for Phase 2.

Dulles Corridor Enterprise Fund Period Ended November 30, 2015

| Actuals versus Budget |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actuals |  |  |  | Percent <br> Change <br> PY to CY | Pro-RatedBudget |  | Percent Change CY to Budget | Seasonalized Budget |  | Percent <br> Change CY <br> to <br> Seasonalized <br> Budget | Actual YTD <br> Compared to <br> Prior YTD | Actual YTD <br> Compared to Budget | Actual YTD <br> Compared to <br> Seasonalized <br> Budget |
|  | $\begin{aligned} & \text { Current Year- to- } \\ & \text { Date } \\ & \hline \end{aligned}$ |  | $\begin{gathered} \text { Prior Year-to- } \\ \text { Date } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
| Tolls - Cash | \$ | 19,362,215 | \$ | 21,067,984 | (8.1\%) | \$ | 23,901,873 | (19.0\%) | \$ | 23,935,223 | (19.1\%) | $\nabla$ | $\nabla$ | $\nabla$ |
| Tolls - AVI (Electronic Tolls) |  | 116,940,949 |  | 113,404,641 | 3.1\% |  | 116,697,378 | 0.2\% |  | 116,860,208 | 0.1\% | - | - | - |
| Tolls - Violations / Other |  | 2,616,105 |  | 2,141,068 | 22.2\% |  | 719,583 | 263.6\% |  | 745,568 | 250.9\% | A | A | - |
| Total Revenue | \$ | 138,919,270 | \$ | 136,613,693 | 1.7\% | \$ | 141,318,833 | (1.7\%) |  | 141,541,000 | (1.9\%) | A | $\nabla$ | $\nabla$ |
| Personnel Compensation | \$ | 4,523,867 | \$ | 4,593,477 | (1.5\%) | \$ | 4,918,874 | (8.0\%) | \$ | 4,911,433 | (7.9\%) | $\nabla$ | $\nabla$ | $\nabla$ |
| Employee Benefits |  | 1,726,549 |  | 1,947,998 | (11.4\%) |  | 1,888,704 | (8.6\%) |  | 1,897,725 | (9.0\%) | $\nabla$ | $\nabla$ | $\nabla$ |
| Services |  | 17,621,478 |  | 16,469,222 | 7.0\% |  | 19,619,132 | (10.2\%) |  | 19,251,916 | (8.5\%) | - | $\nabla$ | $\nabla$ |
| Supplies and Materials |  | 615,736 |  | 638,674 | (3.6\%) |  | 792,857 | (22.3\%) |  | 693,389 | (11.2\%) | $\nabla$ | $\nabla$ | $\nabla$ |
| Lease and Rental Expenses |  | 1,823 |  | 1,417 | 28.7\% |  | 10,555 | (82.7\%) |  | 10,476 | (82.6\%) | - | $\nabla$ | $\nabla$ |
| Utilities |  | 182,081 |  | 170,580 | 6.7\% |  | 196,419 | (7.3\%) |  | 195,503 | (6.9\%) | A | $\nabla$ | $\nabla$ |
| Telecommunications |  | 197,881 |  | 191,945 | 3.1\% |  | 201,599 | (1.8\%) |  | 165,177 | 19.8\% | A | $\nabla$ | - |
| Travel |  | 21,612 |  | 27,742 | (22.1\%) |  | 24,503 | (11.8\%) |  | 25,443 | (15.1\%) | $\nabla$ | $\nabla$ | $\nabla$ |
| Insurance |  | 441,947 |  | 459,988 | (3.9\%) |  | 733,846 | (39.8\%) |  | 718,359 | (38.5\%) | $\nabla$ | $\nabla$ | $\nabla$ |
| Non-capital Equipment (Gains) |  | $(15,118)$ |  | 141 | (10822.0\%) |  | - | N/A |  | - | N/A | $\nabla$ | N/A | N/A |
| Total Expenses before Depreciation \& Non-Toll Road Expenses | \$ | 25,317,855 | \$ | 24,501,183 | 3.3\% | \$ | 28,386,488 | (10.8\%) |  | 27,869,422 | (9.2\%) | A | $\nabla$ | $\nabla$ |
| Operating Income (Loss) before Depreciation \& Non-Toll Road Expenses | \$ | 113,601,415 | \$ | 112,112,510 | 1.3\% | \$ | 112,932,345 | 0.6\% |  | 113,671,78 | (0.1\%) | A | - | - |
| Depreciation and Amortization |  | 6,561,228 |  | 6,051,745 | 8.4\% |  |  |  |  |  | N/A | $\Delta$ | N/A | N/A |
| Other Non-Toll Road Expenditures |  | 7,109,416 |  | 13,206,333 | (46.2\%) |  |  | , |  |  | N/A | $\nabla$ | N/A | N/A |
| Total Expenses | \$ | 38,988,499 | \$ | 43,759,261 | (10.9\%) |  |  |  |  |  | N/A | $\nabla$ | N/A | N/A |
| Operating Income (Loss) | \$ | 99,930,770 | \$ | 92,854,432 |  |  |  |  |  |  | N/A | - | N/A | N/A |
|  |  |  |  | $2014$ | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { PY to CY } \\ \hline \end{gathered}$ |  | Pro-Rated Budget | Percent Change CY to Budget |  | $\begin{aligned} & \text { Seasonalized } \\ & \text { Budget } \\ & \hline \end{aligned}$ | Percent <br> Change CY <br> to <br> Seasonalized <br> Budget | Actual YTD <br> Compared to <br> Prior YTD | Actual YTD Compared to Budget | Actual YTD <br> Compared to <br> Seasonalized <br> Budget |
| \# Toll Transactions - year-to-date |  | 90,118,393 |  | 88,612,653 | 1.7\% |  | 89,870,000 | 0.3\% |  | 90,011,300 | 0.1\% | A | - | - |
| \# Toll Transactions - current month |  | 7,806,575 |  | 7,504,223 | $4.0 \%$ |  | 8,170,000 | (4.4\%) |  | 7,576,000 | 3.0\% | - | $\nabla$ | A |
| Electronic Tolls - year-to-date percent ${ }^{(1)}$ |  | 84.2\% |  | 83.0\% | 1.2\% |  | N/A | N/A |  | N/A | N/A | - | N/A | N/A |
| Federal Grant Revenue - year-to-date | \$ | 49,762,001 |  | 51,657,684 | (3.7\%) |  | N/A | N/A |  | N/A | N/A | $\nabla$ | N/A | N/A |
| State/Local Grant Revenue - year-to-date | \$ | 30,000,000 | \$ | 30,000,000 | 0.0\% |  | N/A | N/A |  | N/A | N/A | - | N/A | N/A |
| Local/MWAA Contribution to Rail Project Phase 2 - year-to-date | \$ | 99,778,033 | \$ | - | N/A |  | N/A | N/A |  | N/A | N/A | N/A | N/A | N/A |
| Transfer of Rail Project Phase 1 to WMATA - year-to-date | \$ | 72,230,743 |  | 3,098,338,153 | (97.7\%) |  | N/A | N/A |  | N/A | N/A | $\nabla$ | N/A | N/A |
| Capital Equipment - year-to-date | \$ | $(133,760)$ | \$ | 125,811 | (206.3\%) | \$ | 341,917 | (139.1\%) | \$ | 341,917 | (139.1\%) | $\nabla$ | $\nabla$ | $\nabla$ |

[^0]Currency: USD
Fund $=02$ (Dulles Corridor Enterprise Fund)

ASSETS
Current Assets
Unrestricted cash and cash equivalents
Restricted cash and cash equivalents
Accounts receivable, net
Investment
Inventory
Prepaid expenses and other current assets
Total Current Assets
Non-Current Assets
Restricted Assets
Cash and cash equivalents
Receivables
Investments
Payments made in advance
Total Restricted Assets
Unrestricted Assets
Investments
Bond Issuance Costs
Other Assets
Total Unrestricted
Capital Assets
Construction in progress
Construction in Progress, Metrorail Phase 1
Construction in Progress, Metrorail Phase
Building, systems and equipment
Less: accumulated depreciation
Capital Assets, Net
Total Non-Current Assets
Total Assets
DEFERRED OUTFLOWS OF RESOURCES Total Deferred Outflows of Resources

As of Nov-15
As of Oct-15
\$ $228,545,933$ 164, 624,864 528,248

248,131 333,512

394,280,689
\$ $227,757,937$ 149,592,514 $49,592,514$
511,695 248,131 378,091
378,488,368

359,502,752 229,739,914
235,085,253
235,085,25
250,967,707
794,364,338

190,657,985

| 779,900,651 |
| :---: |

## 1 2

## LIABILITIES

Current Liabilities

Accounts payable and accrued expenses
Advance billings and payments received in advance
Due to (due from) other funds
Accrued interest payable
Current portion of long-term liabilities
Total Current Liabilities
Non-Current Liabilities
Other liabilities
Commercial paper notes
Notes payable
Accretted debt
TIFIA Payable
Bonds payable
Total Non-Current Liabilities
Total Liabilities
DEFERRED INFLOWS OF RESOURCES Total Deferred Inflows of Resources

NET POSITION
Net Investment in Capital Assets
Restricted for
Construction
Debt service Dulles Rail latent defects
Dulles Toll Road repairs
Unrestricted
Total Net Position
As of Nov-15 As of Oct-15
\$ 146,726,075 66,122,979 19,629,816 13,969,334
$\qquad$
$214,776,754$

|  | 180,088,552 |
| :---: | :---: |
|  | 185,000,000 |
|  | 156,317,308 |
|  | 257,732,825 |
|  | 236,610,650 |
|  | 1,701,469,582 |
|  | 2,717,218,917 |
|  | 2,931,995,671 |

\$ $139,495,630$
66,122,979
(41,296,767) 7,350,583 7,588,182

179,260,608


180,088,920
156, 317, 308
253,111,839
227,319,103
1,701,617,741

## 2,703,454,912

 $2,703,454,912$-------19

MWAA Corporate Ledger
Current Period: Nov-15

Currency: USD
Fund=02 (Dulles Corridor Enterprise Fund)

OPERATING REVENUES
Tolls - cash
Tolls - AVI
Tolls - cash over/short
Total operating revenues
OPERATING EXPENSES
Salaries and related benefits
Services
IC transaction fees
Materials and supplies
ase and rental expenses
Utilities
relecommunication
Insurance
Project expenses
Non-cash expenses (gains)
Depreciation and amortization
Total operating expenses
OPERATING INCOME
NON-OPERATING REVENUES (EXPENSES)
Unrealized investment gains (losses)
Realized investment gains (losses)
Interest expense
ther Income and local grants
Contributions from/(to) other governments
Total non-operating revenues (expenses)
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS
CAPITAL CONTRIBUTIONS
ederal grants
State grants
Local grants
Total capital contributions

INCREASE (DECREASE) IN NET POSITION


Currency: USD
No specific Ledger requested

OPERATING REVENUES
Tolls - cash
Tolls - AVI
Tolls - violations
Total operating revenues
OPERATING EXPENSES
Salaries and related benefits
Services
ETC transaction fees
Materials and supplies
Lease and rental expenses
Utilities
Telecommunication
Travel
Insurance
Project expenses
Non-cash expenses (gains)
Depreciation and amortization
Total operating expenses
OPERATING INCOME
NON-OPERATING REVENUES (EXPENSES)
Unrealized investment gains (losses)
Realized investment gains (losses)
Interest expense
Contributions from/(to) other governments
Total non-operating revenues (expenses)
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS
CAPITAL CONTRIBUTIONS
Federal grants
Local grants

> Total capital contributions

INCREASE (DECREASE) IN NET POSITION


Currency: USD
No specific Ledger requested

OPERATING REVENUES
Tolls - cash
Tolls - AVI
Tolls - violations

## Total operating revenues

OPERATING EXPENSES
Salaries and related benefits
Services
ETC transaction fees
Materials and supplies
Lease and rental expenses
Utilities
Telecommunication
Travel

## nsurance

Project expenses
Non-cash expenses (gains)
Depreciation and amortization
Total operating expenses
OPERATING INCOME
NON-OPERATING REVENUES (EXPENSES) Unrealized investment gains (losses) Realized investment gains (losses)
Interest expense
Other Income
Contributions from/(to) other governments
Total non-operating revenues (expenses) GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS

CAPITAL CONTRIBUTIONS
Federal grants
State grants
Local grant
Total capital contributions

INCREASE (DECREASE) IN NET POSITION

[^1]\&M

|  | O\&M |
| :---: | :---: |
| YTD Nov-15 |  |
| \$ | 19,362,21 |
|  | 116,940,94 |
|  | 2,616,105 |



\$ 19,362,215
16,940,94
$138,919,270$

6,250,416
,654,520
15,73

21, 612
11,
$(15,118)$
441,170
$\begin{array}{r}379,072 \\ \hline 25,696,926 \\ \hline 113,222,343\end{array}$

$\qquad$
$\qquad$

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Page: 1


Fund=70 (O\&M - Dulles Corridor Enterprise Operations and Maintenance Program)

OPERATING REVENUES
Tolls - cash
Tolls - AVI
Tolls - violations
Total operating revenues
OPERATING EXPENSES
Salaries and related benefits
Salaries
eTC transaction fees
Materials and supplies
ease and rental expenses
Utilities
elecommunication
ravel
Project expenses
Non-cash expenses (gains)
Depreciation and amortization
Total operating expenses
OPERATING INCOME
NON-OPERATING REVENUES (EXPENSES)
Unrealized investment gains (losses)
Realized investment gains (losses)
Interest expense
Total non-operating revenues (expenses)
GAIN (LOSS) BEFORE CAPITAL CONTRIBUTIONS
CAPITAL CONTRIBUTIONS
Federal grant
tate grants

Total capital contributions

INCREASE (DECREASE) IN NET POSITION


MWAA Corporate Ledger
Comparative Income Statement
Current Period: Nov-15

|  | rent Month | Prior Month |  | Variance |  | Current Month Prior Year |  | Variance |  | Year-to-Date |  | Year-to-Date <br> Prior Year |  | Variance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 1,611,674 \\ 10,202,906 \\ 299,723 \end{array}$ | \$ | $\begin{array}{r} 1,789,718 \\ 11,314,646 \\ 270,375 \end{array}$ | \$ | $\begin{gathered} (178,044) \\ (1,111,740) \\ 29,348 \end{gathered}$ | \$ | $\begin{array}{r} 1,733,000 \\ 9,577,377 \\ 213,175 \end{array}$ | \$ | $\begin{gathered} (121,325) \\ 625,529 \\ 86,548 \end{gathered}$ | \$ | $\begin{array}{r} 19,362,215 \\ 116,940,949 \\ 2,616,105 \end{array}$ | \$ | $\begin{array}{r} 21,067,984 \\ 113,404,6411 \\ 2,141,068 \\ 0 \end{array}$ | \$ | $\begin{array}{r} (1,705,769) \\ 3,536,308 \\ 475,037 \\ 0 \end{array}$ |
| 12,114,303 |  |  | 13,374,739 |  | $(1,260,436)$ |  | 11,523,551 |  | 590,752 |  | 138,919,270 |  | 136,613,693 |  | 2,305,576 |
| $\begin{aligned} & 550,298 \\ & 679,095 \\ & 774,166 \end{aligned}$ |  |  | 568,842 |  | $(18,544)$ |  | 574,084 |  | $(23,785)$ |  | 6,250,416 |  | 6,541,475 |  | $(291,059)$ |
|  |  |  | 650,366 |  | 28,728 |  | 831,790 |  | $(152,695)$ |  | 8,966,958 |  | 10,151,771 |  | $(1,184,813)$ |
|  |  |  | 850,696 |  | $(76,530)$ |  | 658,207 |  | 115,959 |  | 8,654,520 |  | 6,317,450 |  | 2,337,069 |
| $\begin{array}{r} 20,773 \\ 166 \end{array}$ |  |  | 20,373 |  | 399 |  | 24,874 |  | $(4,102)$ |  | 615,736 |  | 638,674 |  | $(22,938)$ |
|  |  |  | 166 |  |  |  | 129 |  | 37 |  | 1,823 |  | 1,417 |  | 406 |
| 1668,590 |  |  | 14,543 |  | $(5,954)$ |  | 14,337 |  | $(5,748)$ |  | 182,081 |  | 170,580 |  | 11,502 |
| 17,530 |  |  | 17,530 |  |  |  | 17,856 |  | (326) |  | 197,881 |  | 191,945 |  | 5,936 |
| $\begin{array}{r} 1,826 \\ 30,659 \end{array}$ |  |  | 1,108 |  | 717 |  | 1,705 |  | 120 |  | 21,612 |  | 27,742 |  | $(6,131)$ |
|  |  |  | 74,180 |  | $(43,520)$ |  | 51,900 |  | $(21,240)$ |  | 441,947 |  | 459,988 |  | $(18,041)$ |
| $\begin{array}{r} 8 \\ 34,656 \end{array}$ |  |  | 8 33,782 |  | 874 |  | $\begin{array}{r} 13 \\ 40,129 \end{array}$ |  | $\begin{array}{r} (5) \\ (5,473) \end{array}$ |  | $\begin{aligned} & (15,118) \\ & 379,072 \end{aligned}$ |  | $\begin{array}{r} 141 \\ 424,726 \end{array}$ |  | $(15,259)$ $(45,654)$ |
| 2,117,766 |  |  | 2,231,595 |  | $(113,829)$ |  | 2,215,024 |  | ,257) |  | 25,696,926 |  | 24,925,908 |  | 771,018 |
| 9,996,537 |  |  | 11,143,144 |  | $(1,146,607)$ |  | 9,308,548 |  | 688,010 |  | 113,222,343 |  | 111,687,785 |  | 1,534,558 |
| $\begin{array}{r} 2,188 \\ (2) \end{array}$ |  |  | $\begin{gathered} 2,091 \\ (16) \end{gathered}$ |  |  |  | $\begin{array}{r} 1,010 \\ 689,847) \\ (64,739) \end{array}$ |  | $\begin{array}{r} 177 \\ 689,845 \\ 64,739 \end{array}$ |  | $\begin{array}{r} (247,447) \\ (1,202) \end{array}$ |  | $\begin{array}{r} 19,416 \\ (936) \\ (64,739) \end{array}$ |  | $\begin{array}{r} (266,862) \\ (267) \\ 64,739 \end{array}$ |
| 2,185 |  |  | 075 |  |  |  | $(752,576)$ |  | 754,761 |  | $(248,649)$ |  | $(46,259)$ |  | $(202,390)$ |
| 9,998,722 |  | 11,145, 1 |  |  | ,146,497) |  | 8,555,952 |  | 1,442,770 |  | 112,973,694 |  | 111,641,526 |  | 1,332,168 |
| \$ | 9,998,722 | \$ | 11,145,219 | \$ | $(1,146,497)$ | \$ | 8,555,952 | \$ | 1,442,770 | \$ | 112,973,694 | \$ | 111,641,526 | \$ | 1,332,168 |

## METROPOLITAN WASHINGTON AIRPORTS AUTHORITY

DULLES CORRIDOR ENTERPRISE (TOLL ROAD ONLY)

## COMPARATIVE ANALYSIS OF REVENUE AND EXPENSES (GAAP BASIS)

## THIS MONTH VS. LAST MONTH AND LAST YEAR

FOR THE MONTH ENDED NOVEMBER 30, 2015

## DULLES TOLL ROAD

TOLLS - CASH
TOLLS - AVI

TOLLS - VIOLATIONS/OTHER
TOLLS - CASH OVER/SHORT TOTAL REVENUES

SALARIES AND RELATED BENEFITS SERVICES
ETC TRANSACTION FEES
MATERIALS AND SUPPLIES
LEASE AND RENTAL EXPENSES
UTILITIES
TELECOMMUNICATION EXPENSES TRAVEL
INSURANCE
NON-CAPITALIZED FACILITY PROJECTS NON-CASH EXPENSES DEPRECIATION AND AMORTIZATION TOTAL EXPENSES

OPERATING INCOME
NON-OPERATING INCOME (EXPENSE)
NET INCOME

\%
CHANGE
LAST YR.
(SAME MONTH) DIFF.

| (9.9\%) | \$ | 1,733,000 | \$ | $(121,325)$ | (7.0\%) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (9.8\%) |  | 9,577,377 |  | 625,529 | 6.5\% |
| 10.9\% |  | 213,175 |  | 86,548 | 40.6\% |
| - |  | - |  | - | - |
| (9.4\%) |  | 11,523,551 |  | 590,752 | 5.1\% |
| (3.3\%) |  | 574,084 |  | $(23,785)$ | (4.1\%) |
| 4.4\% |  | 831,790 |  | $(152,695)$ | (18.4\%) |
| (9.0\%) |  | 658,207 |  | 115,959 | 17.6\% |
| -0.0\% |  | 24,874 |  | $(4,102)$ | (16.5\%) |
| 0.0\% |  | 129 |  | 37 | 28.7\% |
| (40.9\%) |  | 14,337 |  | $(5,748)$ | (40.1\%) |
| - 0.0\% |  | 17,856 |  | (326) | (1.8\%) |
| 64.7\% |  | 1,705 |  | 120 | 7.0\% |
| (58.7\%) |  | 51,900 |  | $(21,240)$ | (40.9\%) |
| - |  | - |  | - | - |
| - |  | 13 |  | (5) | (38.5\%) |
| - |  | 40,129 |  | $(5,473)$ | (13.6\%) |
| (5.1\%) |  | 2,215,024 |  | $(97,257)$ | (4.4\%) |
| (10.3\%) |  | 9,308,528 |  | 688,010 | 7.4\% |
| 5.3\% |  | $(752,576)$ |  | 754,761 | 100.3\% |
| (10.3\%) | \$ | 8,555,952 | \$ | 1,442,770 | 16.9\% |



## METROPOLITAN WASHINGTON AIRPORTS AUTHORITY

DULLES CORRIDOR ENTERPRISE (TOLL ROAD ONLY)
COMPARATIVE ANALYSIS OF YEAR-TO-DATE REVENUE AND EXPENSES (GAAP BASIS)
YEAR-TO-DATE THIS YEAR VS. LAST YEAR

|  | YEAR-TO-DATE <br> NOVEMBER 30, 2015 |  | YEAR-TO-DATE <br> NOVEMBER 30, 2014 |  | VARIANCE |  | $\begin{gathered} \text { \% } \\ \text { CHANGE } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DULLES TOLL ROAD |  |  |  |  |  |  |  |
| TOLLS - CASH | \$ | 19,362,215 | \$ | 21,067,984 | \$ | $(1,705,769)$ | (8.1\%) |
| TOLLS - AVI |  | 116,940,949 |  | 113,404,641 |  | 3,536,308 | 3.1\% |
| TOLLS - VIOLATIONS/OTHER |  | 2,616,105 |  | 2,141,068 |  | 475,037 | 22.2\% |
| TOLLS - CASH OVER/SHORT |  |  |  |  |  | - |  |
| TOTAL REVENUES |  | 138,919,270 |  | 136,613,693 |  | 2,305,576 | 1.7\% |
| SALARIES AND RELATED BENEFITS |  | 6,250,416 |  | 6,541,475 |  | $(291,059)$ | (4.4\%) |
| SERVICES |  | 8,966,958 |  | 10,151,771 |  | $(1,184,813)$ | (11.7\%) |
| ETC TRANSACTION FEES |  | 8,654,520 |  | 6,317,450 |  | 2,337,069 | 37.0\% |
| MATERIALS AND SUPPLIES |  | 615,736 |  | 638,674 |  | $(22,938)$ | (3.6\%) |
| LEASE AND RENTAL EXPENSES |  | 1,823 |  | 1,417 |  | 406 | 28.7\% |
| UTILITIES |  | 182,081 |  | 17058 |  | 11,502 | 6.7\% |
| TELECOMMUNICATION EXPENSES |  | 197,881 |  | 91,94. |  | 5,936 | 3.1\% |
| TRAVEL |  | 21,612 |  | 07,7,2 |  | $(6,131)$ | (22.1\%) |
| INSURANCE |  | 441,947 |  | 459,988 |  | $(18,041)$ | (3.9\%) |
| NON-CAPITALIZED FACILITY PROJECTS |  |  |  | - |  | - | - |
| NON-CASH EXPENSES |  | (15,118) |  | 141 |  | $(15,259)$ | (10822.0\%) |
| DEPRECIATION AND AMORTIZATION |  | 37902 |  | 424,726 |  | $(45,654)$ | (10.7\%) |
| TOTAL EXPENSES |  | 25696,22 |  | 24,925,908 |  | 771,018 | 3.1\% |
| OPERATING INCOME |  | 3,222,343 |  | 111,687,785 |  | 1,534,558 | 1.4\% |
| NON-OPERATING INCOME (EXPENSE) |  | $(248,649)$ |  | $(46,259)$ |  | $(202,390)$ | -438\% |
| NET INCOME |  | 112,973,694 |  | 111,641,526 | \$ | 1,332,168 | 1.2\% |



METROPOLITAN WASHINGTON AIRPORTS AUTHORITY

## ACTUAL VS BUDGET REVENUE SUMMARY

DULLES CORRIDOR ENTERPRISE FUND - TOLL ROAD PERIOD ENDED NOVEMBER 30, 2015

NOTE: 91.7\% OF YEAR COMPLETED


METROPOLITAN WASHINGTON AIRPORTS AUTHORITY

## ACTUAL VS BUDGET EXPENSE SUMMARY

DULLES CORRIDOR ENTERPRISE FUND - TOLL ROAD
PERIOD ENDED NOVEMBER 30, 2015
NOTE: 91.7\% OF YEAR COMPLETED


|  | Requirements | January | February | March | April | May | June | July | August | September | October | November |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DTR Gross Toll Revenue <br> Toll Road O\&M Expense (Less Depreciation) <br> Other Expense <br> Other Income |  | $\begin{array}{rr} \$ & 11,389,551 \\ (2,338,688) \\ & - \\ & 30,476 \\ \hline \end{array}$ | $\$$ $22,031,788$ <br> $(4,710,112)$  <br> -  <br>  $(1,209)$ | $\begin{array}{rr} \$ & 34,376,003 \\ & (7,271,156) \\ & - \\ & 4,199 \end{array}$ | $\begin{array}{lr} \$ & 47,468,259 \\ & (9,426,649) \\ & - \\ & (4,054) \\ \hline \end{array}$ | $\begin{array}{\|r\|r\|} \hline \$ & 60,792,461 \\ & (11,973,804) \\ & - \\ & (261,164) \\ \hline \end{array}$ | $\begin{array}{\|rr\|} \hline \$ & 74,235,457 \\ & (13,926,172) \\ & (259,127) \\ \hline \end{array}$ | $\begin{array}{\|rr\|} \hline \$ & 87,520,094 \\ & (15,988,360) \\ & - \\ & (257,149) \\ \hline \end{array}$ | $\begin{array}{r} \$ 100,511,913 \\ (18,452,685) \\ - \\ (255,041) \\ \hline \end{array}$ | $\begin{array}{\|r\|} \hline \$ 113,430,227 \\ (21,036,932) \\ \\ (252,909) \\ \hline \end{array}$ | $\begin{array}{r} \$ 126,804,966 \\ (23,234,745) \\ - \\ (250,834) \end{array}$ | $\begin{array}{r} \$ 138,919,270 \\ (25,317,854) \\ - \\ (248,649) \end{array}$ |
| NET REVENUE AVAILABLE FOR DEBT SERVICE |  | \$9,081,339 | \$17,320,468 | \$27,109,046 | \$38,037,556 | \$48,557,493 | \$60,050,158 | \$71,274,587 | \$81,804,186 | \$92,140,386 | \$103,319,388 | \$113,352,766 |
| First Senior Lien, Series 2009 |  | 845,249 | 1,690,498 | 2,535,747 | 2,547,506 | 2,559,421 | 2,571,337 | 2,583,253 | 2,595,168 | 2,607,084 | 2,618,811 | 2,630,727 |
| Second Senior Lien, Series 2009 |  | 3,438,583 | 6,877,167 | 10,315,750 | 12,087,107 | 13,859,024 | 15,630,941 | 17,402,857 | 19,174,774 | 20,946,691 | 22,652,937 | 24,360,687 |
| Less $35 \%$ subsidy on 2009 BAB's ${ }^{(1)}$ |  | $(807,015)$ | $(1,614,031)$ | $(2,421,046)$ | $(3,228,061)$ | $(4,035,077)$ | $(4,842,092)$ | $(5,649,107)$ | $(6,456,122)$ | $(7,263,138)$ | $(8,074,506)$ | $(8,885,874)$ |
| Subordinate Lien, Series $2010^{(2)}$ |  | 1,000,000 | 2,000,000 | 3,000,000 | 3,999,775 | 4,999,775 | 5,999,775 | 6,999,775 | 7,999,775 | 8,999,775 | 9,999,550 | 10,999,550 |
| Less $35 \%$ subsidy on 2010 BAB's ${ }^{(1)}$ |  | $(324,450)$ | $(648,900)$ | $(973,350)$ | (1,297,800) | $(1,622,250)$ | $(1,946,700)$ | $(2,271,150)$ | (2,595,600) | $(2,920,050)$ | $(3,246,250)$ | $(3,572,450)$ |
| CP Series 1 |  | 13,569 | 18,854 | 28,588 | 29,054 | 43,273 | 56,676 | 74,017 | 80,065 | 98,762 | 108,835 | 118,506 |
| Second Senior Lien, Series 2014A ${ }^{(3)}$ |  | 1,757,333 | 3,514,667 | 5,272,000 | 7,029,161 | 8,786,495 | 10,543,828 | 12,301,161 | 14,058,495 | 15,815,828 | 17,572,990 | 19,330,323 |
| TOTAL DEBT SERVICE |  | \$5,923,269 | \$11,838,255 | \$17,757,689 | \$21,166,742 | \$24,590,662 | \$28,013,76 ${ }^{\text {- }}$ | \$31,440,806 | \$34,856,555 | \$38,284,952 | \$41,632,367 | \$44,981,469 |
| First Senior Lien Debt Service Coverage | $2.00 x$ | 10.74 x | $10.25 x$ | $10.69 \times$ | $14.93 x$ | 18.97 x |  | 27.59 x | 31.52 x | $35.34 x$ | 39.45 x | 43.09 x |
| Second Senior Lien Debt Service Coverage | 1.35 x | 1.74 x | 1.65 x | $1.73 x$ | 2.06 x | $229 \times$ | 51 | 2.68 x | 2.79 x | 2.87 x | $2.97 x$ | 3.03 x |
| Subordinate Lien Debt Service Coverage | 1.20 x | 1.53 x | 1.46 x | $1.53 \times$ | 1.8 x | 1.97 x | $2.14 x$ | $2.27 x$ | 2.35 x | $2.41 \times$ | 2.48 x | 2.52 x |

## Note:

Excludes any accretion associated with any liens.
${ }^{\text {1) }}$ The 2009D \& 2010D BAB subsidies are reduced by $2.5 \%$ to $32.5 \%$ as the stimulus component no longer exists.
${ }^{(2)}$ Net of interest earnings
${ }^{(3)}$ 2013-1 Notes were refunded with the 2014A bond series in May 2014

| Transaction ${ }^{1}$ | January | February | March | April | May | June | July | August | September | October | November | December | YTD Comparative | Annual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2015 | 7,421,306 | 6,949,373 | 8,067,467 | 8,531,503 | 8,630,483 | 8,763,974 | 8,622,889 | 8,348,215 | 8,316,546 | 8,660,062 | 7,806,575 |  | 90,118,393 |  |
| 2014 | 7,533,849 | 6,897,287 | 7,813,556 | 8,366,358 | 8,677,032 | 8,475,065 | 8,425,436 | 8,074,295 | 8,175,388 | 8,670,164 | 7,504,223 | 7,894,372 | 88,612,653 | 96,507,025 |
| 2013 | 7,919,077 | 7,409,382 | 7,979,292 | 8,596,720 | 8,773,942 | 8,388,250 | 8,437,968 | 8,550,839 | 8,293,200 | 8,713,861 | 7,944,233 | 7,669,453 | 91,006,764 | 98,676,217 |
| 2015 T\&R Forecast ${ }^{2}$ | 7,776,800 | 7,298,600 | 8,440,200 | 8,381,800 | 8,499,600 | 8,628,400 | 8,579,100 | 8,075,500 | 8,200,900 | 8,554,400 | 7,576,000 | 8,028,700 | 90,011,300 | 98,040,000 |
| \% of Forecast | 95.4\% | 95.2\% | 95.6\% | 101.8\% | 101.5\% | 101.6\% | 100.5\% | 103.4\% | 101.4\% | 101.2\% | 103.0\% |  | 100.1\% |  |
| Avg. Weekday Trans. ${ }^{3}$ | January | February | March | April | May | June | July | August | September | October | November | December | YTD Comparative | Annual |
| 2015 | 286,876 | 305,342 | 310,583 | 320,113 | 327,855 | 329,449 | 322,283 | 313,299 | 320,754 | 322,829 |  |  | 3,159,383 |  |
| 2014 | 285,792 | 296,270 | 313,495 | 313,645 | 317,234 | 325,301 | 316,122 | 304,900 | 314,823 | 316,237 | 301,380 | 292,584 | 3,405,199 | 3,697,783 |
| 2013 | 303,263 | 311,120 | 309,696 | 323,132 | 325,680 | 326,988 | 316,007 | 317,072 | 326,306 | 317,855 | 314,167 | 298,894 | 3,491,286 | 3,790,180 |

Toll Road Transactions

${ }^{2}$ Transactions include cash and credit card, automatic vehicle identification (i.e., E-ZPass), non-revenue transactions (e.g., emergency or military vehicles), and violations.
${ }^{2}$ The 2015 T\&R Forecast is based upon the CDM Smith Traffic and Revenue report issued in April 2014
Weekdays exclude federal holidays and days in which federal government offices are closed
Effective January 1, 2013 , toll rates increased 25 cents at the main toll plaza as well as the on/off ramps. Effective January 1, 2014, toll rates increased 75 cents at the main toll plaza.


Effective January 1, 2012, toll rates increased 25 cents at the main toll plaza.
Effective January 1,2013 , toll rates increased 25 cents at the main toll plaza as well as the on/off ramps.
Effective January 1, 2014, toll rates increased 75 cents at the main toll plaza.
The 2015 T\&R Forecast is based upon the CDM Smith Traffic and Revenue report issued in April 2014


[^0]:    ${ }^{(1)}$ Electronic Tolls percentage is a percentage of total revenue

[^1]:    Dulles Corridor Enterprise by Programs

